A0605-1-U

AACSB

# 1991-1992 SALARY SURVEY

American Assembly of Collegiate Schools of Business
Statistical Service

AMERICAN ASSEMBLY OF COLLEGIATE SCHOOLS OF BUSINESS

605 Old Ballas Road

Suite 220

St. Louis, Missouri 63141-7077

# SALARY SURVEY

## AACSB Statistical Service

William K. Laidlaw, Jr.
Executive
Vice President

Richard T. Wines
Director of
Business Accreditation

Sharon L. Barber
Director of
Communications

# PREFACE

This report of faculty and administrative personnel salaries paid during the 1991-92 academic year is the 24th such annual study conducted by the American Assembly of Collegiate Schools of Business in the current series. All AACSB member institutions in the United States were invited to participate in the survey. The salary survey questionnaire was mailed to over 660 member institutions. Of these, 511 responded. The table below indicates categories of respondents and percentage response from each category of AACSB membership:

| | AACSB Membership | Number Responding | Percent Responding |
|---|---|---|---|
| **Private Educational Institutions** | | | |
| Private Accredited | 83 | 80 | 96 |
| Private Nonaccredited | 202 | 113 | 56 |
| **Public Educational Institutions** | | | |
| Public Accredited | 188 | 178 | 95 |
| Public Nonaccredited | 196 | 140 | 71 |
| | 669 | 511 | 76 |

The survey includes salary data on 24,993 faculty members and 3,488 administrators.

Salary information was collected in thousands to one decimal point. Salaries of faculty were collected as nine or 10-month equivalent salaries to allow direct comparability to data collected and disseminated by the American Association of University Professors. Administrative salaries are collected on a 9-month/12-month breakdown. Of the 3,488 administrative salaries reported, 1,096 were paid on a 9-month basis, while 2,392 were paid on a 12-month basis.

Salary data for faculty were collected in 27 fields of specialization plus a category entitled "other." For reporting purposes, the data were grouped into the following 15 fields:

| Reporting Area | Including |
|---|---|
| Accounting | Accounting, Taxation |
| Behavioral Science/ Organizational Behavior | Behavior Science/ Organizational Behavior |
| Business Education/Business Communication | Business Education/Business Communication |
| Business Law/Legal Environment | Business Law/Legal Environment |
| Computer Information Systems/ Management Information Systems | Computer Information Systems/ Management Information Systems |

| Reporting Area | Including |
|---|---|
| Economics | Economics |
| Finance | Banking, Finance, Insurance, Real Estate |
| International Business | International Business |
| Management | Management |
| Marketing | Marketing |
| Personnel | Industrial/Labor Relations and Personnel |
| Production/Operations Management/ Managerial Economics | Production/Operations Management/ Managerial Economics |
| Policy and Control | Policy and Control |
| Quantitative Methods | Operations Research, Quantitative Methods, Statistics |
| Other | Health Services/Hospital Administration, Hotel/Restaurant/Tourism, Industrial Administration/Industrial Management, Public Administration, Transportation/Logistics, Urban/ Regional Planning/Development, and Other |

Data were collected indicating each salary as applying to a male or female. The results for salaries of women who are full-time faculty members in collegiate schools of business are provided in the table below:

| Rank | Total Reporting | Range /1000 | Mean /1000 | Median /1000 |
|---|---|---|---|---|
| Professor | 556 | 28.3-145.0 | 59.5 | 59.2 |
| Associate Professor | 1141 | 20.6-114.9 | 51.2 | 51.1 |
| Assistant Professor | 2000 | 19.1-92.0 | 47.3 | 48.5 |
| Instructor | 814 | 14.7-84.0 | 30.0 | 28.3 |
| New Doctorate | 104 | 21.7-70.0 | 51.0 | 52.0 |
| ABD | 101 | 27.5-75.0 | 50.6 | 51.0 |

Women comprise approximately 17.4 percent of the faculty at AACSB Accreditation Council member institutions and 22.3 percent of the faculty at non-Accreditation Council member institutions surveyed. Women new doctorates received salaries that averaged 93.4 percent of the salaries paid to all new doctorates and women ABDs received salaries that averaged 99.8 percent. This represents a decrease from last year when corresponding percentages were 95.5 and 102.1 percent respectively. Overall, for AACSB member institutions, averages for women faculty were below those for all faculty at the academic

ranks of professor, associate professor, assistant professor and instructor; respective percentages were 87.4, 96.1, 95.9 and 91.2.

Included for your convenience is a series of graphs representing various aspects of the Salary Survey data which may prove useful as you review this report.

The Salary Survey is prepared with the cooperation and assistance of AACSB member institutions and their staffs. Rick Peters, director of computing systems, provided special assistance. It is hoped this report will continue to provide valuable information to administrators and faculty alike. Comments and suggestions for improvement are appreciated. Additional copies of this publication can be ordered through the AACSB Subscription Department, 605 Old Ballas Road, Suite 220, St. Louis, MO 63141-7077 (314-872-8481).

AACSB's Salary Survey Inquiry Service provides a popular mini salary survey report based on a requested group of up to 25 institutions that a dean (or other administrator) designates as comparable to his or her own institution in terms of size, program, mission or any of a number of other attributes. Fee for this specialized service is $60 for AACSB institutions that participated in the current year's salary survey and $120 for those that did not participate. For further information or to request the inquiry service, contact Mary Jo Gust, information/system administrator.

Headquartered in St. Louis, AACSB is the professional association and sole recognized accrediting agency for bachelor's and master's degree programs in business administration and accounting. More than 800 organizations belong to AACSB, including U.S. colleges and universities, a number of schools overseas and in Canada, and over 100 major corporations, academic and trade groups.

December 1991

## TABLE OF CONTENTS FOR CHARTS


Mean Salary Comparative Analysis
Full Professors Male vs. Female ..... viii

Mean Salary Differences
Full Professors (Male Mean minus Female Mean) ..... viii

Mean Salary Comparative Analysis
Associate Professors Male vs. Female ..... ix

Mean Salary Differences
Associate Professors (Male Mean minus Female Mean) ..... ix

Mean Salary Comparative Analysis
Assistant Professors Male vs. Female ..... x

Mean Salary Differences
Assistant Professors (Male Mean minus Female Mean) ..... x

Mean Salary Comparative Analysis
New Doctorates Male vs. Female ..... xi

Mean Salary Differences
New Doctorates (Male Mean minus Female Mean) ..... xi

Mean Salary Comparative Analysis
Full Professors All Faculty vs. New Hires vs.
New Doctorates ..... xii

Premium Paid for New Hires
Full Professors (New Hires Mean minus All Faculty Mean) ... xii

Mean Salary Comparative Analysis
Associate Professors All Faculty vs. New Hires vs.
New Doctorates ..... xiii

Premium Paid for New Hires
Associate Professors (New Hires Mean minus
All Faculty Mean) ..... xiii

Mean Salary Comparative Analysis
Assistant Professors All Faculty vs. New Hires vs.
New Doctorates ..... xiv

Premium Paid for New Hires
Assistant Professors (New Hires Mean minus
All Faculty Mean) ..... xiv

Premium Paid for New Hires
Full Professors Fall 1990 vs. Fall 1991 ..... xv

Increase/Decrease in Premium Paid for New Hires
Full Professors Fall 1990 vs. Fall 1991 ..... xv

Premium Paid for New Hires
Associate Professors Fall 1990 vs. Fall 1991 ..... xvi

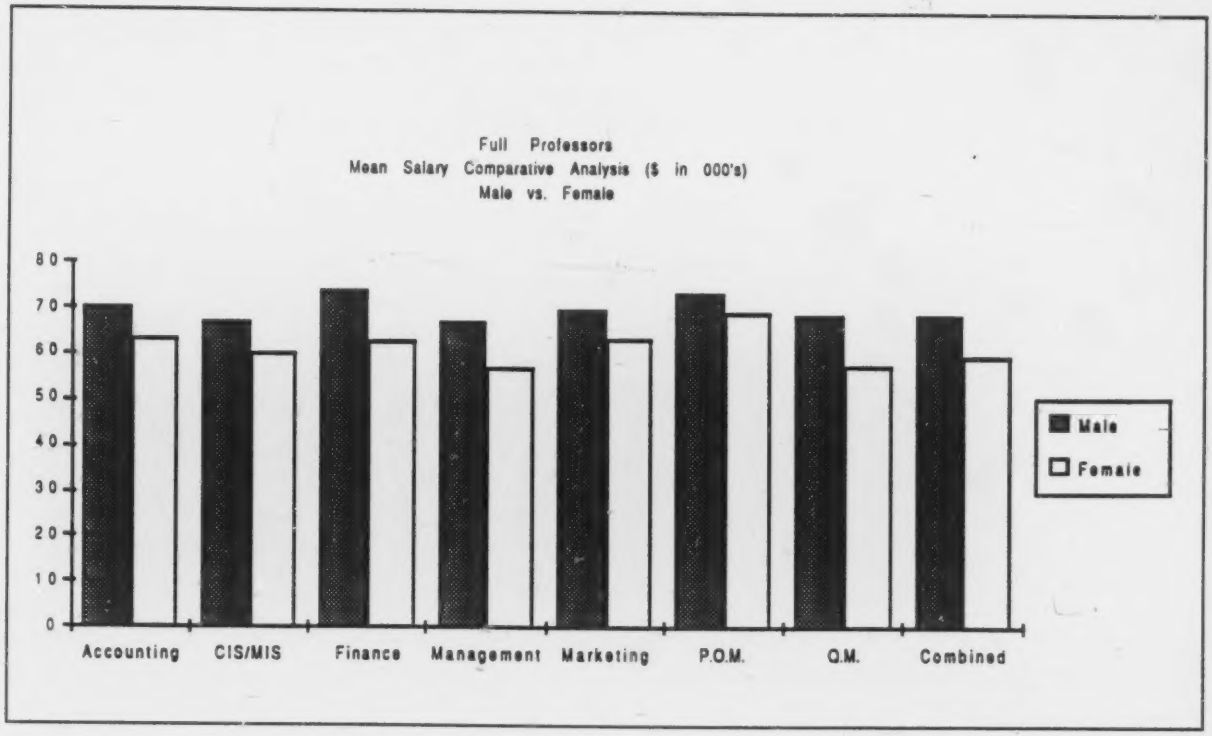
Increase/Decrease in Premium Paid for New Hires
Associate Professors Fall 1990 vs. Fall 1991 ..... xvi

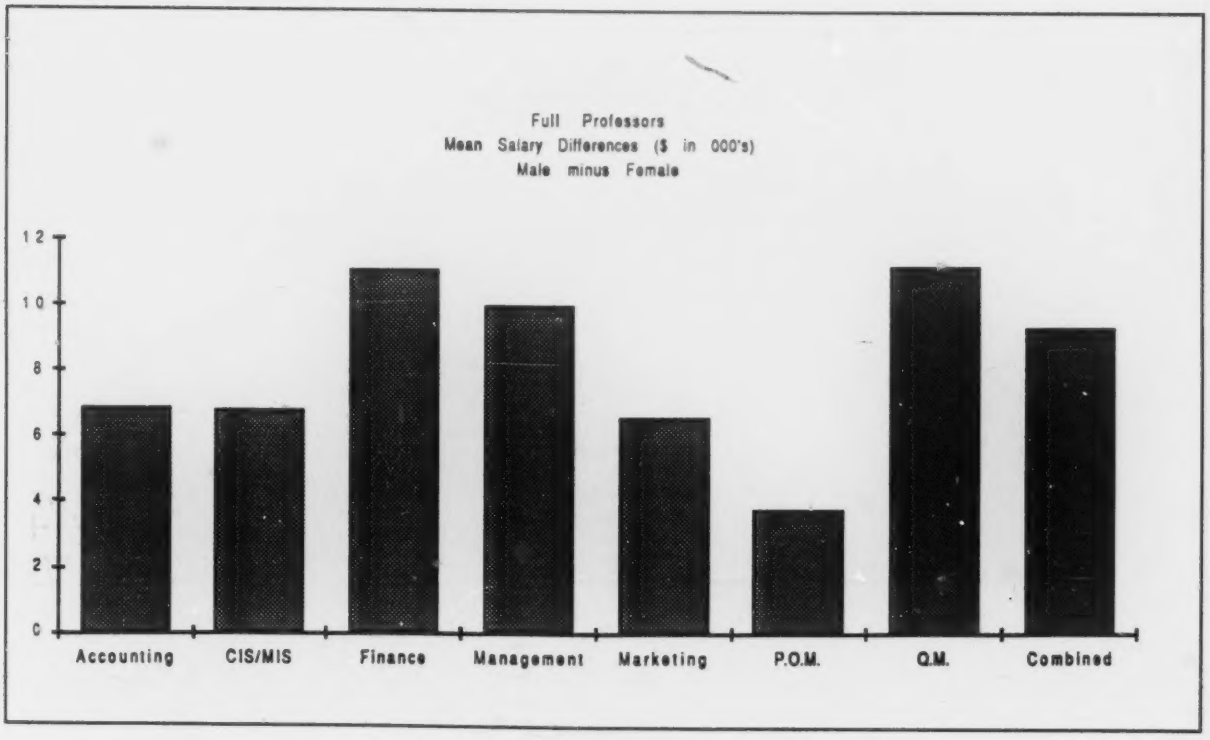
Premium Paid for New Hires
Assistant Professors Fall 1990 vs. Fall 1991 ..... xvii

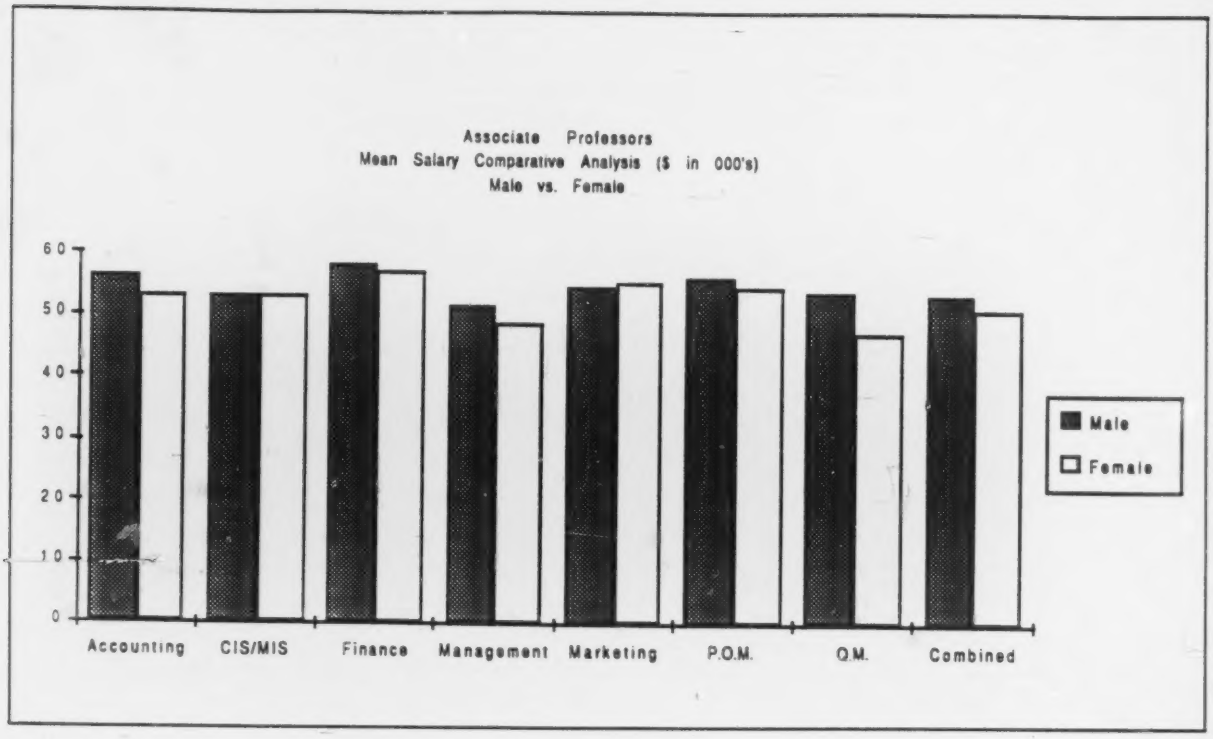
Increase/Decrease in Premium Paid for New Hires
Assistant Professors Fall 1990 vs. Fall 1991 ..... xvii

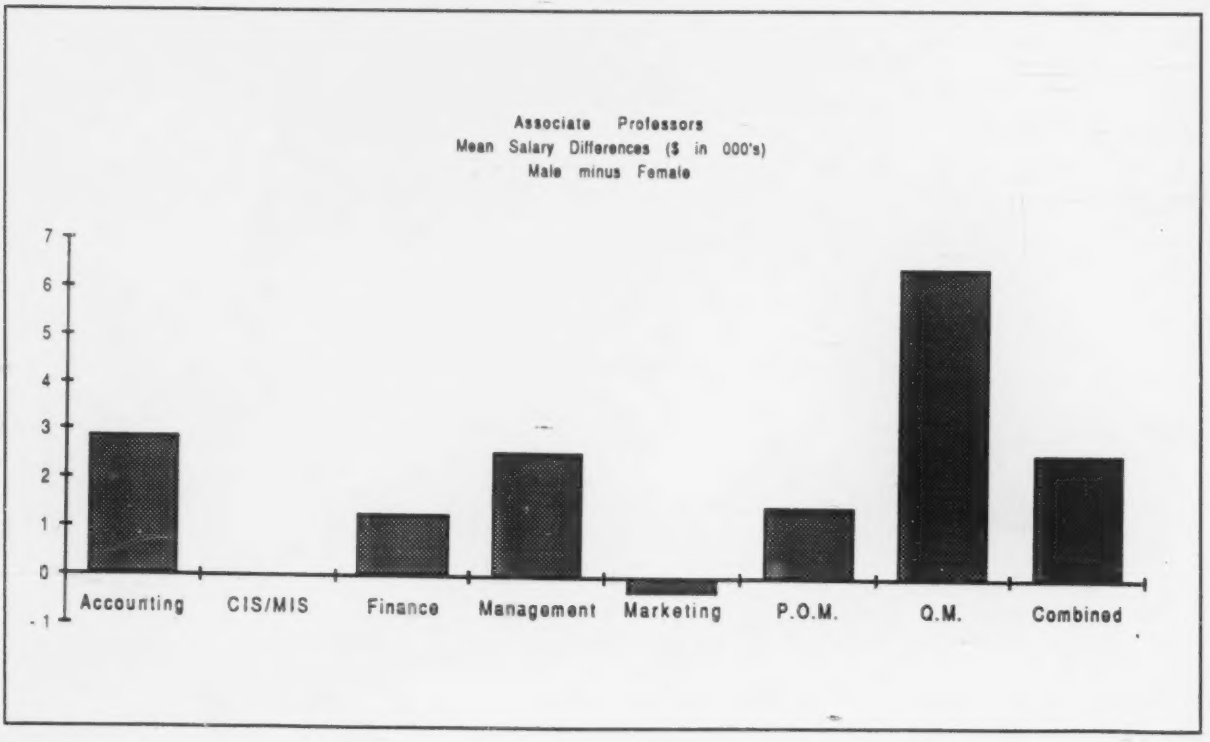
Percentage of Total Salaries
by Functional Area - All Faculty ..... xviii

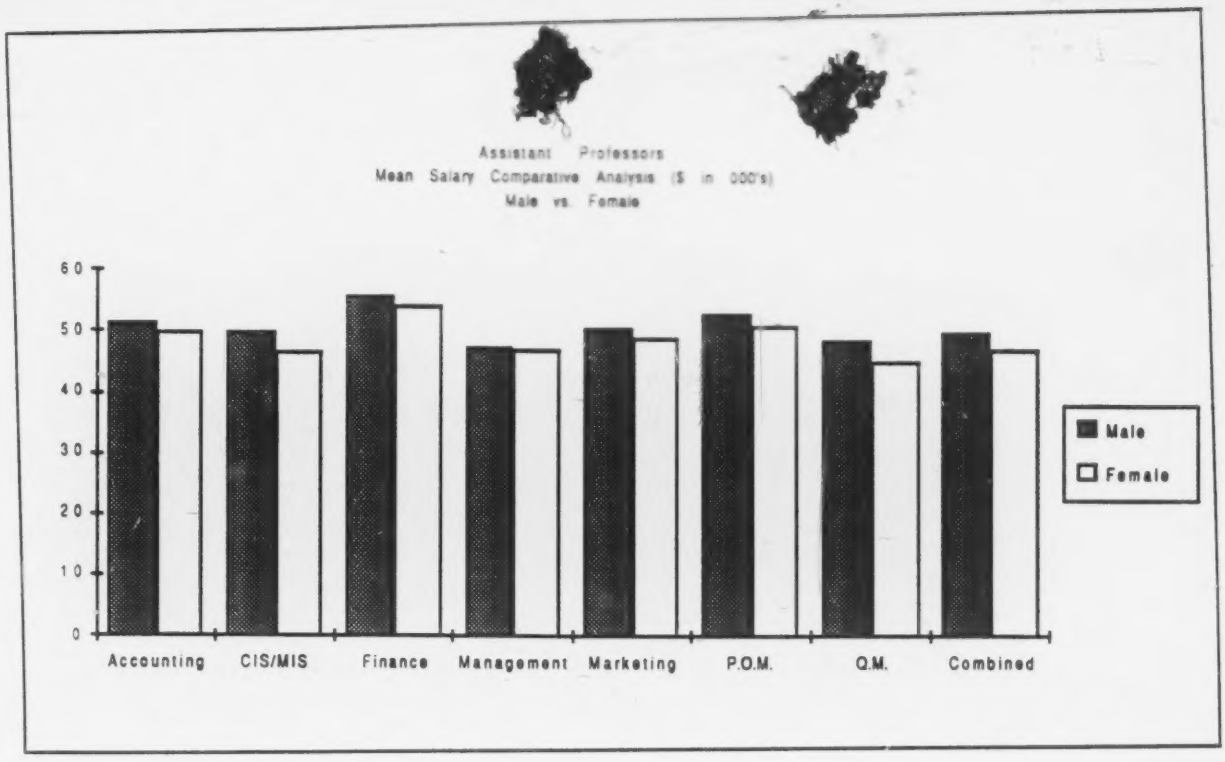
Percentage of Total Salaries
by Functional Area - New Hires ..... xviii

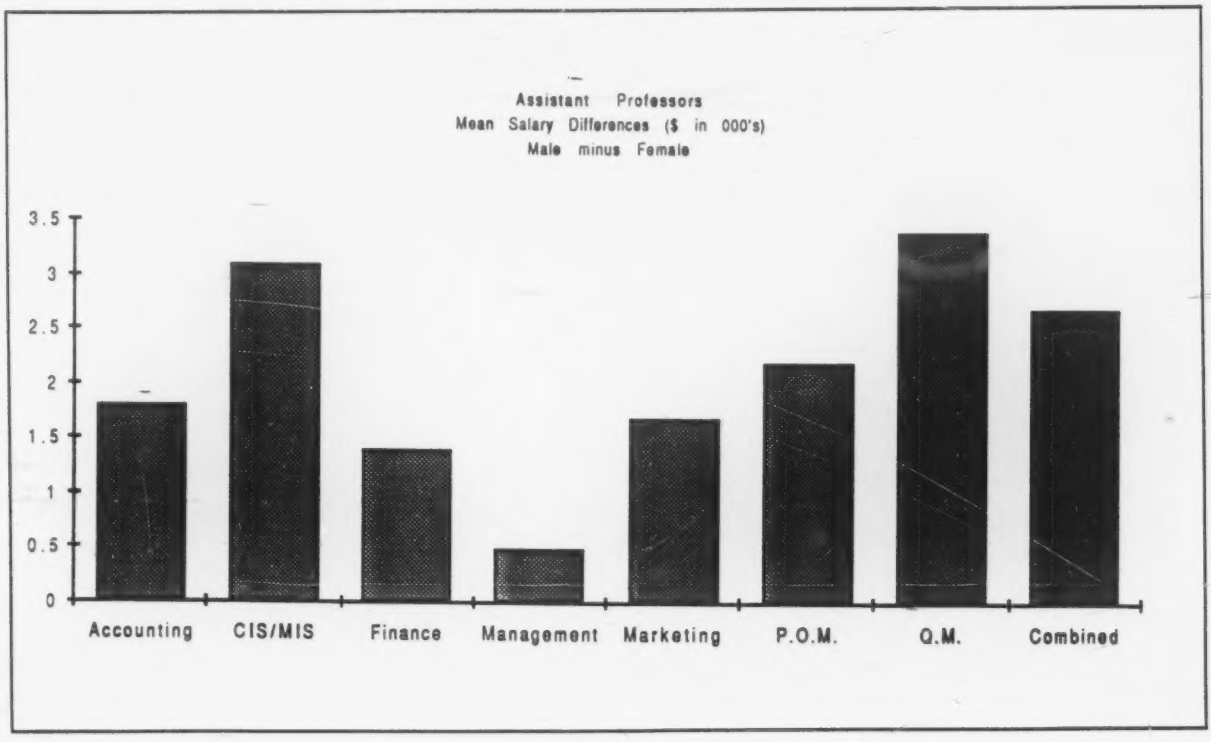

Full Professors
Mean Salary Comparative Analysis ($ in 000's)
Male vs. Female
80
70
60
50
40
30
20
10
0
Male
Female
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined

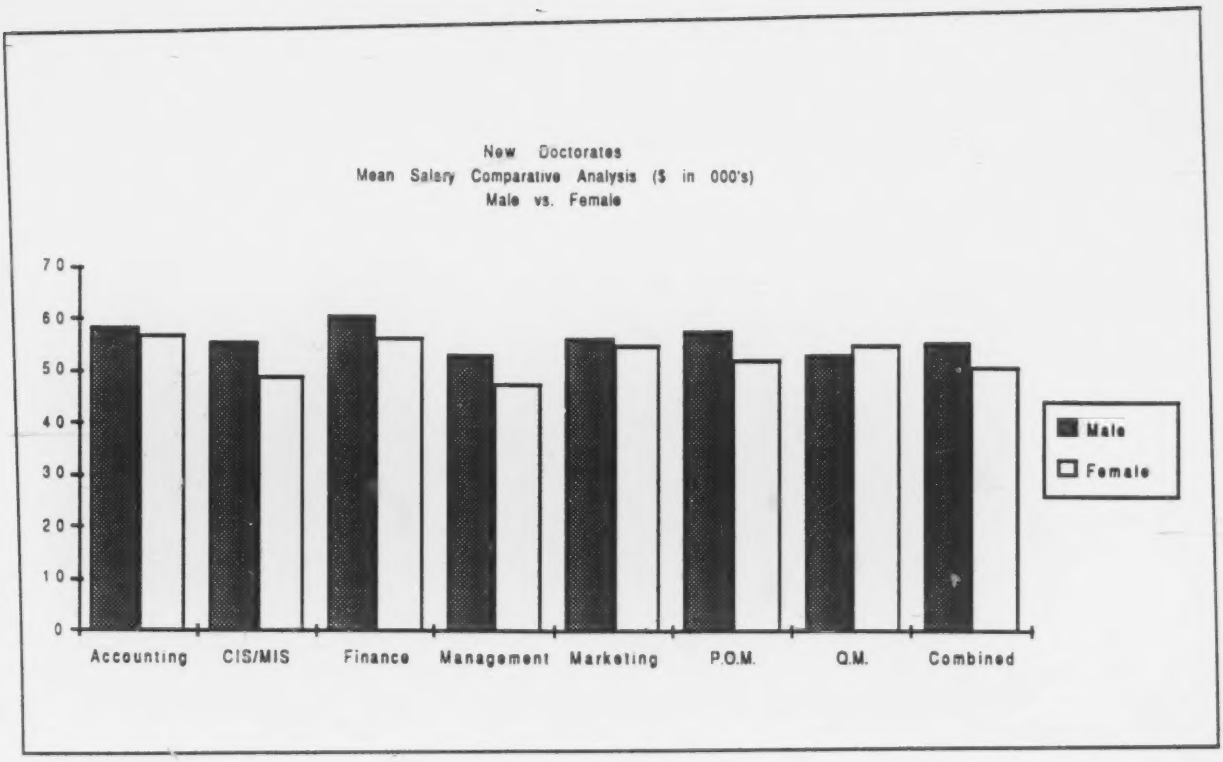

Full Professors
Mean Salary Differences ($ in 000's)
Male minus Female
12
10
8
6
4
2
0
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined

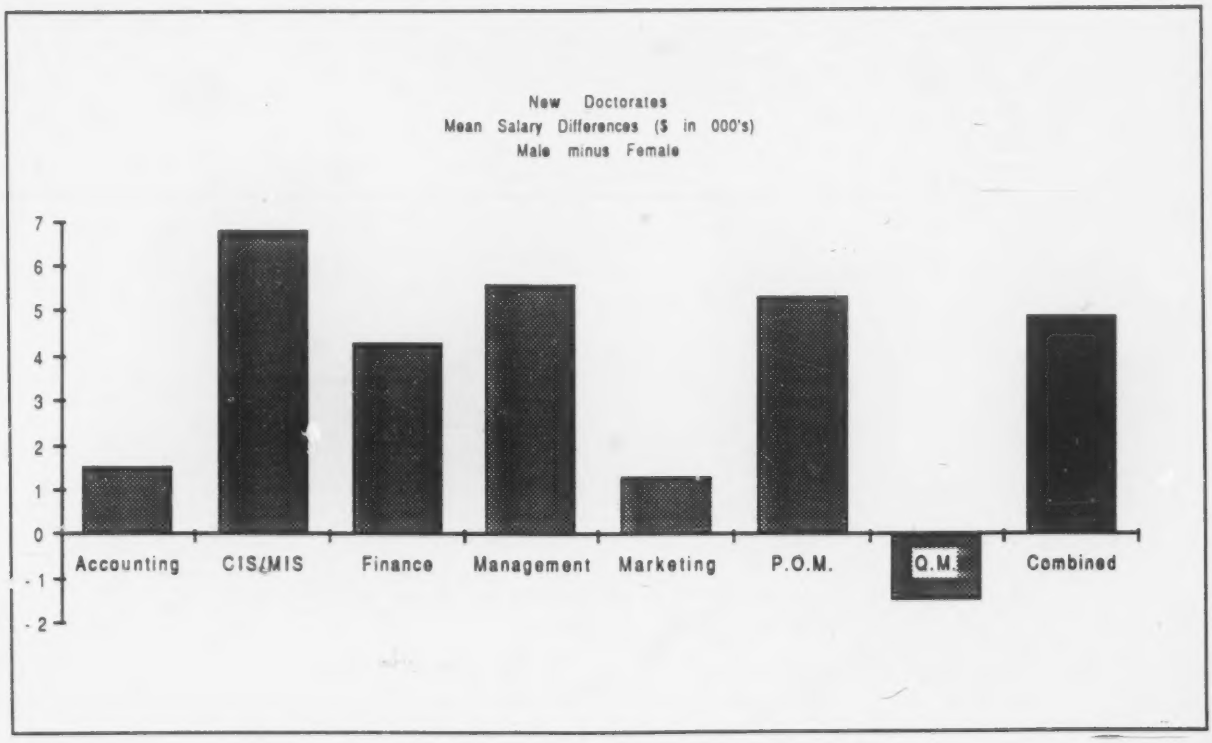

Associate Professors
Mean Salary Comparative Analysis ($ in 000's)
Male vs. Female
60
50
40
30
20
10
0
Male
Female
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined

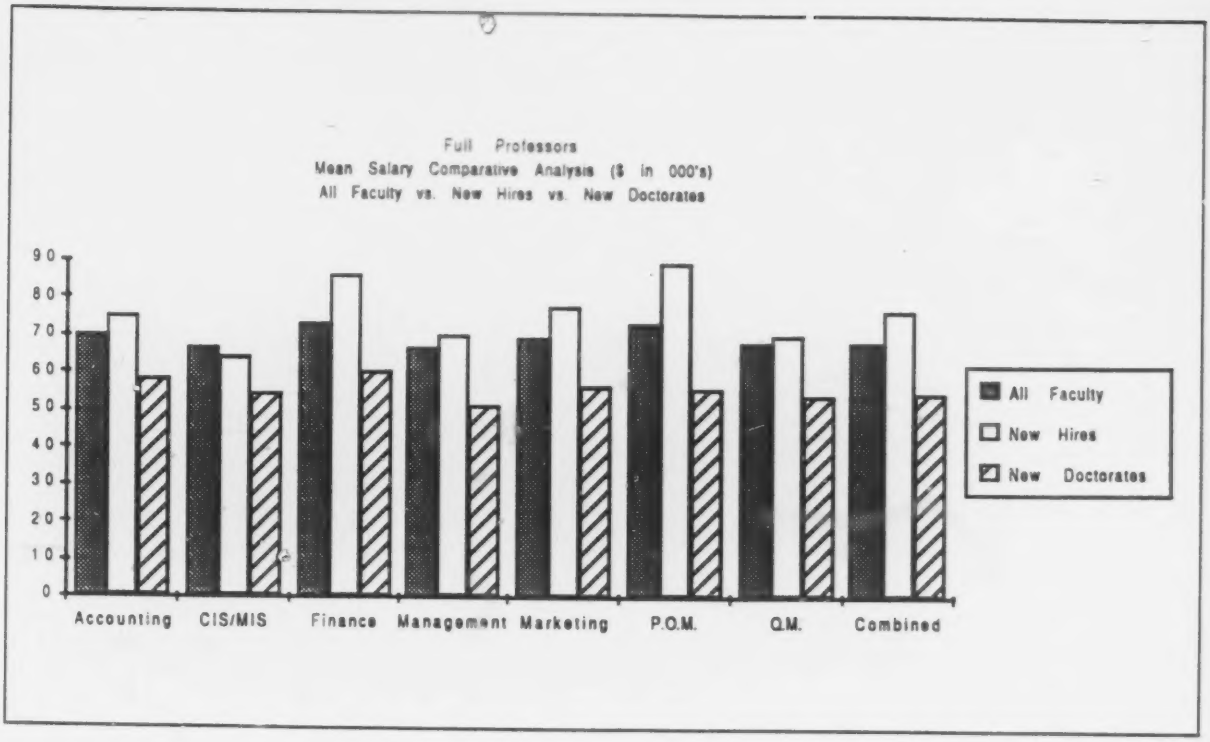

Associate Professors
Mean Salary Differences ($ in 000's)
Male minus Female
7
6
5
4
3
2
1
0
-1
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined

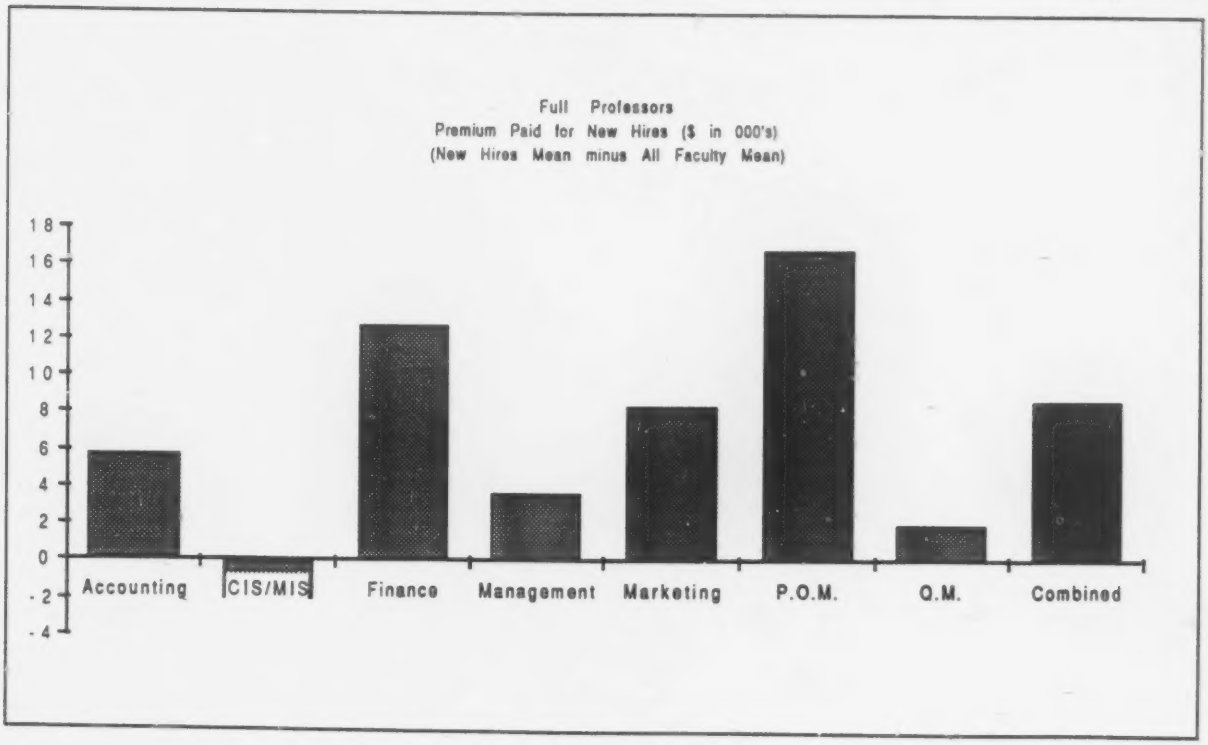

Assistant Professors
Mean Salary Comparative Analysis ($ in 000's)
Male vs. Female
60
50
40
30
20
10
0
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined
Male
Female

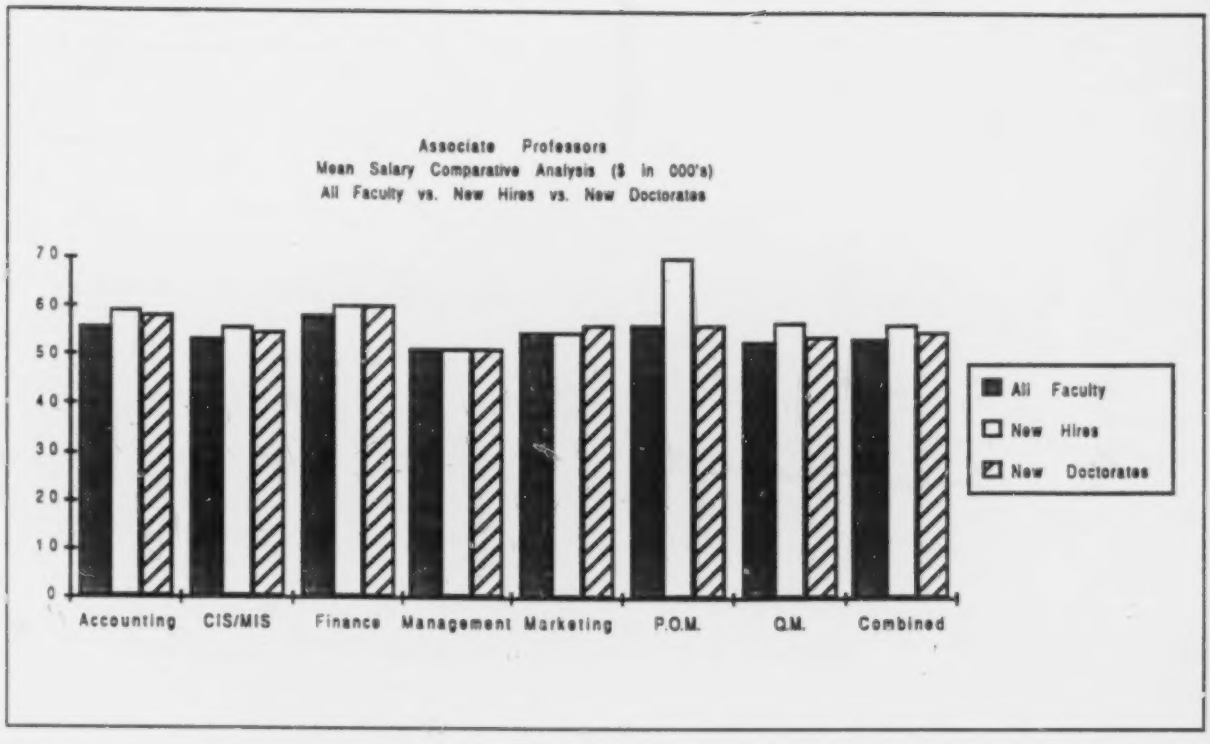

Assistant Professors
Mean Salary Differences ($ in 000's)
Male minus Female
3.5
3
2.5
2
1.5
1
0.5
0
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined

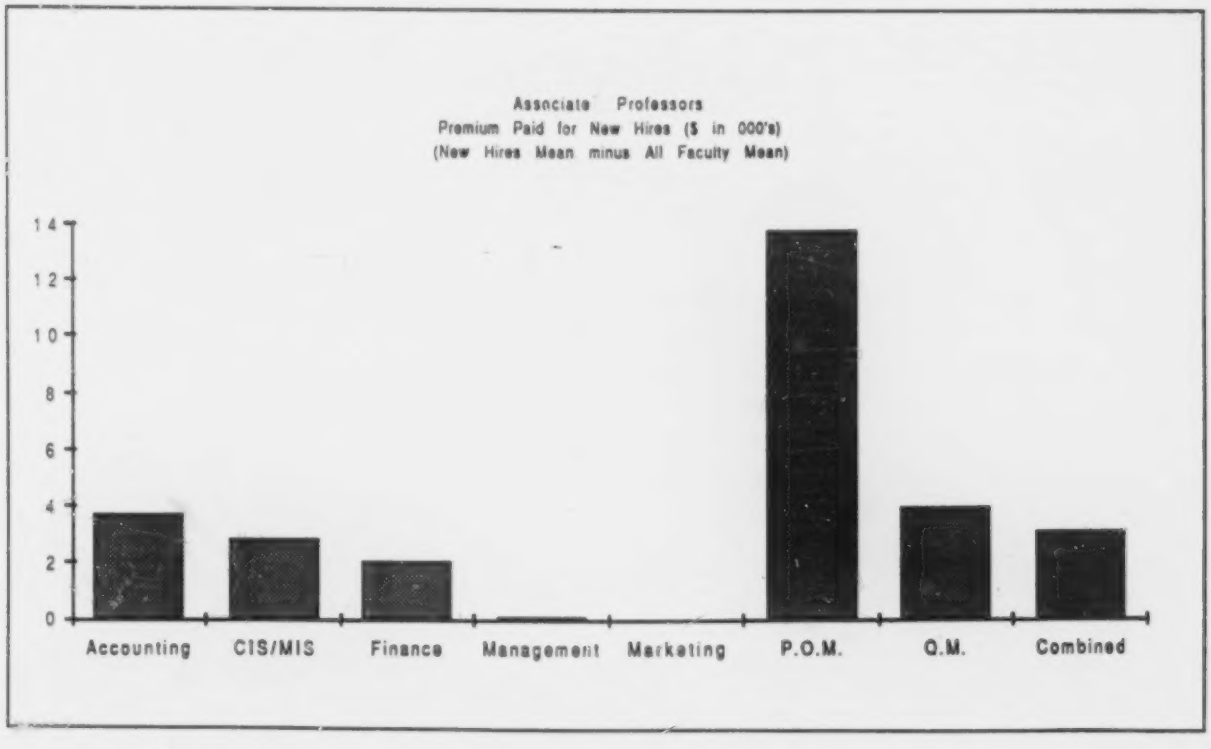

New Doctorates
Mean Salary Comparative Analysis ($ in 000's)
Male vs. Female
70
60
50
40
30
20
10
0
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined
Male
Female

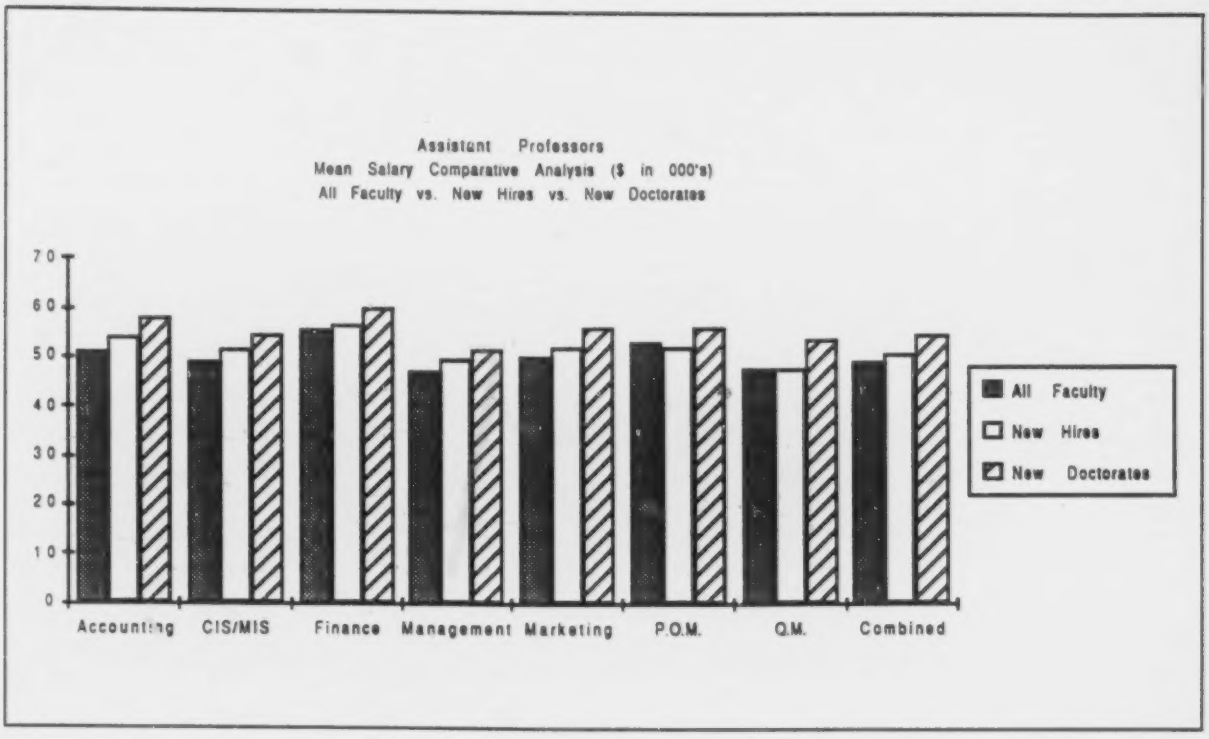

New Doctorates
Mean Salary Differences ($ in 000's)
Male minus Female
7
6
5
4
3
2
1
0
-1
-2
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined

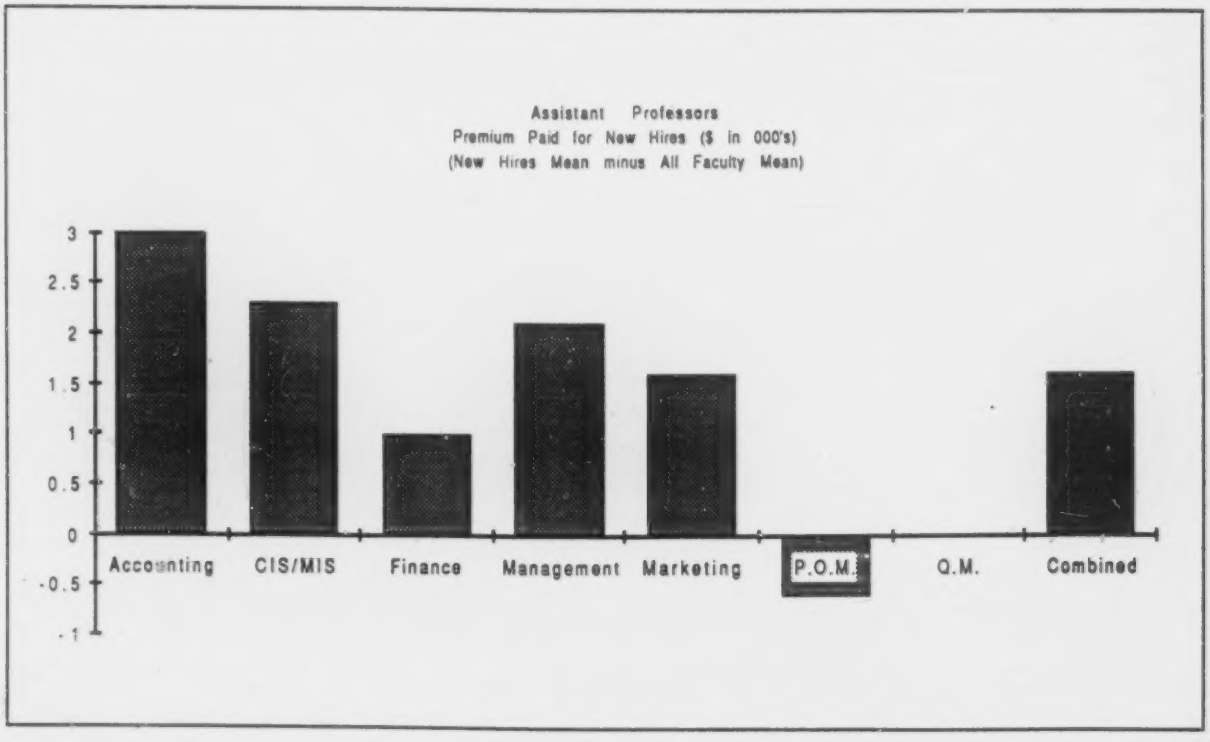

Full Professors
Mean Salary Comparative Analysis ($ in 000's)
All Faculty vs. New Hires vs. New Doctorates
90
80
70
60
50
40
30
20
10
0
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined
All Faculty
New Hires
New Doctorates

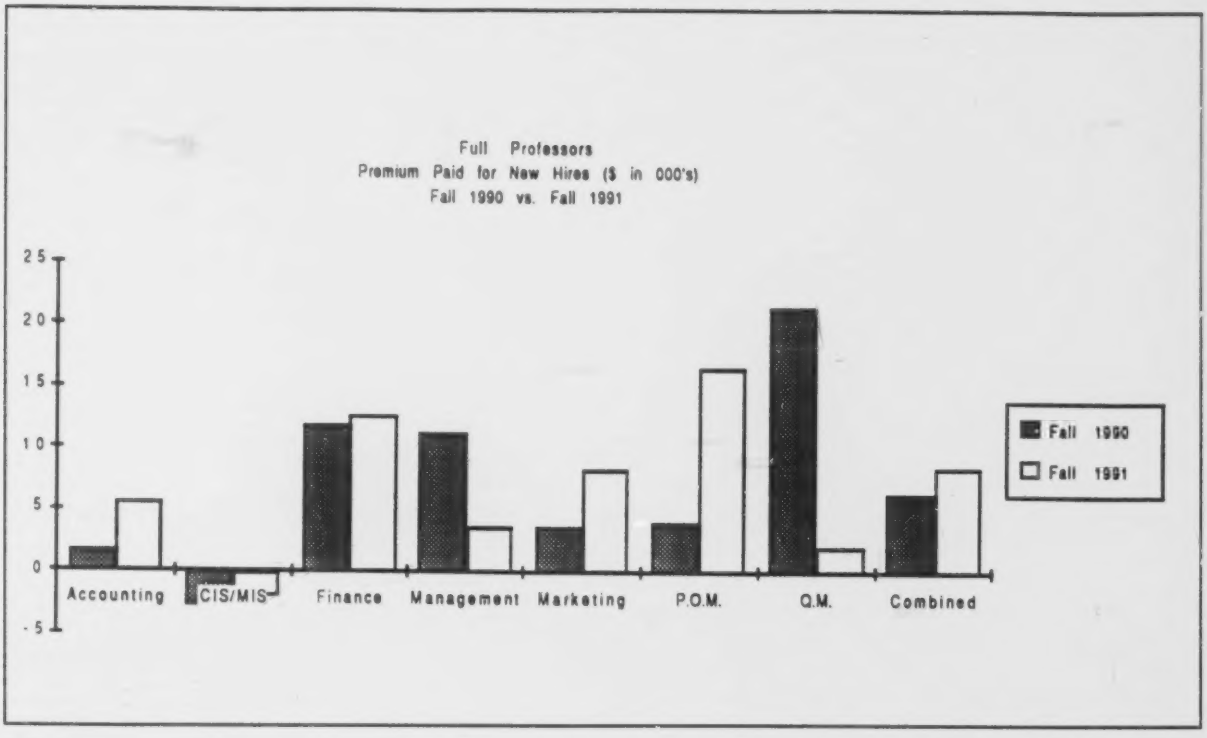

Full Professors
Premium Paid for New Hires ($ in 000's)
(New Hires Mean minus All Faculty Mean)
18
16
14
12
10
8
6
4
2
0
-2
-4
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined

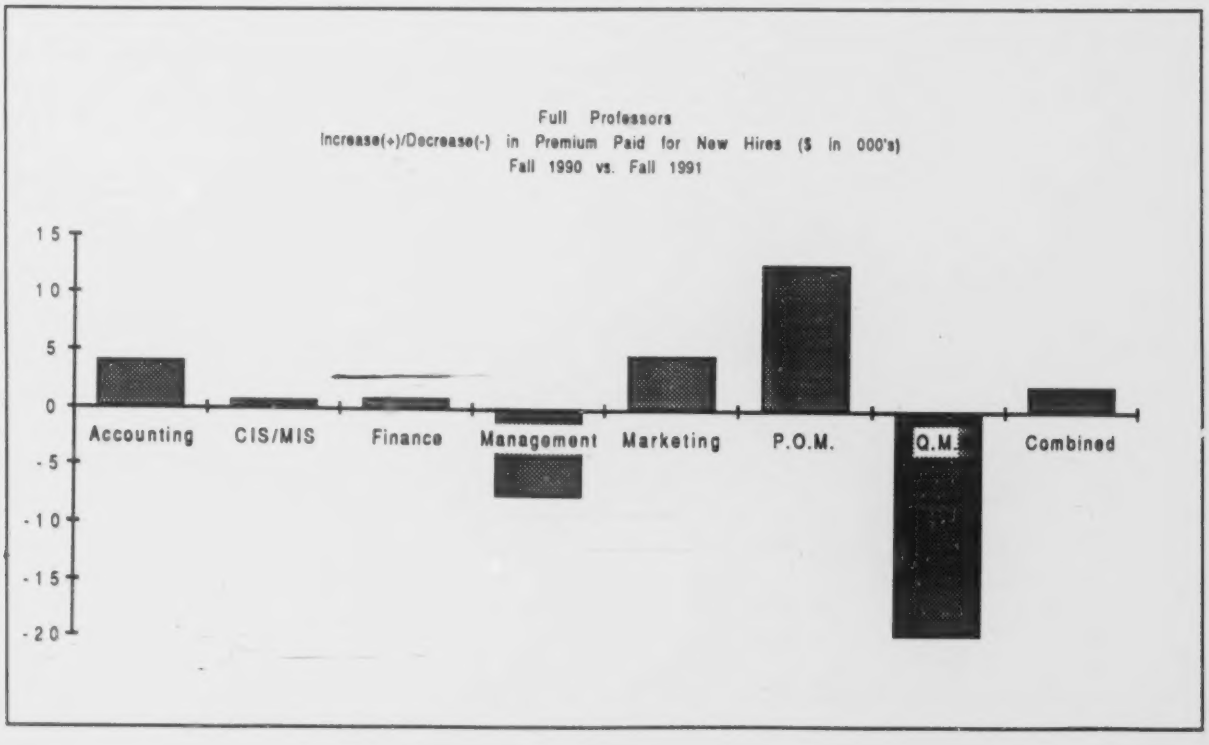

Associate Professors
Mean Salary Comparative Analysis ($ in 000's)
All Faculty vs. New Hires vs. New Doctorates
70
60
50
40
30
20
10
0
All Faculty
New Hires
New Doctorates
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined

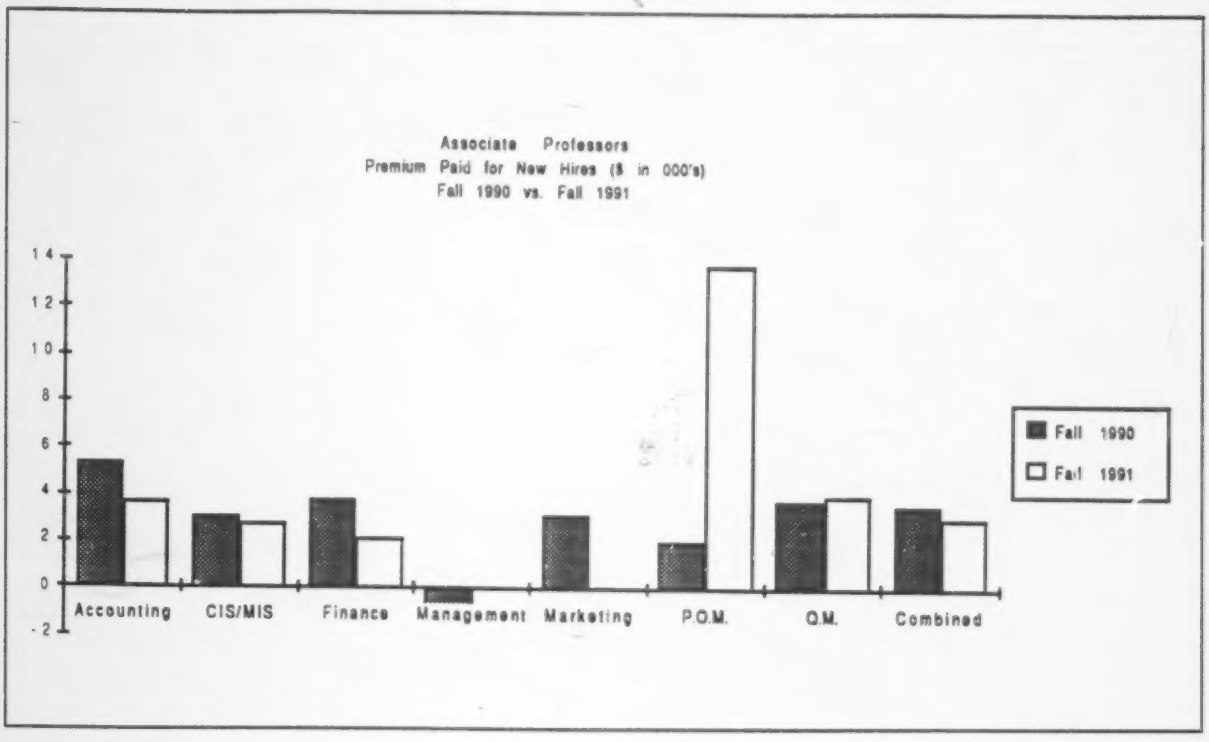

Associate Professors
Premium Paid for New Hires ($ in 000's)
(New Hires Mean minus All Faculty Mean)
14
12
10
8
6
4
2
0
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined

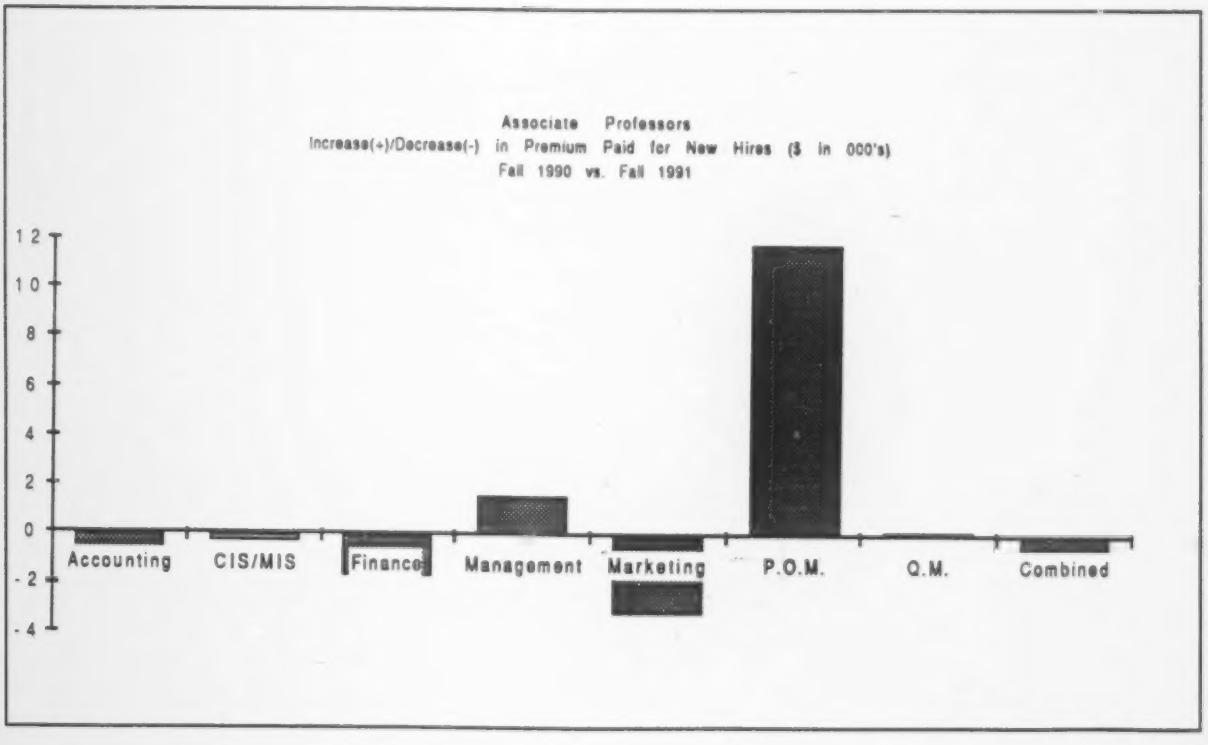

Assistant Professors
Mean Salary Comparative Analysis ($ in 000's)
All Faculty vs. New Hires vs. New Doctorates
70
60
50
40
30
20
10
0
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined
All Faculty
New Hires
New Doctorates

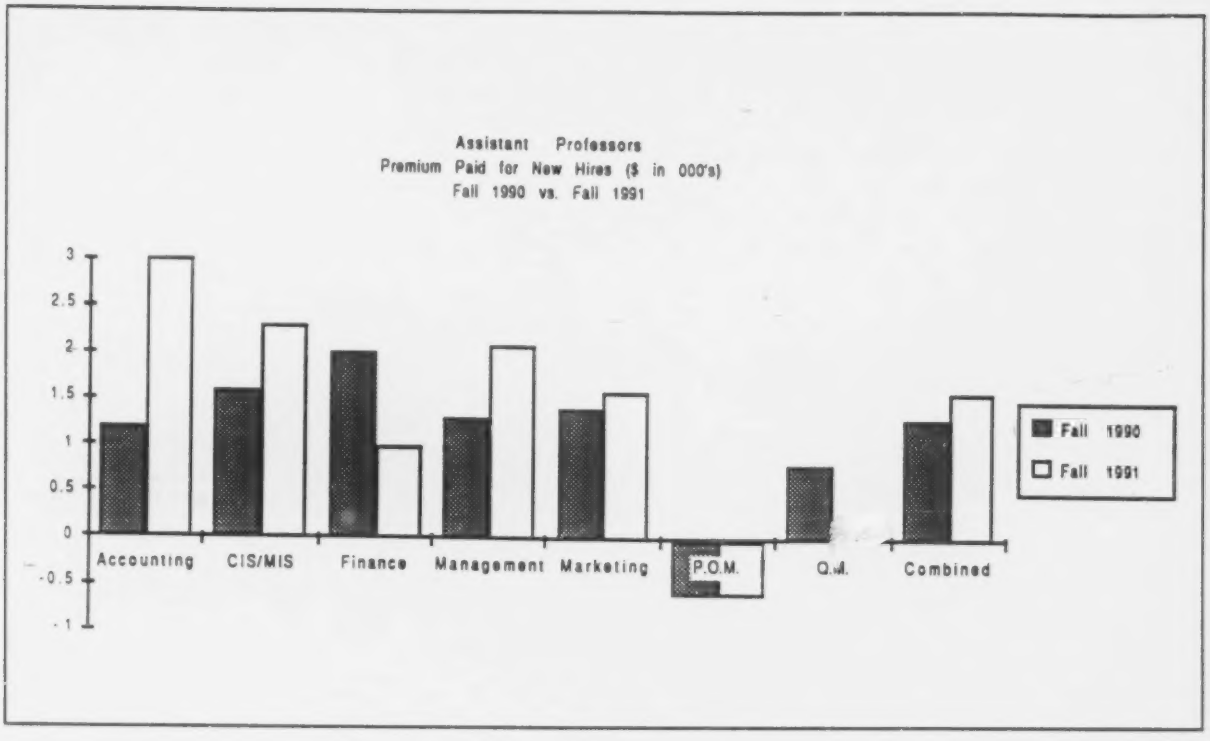

Assistant Professors
Premium Paid for New Hires ($ in 000's)
(New Hires Mean minus All Faculty Mean)
3
2.5
2
1.5
1
0.5
0
-0.5
-1
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined

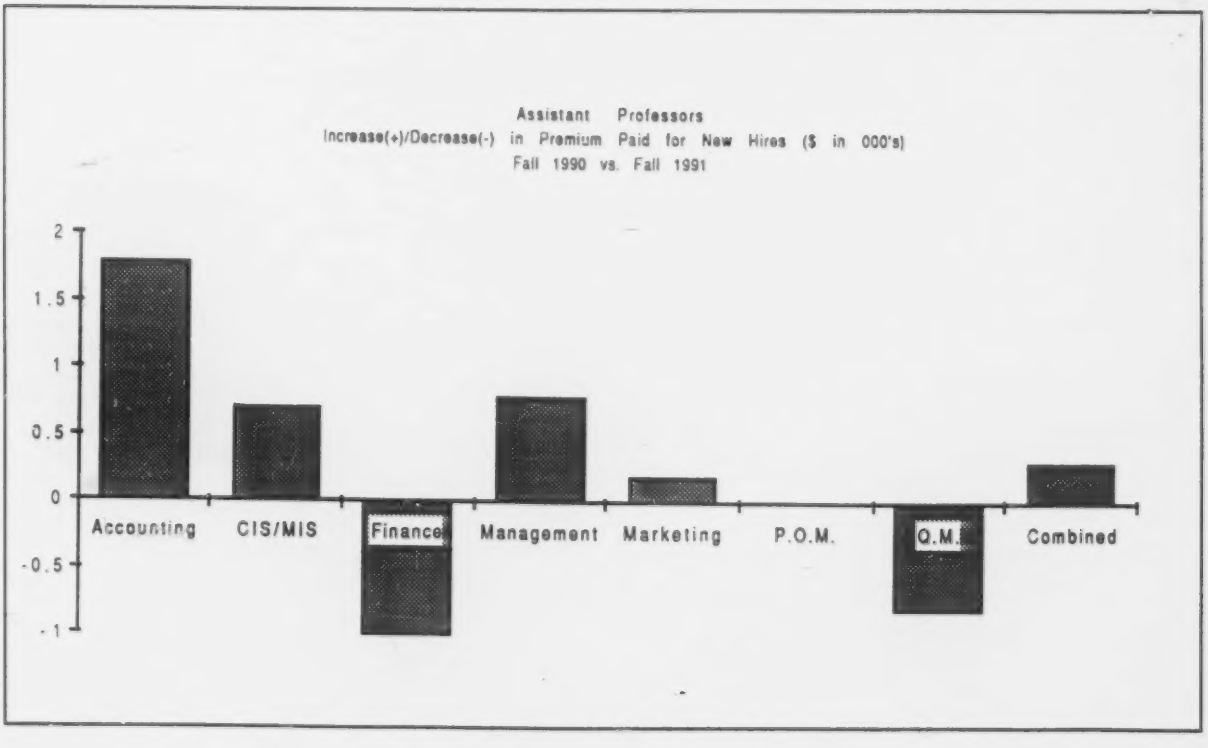

Full Professors
Premium Paid for New Hires ($ in 000's)
Fall 1990 vs. Fall 1991
25
20
15
10
5
0
-5
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined
Fall 1990
Fall 1991


Full Professors
Increase(+)/Decrease(-) in Premium Paid for New Hires ($ in 000's)
Fall 1990 vs. Fall 1991
15
10
5
0
-5
-10
-15
-20
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined

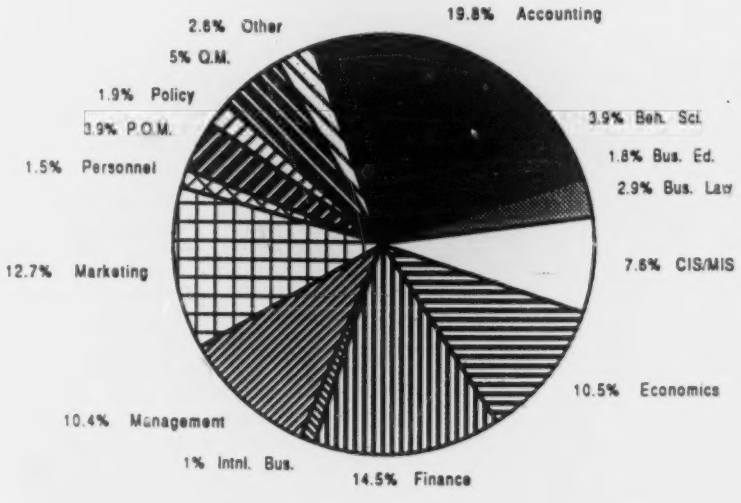

Associate Professors
Premium Paid for New Hires ($ in 000's)
Fall 1990 vs. Fall 1991
14
12
10
8
6
4
2
0
-2
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined
Fall 1990
Fall 1991


Associate Professors
Increase(+)/Decrease(-) in Premium Paid for New Hires ($ in 000's)
Fall 1990 vs. Fall 1991
12
10
8
6
4
2
0
-2
-4
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined

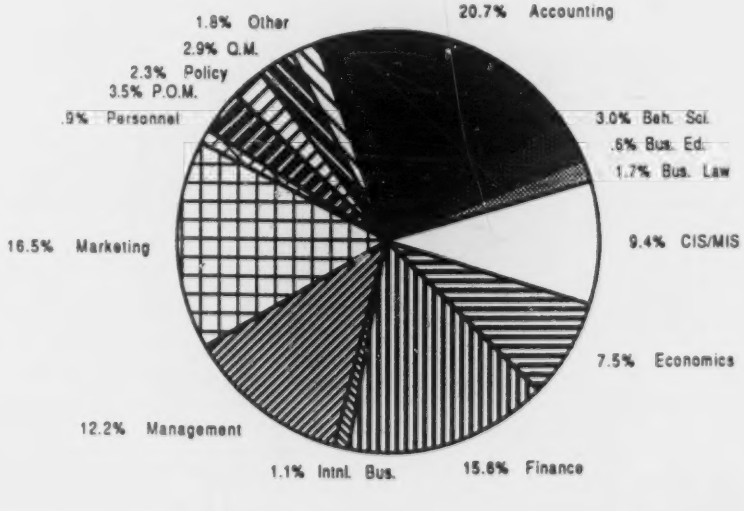

Assistant Professors
Premium Paid for New Hires ($ in 000's)
Fall 1990 vs. Fall 1991
3
2.5
2
1.5
1
0.5
0
-0.5
-1
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined
Fall 1990
Fall 1991


Assistant Professors
Increase(+)/Decrease(-) in Premium Paid for New Hires ($ in 000's)
Fall 1990 vs. Fall 1991
2
1.5
1
0.5
0
-0.5
-1
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined

Percentage of Total Salaries
by Functional Area - All Faculty




Percentage of Total Salaries
by Functional Area - New Hires



# TABLE OF CONTENTS

**FACULTY**

Combined Faculty ..... 1- 3
Accounting ..... 4- 6
Behavioral Science/Organizational Behavior ..... 7- 9
Business Education/Business Communication ..... 10-12
Business Law/Legal Environment ..... 13-15
Computer Information Systems/Management Information Systems ..... 16-18
Economics ..... 19-21
Finance ..... 22-24
International Business ..... 25-27
Management ..... 28-30
Marketing ..... 31-33
Personnel ..... 34-36
Production/Operations Management/Managerial Economics ..... 37-39
Policy and Control ..... 40-42
Quantitative Methods ..... 43-45
Other ..... 46-48

**ADMINISTRATIVE PERSONNEL/NINE-MONTH BASIS** ..... 49-57

**ADMINISTRATIVE PERSONNEL/TWELVE-MONTH BASIS** ..... 58-66

**ALPHABETICAL LISTING OF PARTICIPATING INSTITUTIONS** ..... 67-72

**ZIP CODE LISTING OF PARTICIPATING INSTITUTIONS** ..... 73-79

# PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

## COMBINED

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PUBLIC ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 4365 | 32.0-162.9 | 67.9 | 88.0 | 74.4 | 65.8 | 58.1 | 51.4 |
| ASSOCIATE PROFESSOR | 3342 | 25.4- 93.7 | 54.3 | 66.2 | 60.0 | 54.4 | 47.9 | 42.6 |
| ASSISTANT PROFESSOR | 3284 | 21.9- 94.3 | 50.9 | 60.7 | 56.0 | 51.1 | 46.0 | 39.5 |
| INSTRUCTOR * | 961 | 15.3- 94.9 | 32.7 | 49.0 | 37.5 | 29.5 | 25.0 | 22.4 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 67 | 49.1-121.5 | 78.5 | 110.0 | 92.0 | 72.5 | 65.0 | 58.9 |
| ASSOCIATE PROFESSOR | 71 | 30.3- 80.0 | 60.0 | 70.0 | 64.0 | 59.9 | 55.0 | 49.5 |
| ASSISTANT PROFESSOR | 268 | 30.0- 72.0 | 54.4 | 65.0 | 60.0 | 55.0 | 50.0 | 43.0 |
| INSTRUCTOR * | 70 | 15.3- 67.4 | 31.3 | 55.0 | 32.5 | 28.0 | 23.8 | 20.2 |
| NEW DOCTORATE | 220 | 21.7-112.5 | 54.6 | 65.0 | 60.0 | 55.0 | 50.0 | 42.0 |
| ABD | 150 | 12.0- 72.0 | 52.0 | 62.0 | 58.0 | 51.0 | 47.5 | 42.0 |
| **PUBLIC NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 1373 | 27.9-126.1 | 56.5 | 67.8 | 64.1 | 56.0 | 49.5 | 44.0 |
| ASSOCIATE PROFESSOR | 1487 | 17.4- 98.0 | 47.5 | 57.5 | 52.9 | 47.5 | 42.3 | 37.2 |
| ASSISTANT PROFESSOR | 1399 | 19.1- 69.2 | 42.6 | 54.0 | 49.8 | 42.5 | 36.6 | 31.6 |
| INSTRUCTOR * | 458 | 15.6- 66.1 | 29.8 | 39.4 | 33.7 | 28.7 | 25.2 | 20.0 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 34 | 30.0-113.0 | 63.5 | 82.0 | 67.0 | 61.6 | 56.6 | 45.6 |
| ASSOCIATE PROFESSOR | 76 | 35.0- 62.0 | 51.0 | 58.0 | 55.0 | 51.0 | 46.7 | 42.4 |
| ASSISTANT PROFESSOR | 184 | 23.8- 63.0 | 45.7 | 56.0 | 52.0 | 47.0 | 40.0 | 33.5 |
| INSTRUCTOR * | 57 | 17.4- 47.5 | 29.8 | 43.8 | 33.8 | 27.8 | 23.9 | 20.0 |
| NEW DOCTORATE | 51 | 23.8- 67.0 | 51.0 | 58.0 | 56.0 | 50.0 | 48.0 | 41.0 |
| ABD | 69 | 28.5- 63.0 | 46.8 | 55.6 | 52.0 | 47.0 | 43.0 | 37.3 |
| **PRIVATE ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 1562 | 25.0-190.0 | 84.2 | 126.5 | 98.3 | 76.9 | 64.2 | 56.9 |
| ASSOCIATE PROFESSOR | 1488 | 23.1-117.8 | 60.9 | 78.0 | 67.8 | 59.2 | 51.9 | 46.5 |
| ASSISTANT PROFESSOR | 1668 | 21.0- 92.0 | 56.1 | 71.0 | 62.5 | 56.0 | 50.0 | 41.8 |
| INSTRUCTOR * | 289 | 12.0-128.0 | 39.7 | 57.7 | 45.0 | 36.0 | 29.7 | 24.9 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 25 | 60.0-145.0 | 106.0 | 145.0 | 127.5 | 105.0 | 85.0 | 68.0 |
| ASSOCIATE PROFESSOR | 40 | 32.0- 90.0 | 64.9 | 80.0 | 73.0 | 65.0 | 57.0 | 47.0 |
| ASSISTANT PROFESSOR | 138 | 21.0- 77.5 | 54.9 | 65.0 | 61.0 | 55.0 | 50.0 | 40.0 |
| INSTRUCTOR * | 32 | 14.7- 74.0 | 41.8 | 59.0 | 48.0 | 40.0 | 31.0 | 26.3 |
| NEW DOCTORATE | 81 | 40.0- 78.0 | 59.8 | 75.0 | 65.0 | 58.0 | 52.8 | 49.0 |
| ABD | 67 | 27.5- 79.1 | 55.0 | 72.5 | 64.0 | 57.0 | 45.1 | 36.1 |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

### COMBINED

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PRIVATE NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 684 | 26.9-118.3 | 56.1 | 70.5 | 63.1 | 55.9 | 47.6 | 42.0 |
| ASSOCIATE PROFESSOR | 842 | 27.5- 97.0 | 46.4 | 57.9 | 51.0 | 45.8 | 40.6 | 36.3 |
| ASSISTANT PROFESSOR | 901 | 21.4- 77.5 | 41.1 | 55.0 | 47.7 | 39.0 | 34.0 | 30.7 |
| INSTRUCTOR * | 202 | 15.0- 55.6 | 31.1 | 41.3 | 35.0 | 30.9 | 26.4 | 21.7 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 22 | 43.5- 72.3 | 58.2 | 70.0 | 70.0 | 58.0 | 47.3 | 44.0 |
| ASSOCIATE PROFESSOR | 28 | 33.3- 97.0 | 49.7 | 62.0 | 52.5 | 45.0 | 41.4 | 39.8 |
| ASSISTANT PROFESSOR | 79 | 27.0- 65.0 | 44.0 | 57.0 | 50.0 | 43.0 | 37.5 | 31.1 |
| INSTRUCTOR * | 40 | 15.0- 45.4 | 29.0 | 41.3 | 36.6 | 28.0 | 22.0 | 15.8 |
| NEW DOCTORATE | 26 | 29.0- 59.5 | 44.9 | 56.0 | 51.0 | 45.0 | 38.0 | 31.5 |
| ABD | 24 | 24.8- 60.0 | 41.1 | 54.0 | 46.0 | 40.0 | 34.5 | 28.0 |
| **PUBLIC** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 5738 | 27.9-162.9 | 65.2 | 85.1 | 71.1 | 64.0 | 55.0 | 48.5 |
| ASSOCIATE PROFESSOR | 4829 | 17.4- 98.0 | 52.2 | 64.1 | 58.2 | 51.9 | 45.8 | 40.5 |
| ASSISTANT PROFESSOR | 4683 | 19.1- 94.3 | 48.4 | 59.3 | 54.8 | 49.3 | 42.3 | 35.7 |
| INSTRUCTOR * | 1419 | 15.3- 94.9 | 31.7 | 46.0 | 35.4 | 29.1 | 25.0 | 22.0 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 101 | 30.0-121.5 | 73.4 | 100.2 | 83.0 | 67.0 | 60.0 | 51.5 |
| ASSOCIATE PROFESSOR | 147 | 30.3- 80.0 | 55.4 | 65.0 | 60.0 | 55.0 | 49.5 | 45.9 |
| ASSISTANT PROFESSOR | 452 | 23.8- 72.0 | 50.8 | 62.0 | 57.1 | 52.0 | 45.0 | 37.5 |
| INSTRUCTOR * | 127 | 15.3- 67.4 | 30.6 | 47.0 | 33.6 | 28.0 | 23.9 | 20.0 |
| NEW DOCTORATE | 271 | 21.7-112.5 | 53.9 | 64.0 | 59.0 | 55.0 | 49.0 | 42.0 |
| ABD | 219 | 12.0- 72.0 | 50.4 | 60.0 | 56.0 | 50.0 | 45.0 | 40.0 |
| **PRIVATE** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 2246 | 25.0-190.0 | 75.7 | 116.4 | 89.0 | 68.0 | 57.8 | 48.1 |
| ASSOCIATE PROFESSOR | 2330 | 23.1-117.8 | 55.6 | 73.7 | 63.0 | 54.0 | 46.1 | 40.1 |
| ASSISTANT PROFESSOR | 2569 | 21.0- 92.0 | 50.8 | 66.5 | 59.4 | 51.9 | 40.2 | 34.0 |
| INSTRUCTOR * | 491 | 12.0-128.0 | 36.2 | 53.2 | 41.0 | 33.1 | 28.1 | 23.3 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 47 | 43.5-145.0 | 83.7 | 132.5 | 105.0 | 70.0 | 60.0 | 47.0 |
| ASSOCIATE PROFESSOR | 68 | 32.0- 97.0 | 58.6 | 78.0 | 68.0 | 60.0 | 45.0 | 41.0 |
| ASSISTANT PROFESSOR | 217 | 21.0- 77.5 | 51.0 | 63.5 | 60.0 | 52.8 | 42.8 | 36.0 |
| INSTRUCTOR * | 72 | 14.7- 74.0 | 34.7 | 50.0 | 41.3 | 32.0 | 25.0 | 17.2 |
| NEW DOCTORATE | 107 | 29.0- 78.0 | 56.2 | 75.0 | 61.0 | 55.0 | 50.0 | 42.0 |
| ABD | 91 | 24.8- 79.1 | 51.3 | 67.0 | 60.0 | 52.0 | 40.0 | 32.4 |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

### COMBINED

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 5927 | 25.0-190.0 | 72.2 | 98.3 | 80.0 | 65.8 | 59.5 | 52.3 |
| ASSOCIATE PROFESSOR | 4830 | 23.1-117.8 | 56.3 | 70.4 | 62.1 | 55.5 | 49.0 | 43.5 |
| ASSISTANT PROFESSOR | 4952 | 21.0- 94.3 | 52.6 | 64.5 | 58.2 | 52.6 | 46.9 | 40.2 |
| INSTRUCTOR * | 1250 | 12.0-128.0 | 34.3 | 52.5 | 40.0 | 31.0 | 25.4 | 22.5 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 92 | 49.1-145.0 | 86.0 | 120.0 | 100.0 | 80.0 | 65.8 | 60.0 |
| ASSOCIATE PROFESSOR | 111 | 30.3- 90.0 | 61.8 | 75.1 | 67.5 | 60.0 | 56.0 | 48.0 |
| ASSISTANT PROFESSOR | 406 | 21.0- 77.5 | 54.6 | 65.0 | 60.0 | 55.0 | 50.0 | 42.0 |
| INSTRUCTOR * | 102 | 14.7- 74.0 | 34.6 | 59.0 | 45.0 | 29.0 | 24.2 | 20.2 |
| NEW DOCTORATE | 301 | 21.7-112.5 | 56.0 | 68.0 | 61.0 | 56.0 | 51.0 | 43.3 |
| ABD | 217 | 12.0- 79.1 | 53.0 | 65.0 | 59.0 | 54.0 | 47.0 | 40.0 |
| **NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 2057 | 26.9-126.1 | 56.4 | 68.5 | 63.8 | 56.0 | 48.6 | 43.2 |
| ASSOCIATE PROFESSOR | 2329 | 17.4- 98.0 | 47.1 | 57.7 | 52.4 | 46.7 | 41.5 | 36.7 |
| ASSISTANT PROFESSOR | 2300 | 19.1- 77.5 | 42.0 | 54.4 | 49.2 | 41.0 | 35.5 | 31.1 |
| INSTRUCTOR * | 660 | 15.0- 66.1 | 30.2 | 40.0 | 34.1 | 29.4 | 25.4 | 20.6 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 56 | 30.0-113.0 | 61.4 | 72.3 | 67.5 | 60.0 | 50.0 | 45.6 |
| ASSOCIATE PROFESSOR | 104 | 33.3- 97.0 | 50.6 | 60.0 | 55.0 | 50.0 | 45.0 | 40.8 |
| ASSISTANT PROFESSOR | 263 | 23.8- 65.0 | 45.2 | 56.0 | 51.5 | 45.8 | 38.5 | 33.0 |
| INSTRUCTOR * | 97 | 15.0- 47.5 | 29.4 | 41.3 | 35.0 | 28.0 | 23.0 | 20.0 |
| NEW DOCTORATE | 77 | 23.8- 67.0 | 48.9 | 58.0 | 55.0 | 50.0 | 43.0 | 35.5 |
| ABD | 93 | 24.8- 63.0 | 45.3 | 55.6 | 51.0 | 45.0 | 40.0 | 32.9 |
| **AACSB MEMBERS** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 7984 | 25.0-190.0 | 68.1 | 93.2 | 74.9 | 65.0 | 55.9 | 48.4 |
| ASSOCIATE PROFESSOR | 7159 | 17.4-117.8 | 53.3 | 67.0 | 59.8 | 52.5 | 46.0 | 40.4 |
| ASSISTANT PROFESSOR | 7252 | 19.1- 94.3 | 49.3 | 62.0 | 56.0 | 50.0 | 41.8 | 35.0 |
| INSTRUCTOR * | 1910 | 12.0-128.0 | 32.9 | 47.6 | 37.0 | 30.1 | 25.4 | 22.1 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 148 | 30.0-145.0 | 76.7 | 112.5 | 90.0 | 69.5 | 60.0 | 50.0 |
| ASSOCIATE PROFESSOR | 215 | 30.3- 97.0 | 56.4 | 70.4 | 62.0 | 55.0 | 49.1 | 42.4 |
| ASSISTANT PROFESSOR | 669 | 21.0- 77.5 | 50.9 | 62.5 | 58.0 | 52.0 | 44.2 | 37.1 |
| INSTRUCTOR * | 199 | 14.7- 74.0 | 32.1 | 47.3 | 38.0 | 29.0 | 24.0 | 20.0 |
| NEW DOCTORATE | 378 | 21.7-112.5 | 54.6 | 66.5 | 60.0 | 55.0 | 49.2 | 42.0 |
| ABD | 310 | 12.0- 79.1 | 50.7 | 62.0 | 57.5 | 51.0 | 44.5 | 38.0 |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

### ACCOUNTING

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PUBLIC ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 750 | 37.9-151.0 | 71.0 | 88.8 | 76.5 | 65.8 | 62.8 | 57.4 |
| ASSOCIATE PROFESSOR | 616 | 34.5- 91.5 | 58.0 | 70.5 | 63.0 | 57.8 | 52.4 | 47.0 |
| ASSISTANT PROFESSOR | 683 | 26.9- 78.5 | 54.5 | 63.9 | 59.5 | 55.1 | 50.0 | 43.7 |
| INSTRUCTOR * | 315 | 18.8- 80.0 | 33.0 | 51.5 | 36.0 | 29.7 | 25.9 | 23.2 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 10 | 60.0- 94.0 | 76.0 | 90.0 | 85.0 | 73.0 | 66.4 | 60.0 |
| ASSOCIATE PROFESSOR | 9 | 59.9- 80.0 | 64.4 | | 65.0 | 63.0 | 60.0 | |
| ASSISTANT PROFESSOR | 61 | 32.0- 72.0 | 58.5 | 66.5 | 63.0 | 60.0 | 53.5 | 50.0 |
| INSTRUCTOR * | 20 | 22.0- 67.4 | 31.6 | 40.0 | 30.0 | 28.0 | 26.0 | 23.9 |
| NEW DOCTORATE | 35 | 39.0- 72.0 | 60.2 | 68.0 | 64.0 | 60.0 | 56.0 | 51.0 |
| ABD | 20 | 35.0- 72.0 | 57.2 | 67.0 | 62.0 | 56.0 | 51.0 | 40.0 |
| **PUBLIC NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 243 | 27.9-119.0 | 58.5 | 68.3 | 65.8 | 58.6 | 51.9 | 46.0 |
| ASSOCIATE PROFESSOR | 317 | 22.8- 80.3 | 49.8 | 60.3 | 56.2 | 49.1 | 43.7 | 39.0 |
| ASSISTANT PROFESSOR | 320 | 19.3- 69.2 | 43.5 | 55.4 | 51.4 | 42.5 | 36.1 | 32.0 |
| INSTRUCTOR * | 123 | 17.4- 58.7 | 32.6 | 43.8 | 35.3 | 30.8 | 27.2 | 25.2 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 9 | 50.0-113.0 | 67.2 | | 64.0 | 63.0 | 51.5 | |
| ASSOCIATE PROFESSOR | 20 | 38.4- 62.0 | 52.5 | 60.0 | 57.0 | 54.0 | 47.0 | 40.8 |
| ASSISTANT PROFESSOR | 42 | 23.8- 60.3 | 49.1 | 57.0 | 55.0 | 50.7 | 47.0 | 34.0 |
| INSTRUCTOR * | 13 | 24.0- 47.5 | 35.5 | 46.0 | 43.8 | 35.0 | 25.2 | 24.0 |
| NEW DOCTORATE | 15 | 23.8- 67.0 | 53.1 | 66.1 | 57.5 | 55.0 | 50.0 | 40.8 |
| ABD | 14 | 37.3- 63.0 | 51.4 | 62.0 | 55.0 | 52.0 | 45.0 | 37.3 |
| **PRIVATE ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 216 | 40.9-181.6 | 85.8 | 134.8 | 92.0 | 76.7 | 66.3 | 59.1 |
| ASSOCIATE PROFESSOR | 290 | 32.3-117.8 | 62.9 | 78.5 | 70.4 | 62.3 | 53.9 | 47.2 |
| ASSISTANT PROFESSOR | 270 | 29.0- 85.0 | 60.1 | 73.0 | 65.2 | 60.2 | 55.1 | 46.0 |
| INSTRUCTOR * | 70 | 20.0-128.0 | 41.3 | 59.0 | 45.0 | 37.0 | 32.4 | 29.0 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 3 | 60.0-145.0 | 115.0 | | | 140.0 | | |
| ASSOCIATE PROFESSOR | 13 | 61.0- 87.0 | 72.2 | 84.0 | 74.5 | 71.0 | 67.5 | 61.0 |
| ASSISTANT PROFESSOR | 16 | 39.0- 73.0 | 57.1 | 65.0 | 63.0 | 57.0 | 55.0 | 42.0 |
| INSTRUCTOR * | 12 | 31.0- 74.0 | 49.0 | 68.2 | 59.0 | 46.0 | 32.0 | 31.0 |
| NEW DOCTORATE | 8 | 43.0- 75.0 | 61.6 | | 68.0 | 60.0 | 56.0 | |
| ABD | 22 | 32.4- 75.0 | 62.7 | 75.0 | 69.0 | 60.0 | 59.0 | 55.0 |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

### ACCOUNTING

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PRIVATE NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 114 | 31.8-118.3 | 56.5 | 70.5 | 64.0 | 55.2 | 47.3 | 40.1 |
| ASSOCIATE PROFESSOR | 183 | 29.0- 80.7 | 46.6 | 59.1 | 52.6 | 45.9 | 40.0 | 35.3 |
| ASSISTANT PROFESSOR | 239 | 23.1- 71.3 | 41.8 | 57.5 | 50.0 | 38.7 | 34.0 | 31.0 |
| INSTRUCTOR * | 49 | 15.0- 50.7 | 30.7 | 40.7 | 34.1 | 32.0 | 26.4 | 16.4 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 5 | 49.0- 72.3 | 65.6 | | 71.9 | 70.0 | 49.0 | |
| ASSOCIATE PROFESSOR | 7 | 33.3- 72.0 | 49.2 | | 52.5 | 46.5 | 41.0 | |
| ASSISTANT PROFESSOR | 12 | 31.0- 62.0 | 46.9 | 62.0 | 55.0 | 48.0 | 36.0 | 31.0 |
| INSTRUCTOR * | 8 | 15.0- 36.6 | 26.6 | | 32.1 | 32.0 | 15.8 | |
| NEW DOCTORATE | 2 | 48.0- 51.0 | 49.5 | | | | | |
| ABD | 2 | 46.0- 52.1 | 49.1 | | | | | |
| **PUBLIC** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 993 | 27.9-151.0 | 67.9 | 86.1 | 73.7 | 65.8 | 59.6 | 52.5 |
| ASSOCIATE PROFESSOR | 933 | 22.8- 91.5 | 55.2 | 67.9 | 61.3 | 55.1 | 48.8 | 42.6 |
| ASSISTANT PROFESSOR | 1003 | 19.3- 78.5 | 51.0 | 62.5 | 58.0 | 52.9 | 44.2 | 36.0 |
| INSTRUCTOR * | 438 | 17.4- 80.0 | 32.9 | 46.2 | 35.9 | 30.0 | 26.1 | 23.9 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 19 | 50.0-113.0 | 71.8 | 90.0 | 80.7 | 66.4 | 62.8 | 51.5 |
| ASSOCIATE PROFESSOR | 29 | 38.4- 80.0 | 56.2 | 63.0 | 60.0 | 57.0 | 49.1 | 46.7 |
| ASSISTANT PROFESSOR | 103 | 23.8- 72.0 | 54.6 | 65.5 | 60.3 | 55.0 | 50.0 | 39.6 |
| INSTRUCTOR * | 33 | 22.0- 67.4 | 33.1 | 46.0 | 35.0 | 29.0 | 26.0 | 24.0 |
| NEW DOCTORATE | 50 | 23.8- 72.0 | 58.1 | 67.0 | 63.3 | 59.4 | 54.0 | 50.0 |
| ABD | 34 | 35.0- 72.0 | 54.8 | 66.5 | 59.9 | 55.0 | 51.0 | 40.0 |
| **PRIVATE** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 330 | 31.8-181.6 | 75.7 | 119.0 | 85.0 | 68.7 | 57.8 | 47.5 |
| ASSOCIATE PROFESSOR | 473 | 29.0-117.8 | 56.6 | 74.1 | 65.2 | 55.9 | 46.0 | 39.0 |
| ASSISTANT PROFESSOR | 509 | 23.1- 85.0 | 51.5 | 68.8 | 61.3 | 53.9 | 38.7 | 33.0 |
| INSTRUCTOR * | 119 | 15.0-128.0 | 36.9 | 50.9 | 41.4 | 34.0 | 31.0 | 23.9 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 8 | 49.0-145.0 | 84.2 | | 72.3 | 70.0 | 60.0 | |
| ASSOCIATE PROFESSOR | 20 | 33.3- 87.0 | 64.1 | 78.0 | 73.0 | 68.0 | 52.5 | 41.0 |
| ASSISTANT PROFESSOR | 28 | 31.0- 73.0 | 52.7 | 64.0 | 62.0 | 55.0 | 42.0 | 36.0 |
| INSTRUCTOR * | 20 | 15.0- 74.0 | 40.0 | 59.0 | 47.0 | 32.5 | 31.9 | 15.8 |
| NEW DOCTORATE | 10 | 43.0- 75.0 | 59.2 | 73.0 | 68.0 | 57.0 | 51.0 | 43.0 |
| ABD | 24 | 32.4- 75.0 | 61.5 | 75.0 | 65.0 | 60.0 | 57.0 | 46.0 |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

### ACCOUNTING

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 966 | 37.9-181.6 | 74.3 | 95.3 | 80.4 | 68.5 | 63.5 | 57.9 |
| ASSOCIATE PROFESSOR | 906 | 32.3-117.8 | 59.6 | 72.8 | 65.1 | 59.1 | 52.7 | 47.1 |
| ASSISTANT PROFESSOR | 953 | 26.9- 85.0 | 56.1 | 66.5 | 61.3 | 56.4 | 51.2 | 44.2 |
| INSTRUCTOR * | 385 | 18.8-128.0 | 34.5 | 53.4 | 39.4 | 31.1 | 26.3 | 23.6 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 13 | 60.0-145.0 | 85.0 | 140.0 | 90.0 | 75.0 | 64.0 | 60.0 |
| ASSOCIATE PROFESSOR | 22 | 59.9- 87.0 | 69.0 | 80.0 | 74.0 | 67.5 | 62.0 | 60.0 |
| ASSISTANT PROFESSOR | 77 | 32.0- 73.0 | 58.2 | 66.5 | 63.0 | 59.0 | 53.9 | 49.3 |
| INSTRUCTOR * | 32 | 22.0- 74.0 | 38.1 | 59.0 | 46.0 | 31.0 | 27.3 | 25.0 |
| NEW DOCTORATE | 43 | 39.0- 75.0 | 60.4 | 70.0 | 65.0 | 60.0 | 56.0 | 51.0 |
| ABD | 42 | 32.4- 75.0 | 60.1 | 72.5 | 65.0 | 59.0 | 56.0 | 49.3 |
| **NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 357 | 27.9-119.0 | 57.9 | 69.4 | 65.0 | 57.5 | 50.6 | 44.4 |
| ASSOCIATE PROFESSOR | 500 | 22.8- 80.7 | 48.6 | 60.1 | 55.0 | 47.7 | 42.2 | 37.3 |
| ASSISTANT PROFESSOR | 559 | 19.3- 71.3 | 42.8 | 56.0 | 51.0 | 40.6 | 35.1 | 31.5 |
| INSTRUCTOR * | 172 | 15.0- 58.7 | 32.0 | 43.0 | 35.0 | 31.0 | 27.2 | 24.7 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 14 | 49.0-113.0 | 66.7 | 80.7 | 71.9 | 63.4 | 56.8 | 49.0 |
| ASSOCIATE PROFESSOR | 27 | 33.3- 72.0 | 51.6 | 60.0 | 55.0 | 52.5 | 46.7 | 40.8 |
| ASSISTANT PROFESSOR | 54 | 23.8- 62.0 | 48.6 | 60.0 | 55.0 | 50.1 | 40.5 | 33.0 |
| INSTRUCTOR * | 21 | 15.0- 47.5 | 32.1 | 44.5 | 36.6 | 32.1 | 25.0 | 15.8 |
| NEW DOCTORATE | 17 | 23.8- 67.0 | 52.7 | 63.0 | 57.5 | 54.0 | 48.0 | 40.8 |
| ABD | 16 | 37.3- 63.0 | 51.1 | 56.0 | 54.0 | 52.0 | 45.0 | 44.0 |
| **AACSB MEMBERS** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 1323 | 27.9-181.6 | 69.8 | 91.1 | 75.3 | 65.8 | 59.3 | 51.7 |
| ASSOCIATE PROFESSOR | 1406 | 22.8-117.8 | 55.7 | 70.5 | 62.2 | 55.3 | 47.7 | 41.4 |
| ASSISTANT PROFESSOR | 1512 | 19.3- 85.0 | 51.2 | 64.0 | 59.0 | 53.0 | 42.4 | 34.8 |
| INSTRUCTOR * | 557 | 15.0-128.0 | 33.8 | 47.6 | 37.0 | 31.0 | 26.4 | 23.9 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 27 | 49.0-145.0 | 75.5 | 94.0 | 80.7 | 70.0 | 62.8 | 51.5 |
| ASSOCIATE PROFESSOR | 49 | 33.3- 87.0 | 59.4 | 74.0 | 67.5 | 60.0 | 50.0 | 44.0 |
| ASSISTANT PROFESSOR | 131 | 23.8- 73.0 | 54.2 | 65.0 | 60.3 | 55.0 | 50.0 | 38.0 |
| INSTRUCTOR * | 53 | 15.0- 74.0 | 35.7 | 59.0 | 43.8 | 32.0 | 27.2 | 23.9 |
| NEW DOCTORATE | 60 | 23.8- 75.0 | 58.3 | 68.0 | 63.3 | 59.4 | 53.0 | 48.0 |
| ABD | 58 | 32.4- 75.0 | 57.6 | 72.0 | 64.0 | 58.0 | 52.1 | 44.5 |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

## BEHAVIORAL SCIENCE/ORGANIZATIONAL BEHAVIOR

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PUBLIC ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 173 | 38.9-145.0 | 72.5 | 96.2 | 82.3 | 66.4 | 60.0 | 52.1 |
| ASSOCIATE PROFESSOR | 131 | 25.5- 80.0 | 57.1 | 68.3 | 62.5 | 57.2 | 50.5 | 46.3 |
| ASSISTANT PROFESSOR | 102 | 38.2- 62.9 | 51.6 | 57.5 | 56.1 | 51.2 | 46.8 | 45.4 |
| INSTRUCTOR * | 12 | 23.5- 52.5 | 33.4 | 41.9 | 36.8 | 33.2 | 24.7 | 23.5 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 2 | 70.3- 90.0 | 80.2 | | | | | |
| ASSOCIATE PROFESSOR | 4 | 59.0- 80.0 | 70.8 | | 80.0 | 64.0 | 59.0 | |
| ASSISTANT PROFESSOR | 7 | 49.9- 57.1 | 54.4 | | 57.0 | 53.5 | 53.0 | |
| INSTRUCTOR * | | | | | | | | |
| NEW DOCTORATE | 10 | 49.0- 62.0 | 55.9 | 60.0 | 57.0 | 56.8 | 54.0 | 49.0 |
| ABD | 7 | 46.0- 61.5 | 55.2 | | 57.1 | 57.1 | 49.5 | |
| **PUBLIC NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 33 | 33.4- 98.2 | 61.6 | 69.9 | 66.0 | 60.6 | 52.4 | 50.1 |
| ASSOCIATE PROFESSOR | 36 | 23.4- 66.0 | 50.0 | 56.3 | 55.0 | 49.7 | 46.7 | 42.2 |
| ASSISTANT PROFESSOR | 25 | 19.1- 55.1 | 44.0 | 51.6 | 49.3 | 47.3 | 38.2 | 32.3 |
| INSTRUCTOR * | 8 | 25.0- 45.0 | 34.0 | | 35.0 | 32.1 | 29.0 | |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | | | | | | | | |
| ASSISTANT PROFESSOR | 2 | 45.8- 49.2 | 47.5 | | | | | |
| INSTRUCTOR * | | | | | | | | |
| NEW DOCTORATE | | | | | | | | |
| ABD | | | | | | | | |
| **PRIVATE ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 109 | 51.5-145.6 | 89.1 | 131.0 | 105.0 | 84.9 | 68.0 | 60.8 |
| ASSOCIATE PROFESSOR | 72 | 44.7- 88.5 | 61.4 | 76.0 | 67.5 | 60.0 | 53.9 | 49.0 |
| ASSISTANT PROFESSOR | 68 | 45.3- 77.5 | 57.6 | 70.0 | 63.0 | 54.6 | 50.8 | 48.0 |
| INSTRUCTOR * | 7 | 29.4- 90.0 | 51.5 | | 55.4 | 52.0 | 30.0 | |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | 1 | 56.0- 56.0 | 56.0 | | | | | |
| ASSISTANT PROFESSOR | 4 | 58.0- 67.0 | 62.5 | | 63.0 | 62.0 | 58.0 | |
| INSTRUCTOR * | 1 | 45.0- 45.0 | 45.0 | | | | | |
| NEW DOCTORATE | 6 | 52.0- 75.0 | 62.2 | | 67.0 | 62.0 | 54.0 | |
| ABD | 3 | 45.0- 67.0 | 54.7 | | | 52.0 | | |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

## BEHAVIORAL SCIENCE/ORGANIZATIONAL BEHAVIOR

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PRIVATE NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 21 | 43.0- 87.4 | 63.0 | 73.6 | 69.2 | 65.5 | 51.3 | 44.2 |
| ASSOCIATE PROFESSOR | 23 | 33.8- 62.6 | 46.8 | 53.1 | 50.2 | 46.7 | 43.5 | 36.4 |
| ASSISTANT PROFESSOR | 13 | 31.6- 57.9 | 40.7 | 51.9 | 45.0 | 37.0 | 33.8 | 31.6 |
| INSTRUCTOR * | 1 | 36.2- 36.2 | 36.2 | | | | | |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 2 | 49.0- 62.0 | 55.5 | | | | | |
| ASSOCIATE PROFESSOR | 1 | 60.0- 60.0 | 60.0 | | | | | |
| ASSISTANT PROFESSOR | 1 | 35.5- 35.5 | 35.5 | | | | | |
| INSTRUCTOR * | | | | | | | | |
| NEW DOCTORATE | 1 | 35.5- 35.5 | 35.5 | | | | | |
| ABD | | | | | | | | |
| **PUBLIC** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 206 | 33.4-145.0 | 70.7 | 94.1 | 81.4 | 65.8 | 58.8 | 52.0 |
| ASSOCIATE PROFESSOR | 167 | 23.4- 80.0 | 55.5 | 66.0 | 61.0 | 55.6 | 49.0 | 44.6 |
| ASSISTANT PROFESSOR | 127 | 19.1- 62.9 | 50.1 | 57.3 | 55.5 | 50.2 | 46.2 | 42.2 |
| INSTRUCTOR * | 20 | 23.5- 52.5 | 33.7 | 43.1 | 36.8 | 32.8 | 25.0 | 24.5 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 2 | 70.3- 90.0 | 80.2 | | | | | |
| ASSOCIATE PROFESSOR | 4 | 59.0- 80.0 | 70.8 | | 80.0 | 64.0 | 59.0 | |
| ASSISTANT PROFESSOR | 9 | 45.8- 57.1 | 52.9 | | 57.0 | 53.2 | 49.2 | |
| INSTRUCTOR * | | | | | | | | |
| NEW DOCTORATE | 10 | 49.0- 62.0 | 55.9 | 60.0 | 57.0 | 56.8 | 54.0 | 49.0 |
| ABD | 7 | 46.0- 61.5 | 55.2 | | 57.1 | 57.1 | 49.5 | |
| **PRIVATE** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 130 | 43.0-145.6 | 84.9 | 126.0 | 100.6 | 77.0 | 66.0 | 57.4 |
| ASSOCIATE PROFESSOR | 95 | 33.8- 88.5 | 57.9 | 74.5 | 64.1 | 56.9 | 49.2 | 45.4 |
| ASSISTANT PROFESSOR | 81 | 31.6- 77.5 | 54.9 | 68.8 | 62.0 | 53.1 | 50.0 | 37.1 |
| INSTRUCTOR * | 8 | 29.4- 90.0 | 49.6 | | 55.4 | 45.0 | 30.0 | |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 2 | 49.0- 62.0 | 55.5 | | | | | |
| ASSOCIATE PROFESSOR | 2 | 56.0- 60.0 | 58.0 | | | | | |
| ASSISTANT PROFESSOR | 5 | 35.5- 67.0 | 57.1 | | 63.0 | 62.0 | 35.5 | |
| INSTRUCTOR * | 1 | 45.0- 45.0 | 45.0 | | | | | |
| NEW DOCTORATE | 7 | 35.5- 75.0 | 58.4 | | 63.0 | 62.0 | 52.0 | |
| ABD | 3 | 45.0- 67.0 | 54.7 | | | 52.0 | | |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

## BEHAVIORAL SCIENCE/ORGANIZATIONAL BEHAVIOR

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 282 | 38.9-145.6 | 78.9 | 110.1 | 92.0 | 73.5 | 63.7 | 54.3 |
| ASSOCIATE PROFESSOR | 203 | 25.5- 88.5 | 58.6 | 71.5 | 63.8 | 57.5 | 52.5 | 47.8 |
| ASSISTANT PROFESSOR | 170 | 38.2- 77.5 | 54.0 | 63.0 | 57.5 | 53.0 | 49.1 | 46.0 |
| INSTRUCTOR * | 19 | 23.5- 90.0 | 40.1 | 55.4 | 45.0 | 34.7 | 29.4 | 24.5 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 2 | 70.3- 90.0 | 80.2 | | | | | |
| ASSOCIATE PROFESSOR | 5 | 56.0- 80.0 | 67.8 | | 80.0 | 64.0 | 56.0 | |
| ASSISTANT PROFESSOR | 11 | 49.9- 67.0 | 57.3 | 63.0 | 58.0 | 57.1 | 53.2 | 49.9 |
| INSTRUCTOR * | 1 | 45.0- 45.0 | 45.0 | | | | | |
| NEW DOCTORATE | 16 | 49.0- 75.0 | 58.3 | 63.0 | 62.0 | 57.0 | 54.0 | 49.9 |
| ABD | 10 | 45.0- 67.0 | 55.1 | 61.5 | 61.5 | 54.0 | 49.5 | 45.0 |
| **NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 54 | 33.4- 98.2 | 62.2 | 73.6 | 67.1 | 62.8 | 53.7 | 49.9 |
| ASSOCIATE PROFESSOR | 59 | 23.4- 66.0 | 48.8 | 56.3 | 53.1 | 48.7 | 44.5 | 40.0 |
| ASSISTANT PROFESSOR | 38 | 19.1- 57.9 | 42.8 | 51.8 | 49.3 | 43.6 | 36.0 | 32.3 |
| INSTRUCTOR * | 9 | 25.0- 45.0 | 34.2 | | 36.2 | 32.8 | 29.0 | |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 2 | 49.0- 62.0 | 55.5 | | | | | |
| ASSOCIATE PROFESSOR | 1 | 60.0- 60.0 | 60.0 | | | | | |
| ASSISTANT PROFESSOR | 3 | 35.5- 49.2 | 43.5 | | | 45.8 | | |
| INSTRUCTOR * | | | | | | | | |
| NEW DOCTORATE | 1 | 35.5- 35.5 | 35.5 | | | | | |
| ABD | | | | | | | | |
| **AACSB MEMBERS** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 336 | 33.4-145.6 | 76.2 | 105.0 | 87.9 | 69.6 | 62.0 | 53.2 |
| ASSOCIATE PROFESSOR | 262 | 23.4- 88.5 | 56.4 | 69.7 | 62.1 | 56.0 | 49.1 | 44.7 |
| ASSISTANT PROFESSOR | 208 | 19.1- 77.5 | 52.0 | 62.1 | 57.0 | 51.1 | 47.2 | 42.2 |
| INSTRUCTOR * | 28 | 23.5- 90.0 | 38.2 | 52.5 | 43.1 | 33.2 | 29.4 | 24.7 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 4 | 49.0- 90.0 | 67.8 | | 70.3 | 62.0 | 49.0 | |
| ASSOCIATE PROFESSOR | 6 | 56.0- 80.0 | 66.5 | | 80.0 | 60.0 | 59.0 | |
| ASSISTANT PROFESSOR | 14 | 35.5- 67.0 | 54.4 | 63.0 | 58.0 | 53.5 | 49.9 | 35.5 |
| INSTRUCTOR * | 1 | 45.0- 45.0 | 45.0 | | | | | |
| NEW DOCTORATE | 17 | 35.5- 75.0 | 56.9 | 63.0 | 62.0 | 57.0 | 52.0 | 49.0 |
| ABD | 10 | 45.0- 67.0 | 55.1 | 61.5 | 61.5 | 54.0 | 49.5 | 45.0 |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

## BUSINESS EDUCATION/BUSINESS COMMUNICATION

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PUBLIC ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 116 | 37.3-118.0 | 54.8 | 65.8 | 60.9 | 52.9 | 46.4 | 43.4 |
| ASSOCIATE PROFESSOR | 67 | 30.9- 65.0 | 44.2 | 54.0 | 48.0 | 42.1 | 39.0 | 35.9 |
| ASSISTANT PROFESSOR | 66 | 25.5- 59.9 | 36.0 | 43.5 | 39.3 | 34.3 | 31.9 | 29.1 |
| INSTRUCTOR * | 49 | 18.0- 48.2 | 28.5 | 41.9 | 34.8 | 26.5 | 22.2 | 20.2 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 1 | 50.0- 50.0 | 50.0 | | | | | |
| ASSOCIATE PROFESSOR | | | | | | | | |
| ASSISTANT PROFESSOR | 6 | 31.0- 39.0 | 36.3 | | 38.0 | 37.1 | 35.0 | |
| INSTRUCTOR * | 1 | 22.0- 22.0 | 22.0 | | | | | |
| NEW DOCTORATE | 1 | 40.0- 40.0 | 40.0 | | | | | |
| ABD | | | | | | | | |
| **PUBLIC NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 61 | 28.3- 65.8 | 48.9 | 58.2 | 52.5 | 49.0 | 43.0 | 36.3 |
| ASSOCIATE PROFESSOR | 64 | 23.7- 59.6 | 40.9 | 49.1 | 44.9 | 41.4 | 35.9 | 32.0 |
| ASSISTANT PROFESSOR | 69 | 19.4- 46.3 | 34.3 | 40.4 | 38.4 | 35.5 | 30.4 | 23.9 |
| INSTRUCTOR * | 30 | 17.4- 33.2 | 23.8 | 28.6 | 26.0 | 24.9 | 17.6 | 17.4 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | | | | | | | | |
| ASSISTANT PROFESSOR | 1 | 34.0- 34.0 | 34.0 | | | | | |
| INSTRUCTOR * | 3 | 17.4- 33.2 | 26.9 | | | 30.0 | | |
| NEW DOCTORATE | | | | | | | | |
| ABD | | | | | | | | |
| **PRIVATE ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 10 | 45.4- 82.0 | 53.2 | 59.2 | 51.7 | 49.6 | 48.2 | 45.4 |
| ASSOCIATE PROFESSOR | 7 | 43.8- 70.0 | 58.6 | | 65.0 | 62.1 | 47.2 | |
| ASSISTANT PROFESSOR | 17 | 36.0- 53.7 | 43.2 | 51.9 | 48.5 | 41.5 | 38.0 | 36.1 |
| INSTRUCTOR * | 12 | 26.5- 51.7 | 36.5 | 47.6 | 43.1 | 32.1 | 29.4 | 26.5 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | 1 | 70.0- 70.0 | 70.0 | | | | | |
| ASSISTANT PROFESSOR | 1 | 38.0- 38.0 | 38.0 | | | | | |
| INSTRUCTOR * | | | | | | | | |
| NEW DOCTORATE | 1 | 60.0- 60.0 | 60.0 | | | | | |
| ABD | | | | | | | | |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

## BUSINESS EDUCATION/BUSINESS COMMUNICATION

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PRIVATE NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 5 | 38.7- 49.7 | 42.7 | | 42.0 | 41.9 | 38.7 | |
| ASSOCIATE PROFESSOR | 13 | 30.0- 46.7 | 36.0 | 45.6 | 37.2 | 34.6 | 30.7 | 30.0 |
| ASSISTANT PROFESSOR | 12 | 24.4- 37.5 | 29.3 | 33.5 | 29.9 | 28.2 | 26.7 | 24.4 |
| INSTRUCTOR * | 12 | 15.0- 43.1 | 24.4 | 29.5 | 25.6 | 22.4 | 19.3 | 15.0 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | | | | | | | | |
| ASSISTANT PROFESSOR | | | | | | | | |
| INSTRUCTOR * | 1 | 22.4- 22.4 | 22.4 | | | | | |
| NEW DOCTORATE | | | | | | | | |
| ABD | | | | | | | | |
| **PUBLIC** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 177 | 28.3-118.0 | 52.8 | 65.8 | 58.2 | 51.5 | 45.2 | 41.8 |
| ASSOCIATE PROFESSOR | 131 | 23.7- 65.0 | 42.6 | 52.1 | 46.6 | 41.6 | 38.0 | 33.3 |
| ASSISTANT PROFESSOR | 135 | 19.4- 59.9 | 35.1 | 42.9 | 38.4 | 35.1 | 31.7 | 27.1 |
| INSTRUCTOR * | 79 | 17.4- 48.2 | 26.7 | 35.9 | 28.6 | 25.3 | 22.0 | 17.6 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 1 | 50.0- 50.0 | 50.0 | | | | | |
| ASSOCIATE PROFESSOR | | | | | | | | |
| ASSISTANT PROFESSOR | 7 | 31.0- 39.0 | 35.9 | | 37.5 | 37.1 | 34.0 | |
| INSTRUCTOR * | 4 | 17.4- 33.2 | 25.7 | | 30.0 | 22.0 | 17.4 | |
| NEW DOCTORATE | 1 | 40.0- 40.0 | 40.0 | | | | | |
| ABD | | | | | | | | |
| **PRIVATE** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 15 | 38.7- 82.0 | 49.7 | 59.2 | 50.0 | 48.5 | 42.0 | 41.2 |
| ASSOCIATE PROFESSOR | 20 | 30.0- 70.0 | 43.9 | 65.0 | 47.2 | 37.2 | 32.6 | 30.7 |
| ASSISTANT PROFESSOR | 29 | 24.4- 53.7 | 37.4 | 49.6 | 42.0 | 37.5 | 28.5 | 26.7 |
| INSTRUCTOR * | 24 | 15.0- 51.7 | 30.4 | 44.0 | 34.6 | 29.4 | 22.4 | 18.7 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | 1 | 70.0- 70.0 | 70.0 | | | | | |
| ASSISTANT PROFESSOR | 1 | 38.0- 38.0 | 38.0 | | | | | |
| INSTRUCTOR * | 1 | 22.4- 22.4 | 22.4 | | | | | |
| NEW DOCTORATE | 1 | 60.0- 60.0 | 60.0 | | | | | |
| ABD | | | | | | | | |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

## BUSINESS EDUCATION/BUSINESS COMMUNICATION

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| | | | **ACCREDITED** | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 126 | 37.3-118.0 | 54.7 | 65.8 | 60.9 | 52.5 | 46.6 | 43.7 |
| ASSOCIATE PROFESSOR | 74 | 30.9- 70.0 | 45.5 | 62.1 | 51.6 | 43.2 | 39.1 | 35.9 |
| ASSISTANT PROFESSOR | 83 | 25.5- 59.9 | 37.4 | 46.0 | 41.1 | 36.2 | 32.5 | 29.8 |
| INSTRUCTOR * | 61 | 18.0- 51.7 | 30.1 | 41.9 | 34.8 | 27.9 | 22.9 | 20.3 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 1 | 50.0- 50.0 | 50.0 | | | | | |
| ASSOCIATE PROFESSOR | 1 | 70.0- 70.0 | 70.0 | | | | | |
| ASSISTANT PROFESSOR | 7 | 31.0- 39.0 | 36.5 | | 38.0 | 37.5 | 35.0 | |
| INSTRUCTOR * | 1 | 22.0- 22.0 | 22.0 | | | | | |
| NEW DOCTORATE | 2 | 40.0- 60.0 | 50.0 | | | | | |
| ABD | | | | | | | | |
| | | | **NON-ACCREDITED** | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 66 | 28.3- 65.8 | 48.4 | 58.0 | 52.5 | 48.7 | 42.9 | 38.4 |
| ASSOCIATE PROFESSOR | 77 | 23.7- 59.6 | 40.1 | 49.0 | 44.6 | 41.1 | 35.0 | 30.7 |
| ASSISTANT PROFESSOR | 81 | 19.4- 46.3 | 33.6 | 40.4 | 38.0 | 34.8 | 29.8 | 23.9 |
| INSTRUCTOR * | 42 | 15.0- 43.1 | 24.0 | 29.5 | 26.0 | 24.6 | 19.3 | 17.4 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | | | | | | | | |
| ASSISTANT PROFESSOR | 1 | 34.0- 34.0 | 34.0 | | | | | |
| INSTRUCTOR * | 4 | 17.4- 33.2 | 25.8 | | 30.0 | 22.4 | 17.4 | |
| NEW DOCTORATE | | | | | | | | |
| ABD | | | | | | | | |
| | | | **AACSB MEMBERS** | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 192 | 28.3-118.0 | 52.5 | 65.8 | 58.0 | 51.0 | 45.2 | 41.5 |
| ASSOCIATE PROFESSOR | 151 | 23.7- 70.0 | 42.8 | 54.0 | 46.7 | 41.6 | 37.2 | 32.6 |
| ASSISTANT PROFESSOR | 164 | 19.4- 59.9 | 35.5 | 43.4 | 39.3 | 35.4 | 31.3 | 26.7 |
| INSTRUCTOR * | 103 | 15.0- 51.7 | 27.6 | 41.9 | 31.4 | 25.9 | 22.2 | 18.0 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 1 | 50.0- 50.0 | 50.0 | | | | | |
| ASSOCIATE PROFESSOR | 1 | 70.0- 70.0 | 70.0 | | | | | |
| ASSISTANT PROFESSOR | 8 | 31.0- 39.0 | 36.2 | | 38.0 | 37.1 | 34.0 | |
| INSTRUCTOR * | 5 | 17.4- 33.2 | 25.0 | | 30.0 | 22.4 | 17.4 | |
| NEW DOCTORATE | 2 | 40.0- 60.0 | 50.0 | | | | | |
| ABD | | | | | | | | |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

## BUSINESS LAW/LEGAL ENVIRONMENT

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PUBLIC ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 122 | 36.0-107.9 | 61.4 | 77.8 | 65.8 | 60.7 | 52.5 | 45.2 |
| ASSOCIATE PROFESSOR | 135 | 31.4- 77.5 | 47.3 | 57.8 | 52.8 | 46.5 | 41.0 | 38.0 |
| ASSISTANT PROFESSOR | 117 | 25.0- 60.0 | 40.4 | 49.5 | 45.5 | 39.9 | 34.9 | 32.2 |
| INSTRUCTOR * | 30 | 17.1- 52.5 | 30.7 | 44.0 | 35.9 | 28.0 | 23.7 | 20.0 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | | | | | | | | |
| ASSISTANT PROFESSOR | 6 | 35.9- 47.7 | 40.4 | | 46.8 | 37.0 | 36.8 | |
| INSTRUCTOR * | 4 | 34.0- 45.0 | 41.0 | | 44.0 | 41.1 | 34.0 | |
| NEW DOCTORATE | 3 | 35.9- 42.5 | 38.4 | | | 36.8 | | |
| ABD | | | | | | | | |
| **PUBLIC NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 39 | 28.8- 66.0 | 52.0 | 66.0 | 58.2 | 51.5 | 45.1 | 36.4 |
| ASSOCIATE PROFESSOR | 83 | 27.8- 60.0 | 42.5 | 50.1 | 46.0 | 42.2 | 39.4 | 35.2 |
| ASSISTANT PROFESSOR | 56 | 19.7- 51.0 | 37.7 | 48.0 | 40.3 | 37.0 | 34.1 | 30.4 |
| INSTRUCTOR * | 12 | 17.4- 35.0 | 28.0 | 34.6 | 31.7 | 28.0 | 24.1 | 17.4 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | 2 | 47.5- 51.0 | 49.3 | | | | | |
| ASSISTANT PROFESSOR | 7 | 26.1- 50.0 | 40.9 | | 48.0 | 42.5 | 32.0 | |
| INSTRUCTOR * | 1 | 28.0- 28.0 | 28.0 | | | | | |
| NEW DOCTORATE | 1 | 50.0- 50.0 | 50.0 | | | | | |
| ABD | 1 | 42.5- 42.5 | 42.5 | | | | | |
| **PRIVATE ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 35 | 39.5- 97.1 | 62.4 | 80.7 | 66.0 | 59.0 | 54.7 | 51.0 |
| ASSOCIATE PROFESSOR | 44 | 35.2- 81.0 | 52.1 | 66.1 | 57.0 | 49.0 | 46.1 | 40.4 |
| ASSISTANT PROFESSOR | 69 | 21.0- 80.0 | 43.5 | 58.8 | 46.8 | 40.5 | 36.7 | 35.0 |
| INSTRUCTOR * | 11 | 22.0- 84.0 | 41.2 | 56.0 | 42.0 | 37.3 | 28.8 | 22.0 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | 2 | 49.5- 60.0 | 54.8 | | | | | |
| ASSISTANT PROFESSOR | 9 | 21.0- 62.5 | 44.3 | | 60.0 | 40.0 | 35.0 | |
| INSTRUCTOR * | | | | | | | | |
| NEW DOCTORATE | 1 | 45.0- 45.0 | 45.0 | | | | | |
| ABD | | | | | | | | |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

## BUSINESS LAW/LEGAL ENVIRONMENT

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PRIVATE NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 26 | 26.9- 72.0 | 51.2 | 63.4 | 57.0 | 50.1 | 44.5 | 38.3 |
| ASSOCIATE PROFESSOR | 36 | 29.0- 58.0 | 43.7 | 50.1 | 48.1 | 45.3 | 39.9 | 33.3 |
| ASSISTANT PROFESSOR | 35 | 29.1- 50.6 | 38.1 | 44.0 | 39.8 | 37.8 | 35.6 | 32.4 |
| INSTRUCTOR * | 3 | 23.6- 34.5 | 29.4 | | | 30.0 | | |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | | | | | | | | |
| ASSISTANT PROFESSOR | 3 | 34.5- 39.5 | 37.8 | | | 39.5 | | |
| INSTRUCTOR * | 1 | 23.6- 23.6 | 23.6 | | | | | |
| NEW DOCTORATE | 1 | 34.5- 34.5 | 34.5 | | | | | |
| ABD | | | | | | | | |
| **PUBLIC** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 161 | 28.8-107.9 | 59.1 | 74.9 | 65.8 | 58.4 | 49.9 | 44.2 |
| ASSOCIATE PROFESSOR | 218 | 27.8- 77.5 | 45.5 | 55.0 | 51.1 | 43.9 | 40.4 | 36.0 |
| ASSISTANT PROFESSOR | 173 | 19.7- 60.0 | 39.5 | 49.3 | 44.4 | 38.4 | 34.3 | 31.4 |
| INSTRUCTOR * | 42 | 17.1- 52.5 | 29.9 | 42.8 | 34.0 | 28.0 | 24.1 | 18.9 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | 2 | 47.5- 51.0 | 49.3 | | | | | |
| ASSISTANT PROFESSOR | 13 | 26.1- 50.0 | 40.7 | 48.0 | 47.7 | 40.0 | 35.9 | 26.1 |
| INSTRUCTOR * | 5 | 28.0- 45.0 | 38.4 | | 44.0 | 41.1 | 28.0 | |
| NEW DOCTORATE | 4 | 35.9- 50.0 | 41.3 | | 42.5 | 36.8 | 35.9 | |
| ABD | 1 | 42.5- 42.5 | 42.5 | | | | | |
| **PRIVATE** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 61 | 26.9- 97.1 | 57.6 | 73.2 | 64.2 | 56.5 | 49.0 | 42.0 |
| ASSOCIATE PROFESSOR | 80 | 29.0- 81.0 | 48.3 | 60.0 | 50.9 | 47.3 | 42.6 | 36.8 |
| ASSISTANT PROFESSOR | 104 | 21.0- 80.0 | 41.7 | 53.3 | 44.7 | 39.5 | 36.1 | 33.4 |
| INSTRUCTOR * | 14 | 22.0- 84.0 | 38.7 | 56.0 | 42.0 | 34.5 | 28.8 | 22.0 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | 2 | 49.5- 60.0 | 54.8 | | | | | |
| ASSISTANT PROFESSOR | 12 | 21.0- 62.5 | 42.7 | 62.5 | 40.0 | 39.5 | 35.0 | 21.0 |
| INSTRUCTOR * | 1 | 23.6- 23.6 | 23.6 | | | | | |
| NEW DOCTORATE | 2 | 34.5- 45.0 | 39.8 | | | | | |
| ABD | | | | | | | | |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

## BUSINESS LAW/LEGAL ENVIRONMENT

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| | | | **ACCREDITED** | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 157 | 36.0-107.9 | 61.6 | 77.8 | 65.8 | 60.0 | 53.1 | 45.7 |
| ASSOCIATE PROFESSOR | 179 | 31.4- 81.0 | 48.5 | 59.6 | 54.2 | 47.2 | 41.5 | 38.1 |
| ASSISTANT PROFESSOR | 186 | 21.0- 80.0 | 41.6 | 52.0 | 46.5 | 40.0 | 36.0 | 33.1 |
| INSTRUCTOR * | 41 | 17.1- 84.0 | 33.5 | 45.7 | 41.1 | 30.1 | 24.4 | 20.0 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | 2 | 49.5- 60.0 | 54.8 | | | | | |
| ASSISTANT PROFESSOR | 15 | 21.0- 62.5 | 42.8 | 62.5 | 46.8 | 39.0 | 36.8 | 35.0 |
| INSTRUCTOR * | 4 | 34.0- 45.0 | 41.0 | | 44.0 | 41.1 | 34.0 | |
| NEW DOCTORATE | 4 | 35.9- 45.0 | 40.1 | - | 42.5 | 36.8 | 35.9 | |
| ABD | | | | | | | | |
| | | | **NON-ACCREDITED** | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 65 | 26.9- 72.0 | 51.7 | 66.0 | 58.2 | 51.5 | 44.5 | 38.3 |
| ASSOCIATE PROFESSOR | 119 | 27.8- 60.0 | 42.9 | 50.1 | 46.7 | 42.5 | 39.5 | 35.0 |
| ASSISTANT PROFESSOR | 91 | 19.7- 51.0 | 37.8 | 47.5 | 40.3 | 37.2 | 34.3 | 30.5 |
| INSTRUCTOR * | 15 | 17.4- 35.0 | 28.2 | 34.6 | 31.7 | 28.1 | 24.1 | 17.4 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | 2 | 47.5- 51.0 | 49.3 | | | | | |
| ASSISTANT PROFESSOR | 10 | 26.1- 50.0 | 40.0 | 48.0 | 48.0 | 39.5 | 34.5 | 26.1 |
| INSTRUCTOR * | 2 | 23.6- 28.0 | 25.8 | | | | | |
| NEW DOCTORATE | 2 | 34.5- 50.0 | 42.3 | | | | | |
| ABD | 1 | 42.5- 42.5 | 42.5 | | | | | |
| | | | **AACSB MEMBERS** | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 222 | 26.9-107.9 | 58.7 | 74.1 | 65.8 | 57.0 | 50.0 | 43.8 |
| ASSOCIATE PROFESSOR | 298 | 27.8- 81.0 | 45.3 | 57.0 | 51.1 | 45.6 | 40.7 | 36.4 |
| ASSISTANT PROFESSOR | 277 | 19.7- 80.0 | 40.3 | 50.0 | 44.4 | 38.8 | 35.3 | 32.1 |
| INSTRUCTOR * | 56 | 17.1- 84.0 | 32.1 | 44.0 | 35.9 | 29.6 | 24.4 | 20.0 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | 4 | 47.5- 60.0 | 52.0 | | 51.0 | 49.5 | 47.5 | |
| ASSISTANT PROFESSOR | 25 | 21.0- 62.5 | 41.7 | 60.0 | 47.7 | 39.5 | 35.9 | 32.0 |
| INSTRUCTOR * | 6 | 23.6- 45.0 | 36.0 | | 44.0 | 34.0 | 28.0 | |
| NEW DOCTORATE | 6 | 34.5- 50.0 | 40.8 | | 45.0 | 36.8 | 35.9 | |
| ABD | 1 | 42.5- 42.5 | 42.5 | | | | | |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

## COMPUTER INFORMATION SYSTEMS/MANAGEMENT INFORMATION SYSTEMS

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PUBLIC ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 235 | 32.0-130.0 | 67.5 | 84.0 | 72.4 | 65.8 | 58.2 | 52.4 |
| ASSOCIATE PROFESSOR | 284 | 32.5- 74.3 | 54.9 | 64.7 | 59.9 | 55.5 | 50.0 | 44.9 |
| ASSISTANT PROFESSOR | 323 | 26.1- 68.8 | 51.4 | 58.7 | 55.4 | 52.2 | 48.4 | 44.1 |
| INSTRUCTOR * | 105 | 18.5- 59.7 | 33.4 | 47.0 | 38.1 | 31.0 | 25.7 | 23.6 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 5 | 57.1- 78.0 | 65.3 | | 65.8 | 63.0 | 57.1 | |
| ASSOCIATE PROFESSOR | 6 | 54.5- 66.0 | 62.9 | | 65.0 | 64.0 | 63.0 | |
| ASSISTANT PROFESSOR | 23 | 43.0- 61.0 | 55.7 | 60.0 | 59.0 | 57.5 | 53.0 | 49.0 |
| INSTRUCTOR * | 7 | 22.5- 47.0 | 29.0 | | 29.0 | 24.2 | 24.0 | |
| NEW DOCTORATE | 26 | 43.3- 67.0 | 55.0 | 60.0 | 59.0 | 55.0 | 51.1 | 46.0 |
| ABD | 11 | 43.0- 60.0 | 53.1 | 58.0 | 56.0 | 54.6 | 50.0 | 43.0 |
| **PUBLIC NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 101 | 27.9- 93.1 | 58.0 | 70.0 | 66.0 | 59.1 | 50.8 | 45.3 |
| ASSOCIATE PROFESSOR | 142 | 23.3- 69.7 | 48.5 | 57.5 | 54.0 | 49.1 | 43.6 | 39.0 |
| ASSISTANT PROFESSOR | 160 | 19.4- 62.0 | 44.1 | 54.5 | 51.0 | 45.0 | 37.7 | 31.0 |
| INSTRUCTOR * | 54 | 17.4- 66.1 | 31.1 | 47.0 | 32.5 | 27.2 | 25.9 | 23.9 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 3 | 48.0- 82.0 | 63.1 | | | 59.2 | | |
| ASSOCIATE PROFESSOR | 12 | 45.0- 62.0 | 52.6 | 58.0 | 56.0 | 51.0 | 49.5 | 45.0 |
| ASSISTANT PROFESSOR | 26 | 30.0- 62.0 | 47.9 | 55.0 | 52.4 | 48.7 | 43.0 | 37.0 |
| INSTRUCTOR * | 6 | 20.0- 47.0 | 35.5 | | 47.0 | 27.0 | 25.0 | |
| NEW DOCTORATE | 7 | 42.9- 58.0 | 50.9 | | 51.1 | 50.0 | 49.0 | |
| ABD | 13 | 38.6- 57.5 | 48.0 | 57.0 | 52.0 | 47.6 | 42.5 | 38.6 |
| **PRIVATE ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 83 | 40.8-152.5 | 80.3 | 115.0 | 90.0 | 74.8 | 64.0 | 55.0 |
| ASSOCIATE PROFESSOR | 95 | 34.6-102.0 | 59.1 | 69.0 | 64.3 | 58.8 | 53.6 | 48.5 |
| ASSISTANT PROFESSOR | 131 | 33.7- 77.0 | 55.4 | 65.0 | 59.6 | 56.0 | 51.0 | 44.2 |
| INSTRUCTOR * | 33 | 18.0- 60.0 | 36.1 | 55.0 | 42.0 | 35.3 | 27.6 | 20.0 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | | | | | | | | |
| ASSISTANT PROFESSOR | 14 | 43.2- 63.5 | 54.7 | 61.0 | 60.0 | 55.0 | 50.0 | 43.2 |
| INSTRUCTOR * | 2 | 18.0- 26.5 | 22.3 | | | | | |
| NEW DOCTORATE | 6 | 51.8- 75.0 | 60.1 | | 61.0 | 60.0 | 52.0 | |
| ABD | 8 | 43.2- 63.5 | 56.5 | | 61.5 | 57.0 | 52.0 | |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

## COMPUTER INFORMATION SYSTEMS/MANAGEMENT INFORMATION SYSTEMS

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PRIVATE NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 37 | 33.5- 80.8 | 53.5 | 64.8 | 61.0 | 53.4 | 44.7 | 40.7 |
| ASSOCIATE PROFESSOR | 48 | 36.0- 73.7 | 45.6 | 54.0 | 47.9 | 44.3 | 39.4 | 37.0 |
| ASSISTANT PROFESSOR | 75 | 25.0- 57.2 | 40.7 | 52.4 | 45.5 | 40.0 | 35.0 | 32.0 |
| INSTRUCTOR * | 11 | 20.9- 42.9 | 32.2 | 39.5 | 35.0 | 32.9 | 27.5 | 20.9 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | | | | | | | | |
| ASSISTANT PROFESSOR | 5 | 38.0- 49.5 | 42.5 | | 45.0 | 40.0 | 38.0 | |
| INSTRUCTOR * | 2 | 20.9- 35.0 | 28.0 | | | | | |
| NEW DOCTORATE | 2 | 38.0- 57.0 | 47.5 | | | | | |
| ABD | | | | | | | | |
| **PUBLIC** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 336 | 27.9-130.0 | 64.6 | 81.0 | 69.5 | 64.4 | 55.9 | 48.7 |
| ASSOCIATE PROFESSOR | 426 | 23.3- 74.3 | 52.8 | 62.2 | 58.0 | 53.1 | 47.0 | 42.4 |
| ASSISTANT PROFESSOR | 483 | 19.4- 68.8 | 49.0 | 57.8 | 54.4 | 50.8 | 45.0 | 37.0 |
| INSTRUCTOR * | 159 | 17.4- 66.1 | 32.6 | 47.0 | 37.0 | 30.1 | 25.9 | 23.6 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 8 | 48.0- 82.0 | 64.5 | | 65.8 | 62.7 | 57.1 | |
| ASSOCIATE PROFESSOR | 18 | 45.0- 66.0 | 56.0 | 65.0 | 63.0 | 55.0 | 50.0 | 46.7 |
| ASSISTANT PROFESSOR | 49 | 30.0- 62.0 | 51.6 | 60.0 | 58.0 | 53.0 | 48.0 | 42.4 |
| INSTRUCTOR * | 13 | 20.0- 47.0 | 32.0 | 47.0 | 47.0 | 27.0 | 24.0 | 20.0 |
| NEW DOCTORATE | 33 | 42.9- 67.0 | 54.1 | 60.0 | 59.0 | 54.0 | 50.0 | 44.0 |
| ABD | 24 | 38.6- 60.0 | 50.4 | 58.0 | 54.6 | 50.0 | 47.0 | 38.6 |
| **PRIVATE** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 120 | 33.5-152.5 | 72.0 | 108.4 | 80.8 | 66.0 | 56.4 | 45.5 |
| ASSOCIATE PROFESSOR | 143 | 34.6-102.0 | 54.5 | 68.0 | 60.6 | 55.0 | 46.8 | 39.1 |
| ASSISTANT PROFESSOR | 206 | 25.0- 77.0 | 50.1 | 62.3 | 57.5 | 51.6 | 41.5 | 35.0 |
| INSTRUCTOR * | 44 | 18.0- 60.0 | 35.2 | 50.2 | 39.8 | 34.8 | 27.6 | 20.9 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | | | | | | | | |
| ASSISTANT PROFESSOR | 19 | 38.0- 63.5 | 51.5 | 61.0 | 60.0 | 50.0 | 44.2 | 40.0 |
| INSTRUCTOR * | 4 | 18.0- 35.0 | 25.1 | | 26.5 | 20.9 | 18.0 | |
| NEW DOCTORATE | 8 | 38.0- 75.0 | 57.0 | | 61.0 | 57.0 | 51.8 | |
| ABD | 8 | 43.2- 63.5 | 56.5 | | 61.5 | 57.0 | 52.0 | |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

## COMPUTER INFORMATION SYSTEMS/MANAGEMENT INFORMATION SYSTEMS

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| | | | **ACCREDITED** | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 318 | 32.0-152.5 | 70.8 | 93.0 | 77.3 | 65.8 | 59.7 | 52.9 |
| ASSOCIATE PROFESSOR | 379 | 32.5-102.0 | 55.9 | 65.9 | 60.5 | 56.2 | 51.2 | 45.3 |
| ASSISTANT PROFESSOR | 454 | 26.1- 77.0 | 52.6 | 60.0 | 57.0 | 52.8 | 49.0 | 44.1 |
| INSTRUCTOR * | 138 | 18.0- 60.0 | 34.1 | 49.0 | 39.8 | 31.6 | 26.8 | 23.5 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 5 | 57.1- 78.0 | 65.3 | | 65.8 | 63.0 | 57.1 | |
| ASSOCIATE PROFESSOR | 6 | 54.5- 66.0 | 62.9 | | 65.0 | 64.0 | 63.0 | |
| ASSISTANT PROFESSOR | 37 | 43.0- 63.5 | 55.3 | 60.0 | 60.0 | 57.0 | 50.2 | 49.0 |
| INSTRUCTOR * | 9 | 18.0- 47.0 | 27.5 | | 29.0 | 24.2 | 22.5 | |
| NEW DOCTORATE | 32 | 43.3- 75.0 | 55.9 | 61.0 | 60.0 | 55.1 | 51.8 | 46.0 |
| ABD | 19 | 43.0- 63.5 | 54.5 | 61.5 | 58.0 | 55.0 | 50.4 | 43.2 |
| | | | **NON-ACCREDITED** | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 138 | 27.9- 93.1 | 56.8 | 68.6 | 65.2 | 57.7 | 48.1 | 43.0 |
| ASSOCIATE PROFESSOR | 190 | 23.3- 73.7 | 47.8 | 57.3 | 52.3 | 47.9 | 42.5 | 38.4 |
| ASSISTANT PROFESSOR | 235 | 19.4- 62.0 | 43.1 | 54.0 | 50.4 | 43.0 | 37.0 | 31.8 |
| INSTRUCTOR * | 65 | 17.4- 66.1 | 31.3 | 46.0 | 34.0 | 28.0 | 26.0 | 24.8 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 3 | 48.0- 82.0 | 63.1 | | | 59.2 | | |
| ASSOCIATE PROFESSOR | 12 | 45.0- 62.0 | 52.6 | 58.0 | 56.0 | 51.0 | 49.5 | 45.0 |
| ASSISTANT PROFESSOR | 31 | 30.0- 62.0 | 47.1 | 55.0 | 52.0 | 48.5 | 42.4 | 37.0 |
| INSTRUCTOR * | 8 | 20.0- 47.0 | 33.6 | | 47.0 | 27.0 | 20.9 | |
| NEW DOCTORATE | 9 | 38.0- 58.0 | 50.1 | | 55.0 | 50.0 | 42.9 | |
| ABD | 13 | 38.6- 57.5 | 48.0 | 57.0 | 52.0 | 47.6 | 42.5 | 38.6 |
| | | | **AACSB MEMBERS** | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 456 | 27.9-152.5 | 66.6 | 85.0 | 72.2 | 64.7 | 56.0 | 48.0 |
| ASSOCIATE PROFESSOR | 569 | 23.3-102.0 | 53.2 | 64.2 | 59.0 | 53.6 | 46.9 | 41.6 |
| ASSISTANT PROFESSOR | 689 | 19.4- 77.0 | 49.3 | 59.1 | 55.1 | 51.0 | 44.1 | 36.2 |
| INSTRUCTOR * | 203 | 17.4- 66.1 | 33.2 | 47.0 | 37.7 | 31.0 | 26.3 | 23.6 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 8 | 48.0- 82.0 | 64.5 | | 65.8 | 62.7 | 57.1 | |
| ASSOCIATE PROFESSOR | 18 | 45.0- 66.0 | 56.0 | 65.0 | 63.0 | 55.0 | 50.0 | 46.7 |
| ASSISTANT PROFESSOR | 68 | 30.0- 63.5 | 51.6 | 60.0 | 58.0 | 52.0 | 48.0 | 40.0 |
| INSTRUCTOR * | 17 | 18.0- 47.0 | 30.4 | 47.0 | 35.0 | 26.5 | 22.5 | 20.0 |
| NEW DOCTORATE | 41 | 38.0- 75.0 | 54.7 | 61.0 | 59.0 | 55.0 | 50.0 | 44.0 |
| ABD | 32 | 38.6- 63.5 | 51.9 | 60.0 | 57.0 | 52.0 | 47.0 | 42.5 |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

### ECONOMICS

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PUBLIC ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 606 | 33.0-142.5 | 64.0 | 85.2 | 71.3 | 60.9 | 52.4 | 47.6 |
| ASSOCIATE PROFESSOR | 390 | 25.9- 78.9 | 47.2 | 57.0 | 50.9 | 46.0 | 42.1 | 38.5 |
| ASSISTANT PROFESSOR | 284 | 21.9- 63.0 | 42.3 | 49.5 | 44.2 | 41.9 | 38.8 | 36.1 |
| INSTRUCTOR * | 65 | 15.3- 57.0 | 29.9 | 41.9 | 35.0 | 28.0 | 23.0 | 20.1 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 8 | 52.0-120.0 | 80.1 | | 93.8 | 69.0 | 59.0 | |
| ASSOCIATE PROFESSOR | 8 | 41.9- 61.0 | 51.3 | | 55.5 | 52.0 | 42.0 | |
| ASSISTANT PROFESSOR | 16 | 30.0- 61.0 | 45.7 | 58.0 | 46.0 | 44.0 | 41.0 | 37.5 |
| INSTRUCTOR * | 5 | 15.3- 29.0 | 24.7 | | 28.0 | 28.0 | 15.3 | |
| NEW DOCTORATE | 26 | 21.7- 61.0 | 42.9 | 47.3 | 45.0 | 43.0 | 40.0 | 37.5 |
| ABD | 9 | 38.0- 58.0 | 43.3 | | 42.5 | 42.0 | 39.5 | |
| **PUBLIC NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 235 | 29.8-100.2 | 54.2 | 64.9 | 58.4 | 52.5 | 47.9 | 43.7 |
| ASSOCIATE PROFESSOR | 171 | 28.1- 70.8 | 44.1 | 52.9 | 47.0 | 43.2 | 39.8 | 36.5 |
| ASSISTANT PROFESSOR | 164 | 23.9- 59.3 | 38.5 | 45.0 | 40.9 | 38.0 | 35.0 | 31.5 |
| INSTRUCTOR * | 28 | 18.2- 40.5 | 29.2 | 35.1 | 32.1 | 29.0 | 25.8 | 23.0 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 5 | 56.6-100.2 | 69.9 | | 67.5 | 67.0 | 56.6 | |
| ASSOCIATE PROFESSOR | 4 | 35.0- 55.0 | 45.5 | | 47.0 | 45.0 | 35.0 | |
| ASSISTANT PROFESSOR | 26 | 25.0- 49.2 | 37.2 | 42.0 | 40.9 | 37.0 | 34.0 | 29.2 |
| INSTRUCTOR * | 4 | 25.6- 30.0 | 28.3 | | 29.0 | 28.5 | 25.6 | |
| NEW DOCTORATE | 4 | 34.0- 49.2 | 40.2 | | 41.0 | 36.6 | 34.0 | |
| ABD | 3 | 28.5- 32.9 | 30.3 | | | 29.5 | | |
| **PRIVATE ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 172 | 25.0-152.9 | 77.8 | 117.5 | 95.0 | 69.7 | 60.8 | 53.5 |
| ASSOCIATE PROFESSOR | 182 | 23.1- 92.0 | 53.9 | 69.3 | 57.0 | 51.0 | 47.2 | 43.8 |
| ASSISTANT PROFESSOR | 158 | 30.0- 79.0 | 48.3 | 64.0 | 55.5 | 44.1 | 41.2 | 39.0 |
| INSTRUCTOR * | 18 | 13.0- 81.0 | 32.0 | 42.3 | 35.5 | 29.7 | 24.4 | 14.7 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 3 | 61.0-123.7 | 93.2 | | | 95.0 | | |
| ASSOCIATE PROFESSOR | 4 | 45.0- 90.0 | 61.8 | | 65.0 | 47.0 | 45.0 | |
| ASSISTANT PROFESSOR | 12 | 33.0- 64.0 | 43.1 | 55.0 | 44.5 | 40.0 | 36.0 | 33.0 |
| INSTRUCTOR * | 4 | 14.7- 47.0 | 33.4 | | 40.0 | 32.0 | 14.7 | |
| NEW DOCTORATE | 7 | 40.0- 60.0 | 47.3 | | 47.0 | 45.0 | 40.0 | |
| ABD | 5 | 28.0- 45.0 | 39.0 | | 42.2 | 40.0 | 28.0 | |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

### ECONOMICS

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PRIVATE NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 92 | 31.5- 72.5 | 53.6 | 63.8 | 59.4 | 53.3 | 47.6 | 42.5 |
| ASSOCIATE PROFESSOR | 93 | 30.5- 63.2 | 44.2 | 51.2 | 47.6 | 43.8 | 39.4 | 36.5 |
| ASSISTANT PROFESSOR | 85 | 27.0- 50.0 | 36.9 | 43.0 | 40.0 | 37.0 | 33.5 | 30.0 |
| INSTRUCTOR * | 8 | 23.0- 35.0 | 28.2 | | 28.8 | 26.9 | 24.8 | |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 1 | 60.0- 60.0 | 60.0 | | | | | |
| ASSOCIATE PROFESSOR | 1 | 41.0- 41.0 | 41.0 | | | | | |
| ASSISTANT PROFESSOR | 6 | 29.0- 40.0 | 34.8 | | 38.0 | 34.0 | 34.0 | |
| INSTRUCTOR * | 2 | 24.8- 25.0 | 24.9 | | | | | |
| NEW DOCTORATE | 3 | 29.0- 31.5 | 30.5 | | | 31.0 | | |
| ABD | 2 | 24.8- 28.8 | 26.8 | | | | | |
| **PUBLIC** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 841 | 29.8-142.5 | 61.3 | 81.0 | 67.9 | 57.8 | 51.0 | 45.8 |
| ASSOCIATE PROFESSOR | 561 | 25.9- 78.9 | 46.2 | 56.0 | 49.8 | 45.3 | 41.0 | 37.9 |
| ASSISTANT PROFESSOR | 448 | 21.9- 63.0 | 40.9 | 48.5 | 43.7 | 40.4 | 37.0 | 34.0 |
| INSTRUCTOR * | 93 | 15.3- 57.0 | 29.7 | 40.5 | 34.8 | 28.6 | 24.0 | 20.1 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 13 | 52.0-120.0 | 76.1 | 110.0 | 93.8 | 67.5 | 58.0 | 52.0 |
| ASSOCIATE PROFESSOR | 12 | 35.0- 61.0 | 49.4 | 56.9 | 55.0 | 47.0 | 42.0 | 35.0 |
| ASSISTANT PROFESSOR | 42 | 25.0- 61.0 | 40.4 | 49.2 | 44.0 | 40.0 | 35.0 | 30.0 |
| INSTRUCTOR * | 9 | 15.3- 30.0 | 26.3 | | 29.0 | 28.0 | 23.0 | |
| NEW DOCTORATE | 30 | 21.7- 61.0 | 42.6 | 49.2 | 45.0 | 42.0 | 39.9 | 34.0 |
| ABD | 12 | 28.5- 58.0 | 40.0 | 47.5 | 42.0 | 40.0 | 32.9 | 28.5 |
| **PRIVATE** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 264 | 25.0-152.9 | 69.4 | 105.0 | 78.2 | 61.6 | 54.0 | 47.0 |
| ASSOCIATE PROFESSOR | 275 | 23.1- 92.0 | 50.6 | 64.2 | 54.7 | 48.9 | 44.2 | 39.4 |
| ASSISTANT PROFESSOR | 243 | 27.0- 79.0 | 44.3 | 60.0 | 47.8 | 42.0 | 37.8 | 33.5 |
| INSTRUCTOR * | 26 | 13.0- 81.0 | 30.8 | 40.0 | 34.7 | 27.9 | 24.8 | 15.0 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 4 | 60.0-123.7 | 84.9 | | 95.0 | 61.0 | 60.0 | |
| ASSOCIATE PROFESSOR | 5 | 41.0- 90.0 | 57.6 | | 65.0 | 47.0 | 41.0 | |
| ASSISTANT PROFESSOR | 18 | 29.0- 64.0 | 40.3 | 44.5 | 44.0 | 38.0 | 34.0 | 33.0 |
| INSTRUCTOR * | 6 | 14.7- 47.0 | 30.6 | | 40.0 | 25.0 | 24.8 | |
| NEW DOCTORATE | 10 | 29.0- 60.0 | 42.3 | 55.0 | 47.0 | 40.0 | 31.5 | 29.0 |
| ABD | 7 | 24.8- 45.0 | 35.5 | | 40.0 | 40.0 | 28.0 | |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

### ECONOMICS

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 778 | 25.0-152.9 | 67.1 | 94.4 | 74.1 | 61.4 | 53.5 | 48.2 |
| ASSOCIATE PROFESSOR | 572 | 23.1- 92.0 | 49.3 | 60.8 | 53.0 | 48.0 | 43.4 | 39.5 |
| ASSISTANT PROFESSOR | 442 | 21.9- 79.0 | 44.4 | 57.1 | 46.6 | 42.4 | 39.2 | 36.7 |
| INSTRUCTOR * | 83 | 13.0- 81.0 | 30.3 | 41.9 | 35.0 | 28.0 | 23.0 | 19.4 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 11 | 52.0-123.7 | 83.6 | 120.0 | 95.0 | 72.0 | 61.0 | 52.0 |
| ASSOCIATE PROFESSOR | 12 | 41.9- 90.0 | 54.8 | 65.0 | 56.9 | 52.0 | 45.0 | 41.9 |
| ASSISTANT PROFESSOR | 28 | 30.0- 64.0 | 44.6 | 58.0 | 46.0 | 44.0 | 38.5 | 35.5 |
| INSTRUCTOR * | 9 | 14.7- 47.0 | 28.6 | | 32.0 | 28.0 | 15.3 | |
| NEW DOCTORATE | 33 | 21.7- 61.0 | 43.9 | 55.0 | 46.0 | 44.0 | 40.0 | 37.5 |
| ABD | 14 | 28.0- 58.0 | 41.8 | 47.5 | 42.5 | 40.0 | 40.0 | 28.0 |
| **NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 327 | 29.8-100.2 | 54.0 | 64.9 | 59.0 | 53.0 | 47.9 | 43.7 |
| ASSOCIATE PROFESSOR | 264 | 28.1- 70.8 | 44.1 | 52.7 | 47.5 | 43.6 | 39.7 | 36.5 |
| ASSISTANT PROFESSOR | 249 | 23.9- 59.3 | 37.9 | 44.8 | 40.6 | 37.5 | 34.3 | 30.9 |
| INSTRUCTOR * | 36 | 18.2- 40.5 | 29.0 | 35.1 | 32.1 | 28.8 | 25.6 | 23.0 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 6 | 56.6-100.2 | 68.2 | | 67.5 | 60.0 | 58.0 | |
| ASSOCIATE PROFESSOR | 5 | 35.0- 55.0 | 44.6 | | 47.0 | 45.0 | 35.0 | |
| ASSISTANT PROFESSOR | 32 | 25.0- 49.2 | 36.7 | 42.0 | 40.0 | 36.6 | 34.0 | 29.2 |
| INSTRUCTOR * | 6 | 24.8- 30.0 | 27.2 | | 29.0 | 25.6 | 25.0 | |
| NEW DOCTORATE | 7 | 29.0- 49.2 | 36.0 | | 36.6 | 34.0 | 31.0 | |
| ABD | 5 | 24.8- 32.9 | 28.9 | | 29.5 | 28.8 | 24.8 | |
| **AACSB MEMBERS** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 1105 | 25.0-152.9 | 63.2 | 86.8 | 70.1 | 59.3 | 51.4 | 46.0 |
| ASSOCIATE PROFESSOR | 836 | 23.1- 92.0 | 47.7 | 58.0 | 51.3 | 46.4 | 42.0 | 38.1 |
| ASSISTANT PROFESSOR | 691 | 21.9- 79.0 | 42.1 | 53.8 | 44.3 | 41.0 | 37.2 | 34.0 |
| INSTRUCTOR * | 119 | 13.0- 81.0 | 29.9 | 40.5 | 34.7 | 28.6 | 24.3 | 20.1 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 17 | 52.0-123.7 | 78.2 | 110.0 | 95.0 | 67.5 | 59.0 | 56.6 |
| ASSOCIATE PROFESSOR | 17 | 35.0- 90.0 | 51.8 | 61.0 | 55.5 | 47.0 | 42.0 | 41.0 |
| ASSISTANT PROFESSOR | 60 | 25.0- 64.0 | 40.4 | 49.2 | 44.0 | 40.0 | 35.0 | 31.6 |
| INSTRUCTOR * | 15 | 14.7- 47.0 | 28.0 | 40.0 | 29.0 | 28.0 | 24.8 | 15.3 |
| NEW DOCTORATE | 40 | 21.7- 61.0 | 42.5 | 52.0 | 45.0 | 42.0 | 39.9 | 31.0 |
| ABD | 19 | 24.8- 58.0 | 38.4 | 45.0 | 42.0 | 40.0 | 29.5 | 28.0 |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

### FINANCE

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PUBLIC ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 593 | 36.8-145.0 | 71.7 | 95.6 | 80.3 | 65.8 | 60.5 | 53.5 |
| ASSOCIATE PROFESSOR | 452 | 30.5- 93.7 | 58.4 | 72.2 | 63.7 | 57.2 | 51.5 | 47.0 |
| ASSISTANT PROFESSOR | 493 | 27.1- 75.0 | 56.5 | 68.0 | 61.8 | 55.8 | 51.3 | 47.4 |
| INSTRUCTOR * | 75 | 18.0- 68.5 | 35.9 | 59.0 | 45.9 | 32.2 | 24.7 | 23.0 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 16 | 49.1-120.0 | 89.1 | 110.0 | 110.0 | 95.0 | 65.8 | 56.0 |
| ASSOCIATE PROFESSOR | 8 | 55.0- 75.1 | 62.7 | | 68.0 | 58.0 | 57.1 | |
| ASSISTANT PROFESSOR | 42 | 40.0- 72.0 | 59.7 | 70.0 | 66.3 | 60.6 | 53.0 | 51.0 |
| INSTRUCTOR * | 4 | 18.0- 60.9 | 32.4 | | 27.5 | 23.0 | 18.0 | |
| NEW DOCTORATE | 39 | 40.0- 70.0 | 59.9 | 70.0 | 66.0 | 60.5 | 55.0 | 51.0 |
| ABD | 21 | 15.3- 72.0 | 56.9 | 72.0 | 67.0 | 56.0 | 51.0 | 48.0 |
| **PUBLIC NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 143 | 28.3-126.1 | 58.5 | 72.8 | 65.8 | 56.8 | 51.9 | 46.6 |
| ASSOCIATE PROFESSOR | 141 | 23.3- 84.3 | 49.9 | 60.0 | 54.8 | 49.6 | 44.0 | 39.1 |
| ASSISTANT PROFESSOR | 153 | 19.1- 69.2 | 47.1 | 58.0 | 53.0 | 48.1 | 40.9 | 34.4 |
| INSTRUCTOR * | 38 | 17.4- 53.0 | 28.3 | 42.6 | 33.5 | 27.8 | 18.0 | 17.4 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 1 | 65.8- 65.8 | 65.8 | | | | | |
| ASSOCIATE PROFESSOR | 8 | 42.4- 60.0 | 52.4 | | 57.2 | 51.1 | 46.7 | |
| ASSISTANT PROFESSOR | 22 | 40.0- 60.0 | 49.1 | 56.0 | 55.0 | 49.0 | 44.0 | 40.9 |
| INSTRUCTOR * | 5 | 17.4- 33.6 | 24.2 | | 25.2 | 24.9 | 17.4 | |
| NEW DOCTORATE | 10 | 42.9- 67.0 | 55.1 | 63.0 | 58.0 | 56.7 | 49.0 | 42.9 |
| ABD | 7 | 33.6- 55.0 | 44.6 | | 45.0 | 44.6 | 42.8 | |
| **PRIVATE ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 239 | 30.0-190.0 | 92.4 | 135.0 | 112.1 | 89.0 | 67.4 | 59.2 |
| ASSOCIATE PROFESSOR | 213 | 36.0-114.9 | 66.9 | 87.0 | 76.1 | 63.8 | 57.1 | 48.9 |
| ASSISTANT PROFESSOR | 296 | 31.0- 92.0 | 61.6 | 75.0 | 70.0 | 60.9 | 55.8 | 49.8 |
| INSTRUCTOR * | 34 | 12.0- 89.5 | 38.6 | 66.0 | 53.8 | 36.4 | 25.0 | 12.0 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 3 | 85.0-145.0 | 106.7 | | | 90.0 | | |
| ASSOCIATE PROFESSOR | 3 | 65.0- 87.0 | 72.3 | | | 65.0 | | |
| ASSISTANT PROFESSOR | 19 | 40.0- 77.5 | 60.7 | 73.0 | 65.0 | 60.0 | 55.0 | 47.0 |
| INSTRUCTOR * | 3 | 31.5- 59.0 | 45.9 | | | 47.3 | | |
| NEW DOCTORATE | 16 | 55.0- 78.0 | 68.0 | 75.0 | 75.0 | 70.0 | 59.0 | 55.0 |
| ABD | 10 | 28.9- 79.1 | 62.0 | 77.5 | 76.5 | 62.0 | 52.0 | 28.9 |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

### FINANCE

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PRIVATE NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 85 | 30.8-117.0 | 58.6 | 72.1 | 64.2 | 58.6 | 50.9 | 43.8 |
| ASSOCIATE PROFESSOR | 92 | 29.0- 97.0 | 51.2 | 65.0 | 55.0 | 50.0 | 45.4 | 39.0 |
| ASSISTANT PROFESSOR | 99 | 21.4- 77.5 | 46.6 | 60.3 | 55.2 | 46.4 | 36.9 | 32.2 |
| INSTRUCTOR * | 17 | 22.0- 54.8 | 34.2 | 42.5 | 35.3 | 31.0 | 28.8 | 26.5 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 3 | 47.0- 70.0 | 57.3 | | | 55.0 | | |
| ASSOCIATE PROFESSOR | 3 | 45.0- 97.0 | 63.7 | | | 49.0 | | |
| ASSISTANT PROFESSOR | 10 | 37.0- 65.0 | 51.9 | 64.0 | 62.0 | 50.0 | 45.0 | 37.0 |
| INSTRUCTOR * | 4 | 22.0- 42.5 | 32.0 | | 33.5 | 30.0 | 22.0 | |
| NEW DOCTORATE | 5 | 41.5- 59.5 | 48.2 | | 50.0 | 45.0 | 41.5 | |
| ABD | 5 | 35.0- 60.0 | 43.6 | | 45.0 | 40.0 | 35.0 | |
| **PUBLIC** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 736 | 28.3-145.0 | 69.2 | 92.7 | 77.6 | 65.8 | 58.0 | 51.5 |
| ASSOCIATE PROFESSOR | 593 | 23.3- 93.7 | 56.4 | 71.0 | 61.5 | 55.3 | 49.8 | 44.4 |
| ASSISTANT PROFESSOR | 646 | 19.1- 75.0 | 54.3 | 66.0 | 60.0 | 54.8 | 49.0 | 43.0 |
| INSTRUCTOR * | 113 | 17.4- 68.5 | 33.4 | 53.0 | 38.2 | 30.2 | 24.3 | 18.0 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 17 | 49.1-120.0 | 87.8 | 110.0 | 110.0 | 95.0 | 65.8 | 56.0 |
| ASSOCIATE PROFESSOR | 16 | 42.4- 75.1 | 57.5 | 68.0 | 60.0 | 57.2 | 51.1 | 46.7 |
| ASSISTANT PROFESSOR | 64 | 40.0- 72.0 | 56.1 | 70.0 | 62.0 | 55.0 | 50.0 | 42.9 |
| INSTRUCTOR * | 9 | 17.4- 60.9 | 27.8 | | 27.5 | 24.9 | 18.0 | |
| NEW DOCTORATE | 49 | 40.0- 70.0 | 59.0 | 68.0 | 65.0 | 58.0 | 55.0 | 49.0 |
| ABD | 28 | 15.3- 72.0 | 53.8 | 72.0 | 62.0 | 51.0 | 48.0 | 42.8 |
| **PRIVATE** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 324 | 30.0-190.0 | 83.5 | 131.0 | 99.0 | 74.9 | 60.4 | 52.9 |
| ASSOCIATE PROFESSOR | 305 | 29.0-114.9 | 62.1 | 85.5 | 69.1 | 60.0 | 50.8 | 45.5 |
| ASSISTANT PROFESSOR | 395 | 21.4- 92.0 | 57.9 | 74.2 | 65.1 | 58.8 | 50.9 | 37.2 |
| INSTRUCTOR * | 51 | 12.0- 89.5 | 37.1 | 59.0 | 42.4 | 32.5 | 27.0 | 18.9 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 6 | 47.0-145.0 | 82.0 | | 90.0 | 70.0 | 55.0 | |
| ASSOCIATE PROFESSOR | 6 | 45.0- 97.0 | 68.0 | | 87.0 | 65.0 | 49.0 | |
| ASSISTANT PROFESSOR | 29 | 37.0- 77.5 | 57.7 | 73.0 | 65.0 | 59.0 | 50.0 | 40.0 |
| INSTRUCTOR * | 7 | 22.0- 59.0 | 38.0 | | 42.5 | 33.5 | 30.0 | |
| NEW DOCTORATE | 21 | 41.5- 78.0 | 63.3 | 75.0 | 75.0 | 65.0 | 55.0 | 45.0 |
| ABD | 15 | 28.9- 79.1 | 55.9 | 77.5 | 66.0 | 60.0 | 40.0 | 35.0 |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

### FINANCE

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| | | | **ACCREDITED** | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 832 | 30.0-190.0 | 77.7 | 110.2 | 89.0 | 70.0 | 62.4 | 55.0 |
| ASSOCIATE PROFESSOR | 665 | 30.5-114.9 | 61.1 | 78.0 | 67.0 | 59.1 | 53.0 | 47.8 |
| ASSISTANT PROFESSOR | 789 | 27.1- 92.0 | 58.4 | 72.0 | 64.5 | 57.8 | 52.0 | 47.7 |
| INSTRUCTOR * | 109 | 12.0- 89.5 | 36.8 | 59.9 | 47.3 | 32.5 | 24.7 | 21.3 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 19 | 49.1-145.0 | 91.9 | 112.5 | 110.0 | 95.0 | 67.0 | 56.0 |
| ASSOCIATE PROFESSOR | 11 | 55.0- 87.0 | 65.3 | 75.1 | 68.0 | 65.0 | 58.0 | 55.0 |
| ASSISTANT PROFESSOR | 61 | 40.0- 77.5 | 60.0 | 72.0 | 66.3 | 60.0 | 53.0 | 50.0 |
| INSTRUCTOR * | 7 | 18.0- 60.9 | 38.2 | | 47.3 | 31.5 | 23.0 | |
| NEW DOCTORATE | 55 | 40.0- 78.0 | 62.3 | 75.0 | 68.0 | 62.0 | 56.0 | 52.1 |
| ABD | 31 | 15.3- 79.1 | 58.6 | 72.0 | 67.0 | 60.0 | 51.0 | 48.0 |
| | | | **NON-ACCREDITED** | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 228 | 28.3-126.1 | 58.5 | 72.1 | 65.7 | 58.0 | 51.9 | 45.7 |
| ASSOCIATE PROFESSOR | 233 | 23.3- 97.0 | 50.4 | 60.3 | 55.0 | 50.0 | 44.9 | 39.1 |
| ASSISTANT PROFESSOR | 252 | 19.1- 77.5 | 46.9 | 59.5 | 53.8 | 47.9 | 39.5 | 32.9 |
| INSTRUCTOR * | 55 | 17.4- 54.8 | 30.1 | 44.2 | 33.5 | 30.0 | 23.2 | 17.4 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 4 | 47.0- 70.0 | 59.5 | | 65.8 | 55.0 | 47.0 | |
| ASSOCIATE PROFESSOR | 11 | 42.4- 97.0 | 55.5 | 60.0 | 57.2 | 51.1 | 46.7 | 42.4 |
| ASSISTANT PROFESSOR | 32 | 37.0- 65.0 | 50.0 | 60.0 | 55.0 | 49.8 | 44.0 | 40.0 |
| INSTRUCTOR * | 9 | 17.4- 42.5 | 27.7 | | 33.5 | 25.2 | 20.0 | |
| NEW DOCTORATE | 15 | 41.5- 67.0 | 52.8 | 63.0 | 57.0 | 52.5 | 45.0 | 42.9 |
| ABD | 12 | 33.6- 60.0 | 44.2 | 55.0 | 45.0 | 43.0 | 38.0 | 33.6 |
| | | | **AACSB MEMBERS** | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 1060 | 28.3-190.0 | 73.6 | 104.1 | 82.7 | 65.8 | 58.9 | 51.8 |
| ASSOCIATE PROFESSOR | 898 | 23.3-114.9 | 58.3 | 75.0 | 64.6 | 56.8 | 50.0 | 44.8 |
| ASSISTANT PROFESSOR | 1041 | 19.1- 92.0 | 55.6 | 70.0 | 62.0 | 55.6 | 49.6 | 41.5 |
| INSTRUCTOR * | 164 | 12.0- 89.5 | 34.5 | 55.3 | 40.1 | 31.1 | 24.7 | 18.9 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 23 | 47.0-145.0 | 86.3 | 112.5 | 105.0 | 85.0 | 65.8 | 49.1 |
| ASSOCIATE PROFESSOR | 22 | 42.4- 97.0 | 60.4 | 75.1 | 65.0 | 58.0 | 51.1 | 45.0 |
| ASSISTANT PROFESSOR | 93 | 37.0- 77.5 | 56.6 | 70.0 | 63.2 | 55.0 | 50.0 | 42.9 |
| INSTRUCTOR * | 16 | 17.4- 60.9 | 32.3 | 47.3 | 33.6 | 27.5 | 22.0 | 18.0 |
| NEW DOCTORATE | 70 | 40.0- 78.0 | 60.2 | 73.0 | 68.0 | 59.0 | 55.0 | 48.0 |
| ABD | 43 | 15.3- 79.1 | 54.6 | 72.0 | 62.0 | 54.0 | 45.0 | 35.0 |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

## INTERNATIONAL BUSINESS

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PUBLIC ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 48 | 36.1-162.9 | 70.7 | 83.2 | 76.7 | 65.8 | 60.7 | 55.9 |
| ASSOCIATE PROFESSOR | 33 | 43.3- 69.7 | 55.7 | 63.7 | 59.7 | 54.6 | 51.1 | 48.6 |
| ASSISTANT PROFESSOR | 35 | 43.0- 68.5 | 53.1 | 59.5 | 55.4 | 52.8 | 50.4 | 47.0 |
| INSTRUCTOR * | 7 | 32.5- 60.0 | 45.8 | | 52.5 | 47.8 | 36.5 | |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | | | | | | | | |
| ASSISTANT PROFESSOR | 2 | 56.1- 57.1 | 56.6 | | | | | |
| INSTRUCTOR * | 1 | 60.0- 60.0 | 60.0 | | | | | |
| NEW DOCTORATE | 2 | 56.1- 62.0 | 59.1 | | | | | |
| ABD | 2 | 51.0- 57.1 | 54.1 | | | | | |
| **PUBLIC NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 13 | 44.4- 68.7 | 55.8 | 65.8 | 63.0 | 52.5 | 46.5 | 44.4 |
| ASSOCIATE PROFESSOR | 7 | 40.0- 67.1 | 50.4 | | 54.3 | 47.6 | 41.3 | |
| ASSISTANT PROFESSOR | 4 | 44.8- 55.0 | 50.6 | | 51.5 | 51.0 | 44.8 | |
| INSTRUCTOR * | 3 | 28.0- 33.0 | 31.0 | | | 32.0 | | |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | | | | | | | | |
| ASSISTANT PROFESSOR | | | | | | | | |
| INSTRUCTOR * | | | | | | | | |
| NEW DOCTORATE | | | | | | | | |
| ABD | | | | | | | | |
| **PRIVATE ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 19 | 64.5-104.0 | 78.6 | 98.0 | 83.7 | 76.0 | 67.6 | 65.4 |
| ASSOCIATE PROFESSOR | 13 | 48.0- 77.0 | 60.8 | 71.4 | 66.8 | 62.2 | 50.6 | 48.0 |
| ASSISTANT PROFESSOR | 13 | 31.0- 65.0 | 52.9 | 60.7 | 58.0 | 55.1 | 51.0 | 31.0 |
| INSTRUCTOR * | 1 | 43.0- 43.0 | 43.0 | | | | | |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 1 | 104.0-104.0 | 104.0 | | | | | |
| ASSOCIATE PROFESSOR | | | | | | | | |
| ASSISTANT PROFESSOR | 2 | 51.0- 52.0 | 51.5 | | | | | |
| INSTRUCTOR * | | | | | | | | |
| NEW DOCTORATE | 2 | 50.0- 51.0 | 50.5 | | | | | |
| ABD | | | | | | | | |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

### INTERNATIONAL BUSINESS

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PRIVATE NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 10 | 45.0- 83.1 | 65.3 | 73.1 | 72.8 | 63.8 | 59.4 | 45.0 |
| ASSOCIATE PROFESSOR | 9 | 37.8- 60.3 | 48.4 | | 52.8 | 47.5 | 42.4 | |
| ASSISTANT PROFESSOR | 10 | 27.3- 52.9 | 42.6 | 52.5 | 50.7 | 43.0 | 37.1 | 27.3 |
| INSTRUCTOR * | | | | | | | | |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 2 | 45.0- 70.0 | 57.5 | | | | | |
| ASSOCIATE PROFESSOR | | | | | | | | |
| ASSISTANT PROFESSOR | 4 | 30.0- 48.0 | 40.3 | | 43.0 | 40.0 | 30.0 | |
| INSTRUCTOR * | | | | | | | | |
| NEW DOCTORATE | 1 | 43.0- 43.0 | 43.0 | | | | | |
| ABD | 2 | 35.0- 54.0 | 44.5 | | | | | |
| **PUBLIC** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 61 | 36.1-162.9 | 67.5 | 83.0 | 74.3 | 65.8 | 58.0 | 49.9 |
| ASSOCIATE PROFESSOR | 40 | 40.0- 69.7 | 54.8 | 63.7 | 58.2 | 53.8 | 51.0 | 47.6 |
| ASSISTANT PROFESSOR | 39 | 43.0- 68.5 | 52.8 | 58.3 | 55.0 | 52.0 | 50.4 | 46.3 |
| INSTRUCTOR * | 10 | 28.0- 60.0 | 41.4 | 55.0 | 52.5 | 36.5 | 32.5 | 28.0 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | | | | | | | | |
| ASSISTANT PROFESSOR | 2 | 56.1- 57.1 | 56.6 | | | | | |
| INSTRUCTOR * | 1 | 60.0- 60.0 | 60.0 | | | | | |
| NEW DOCTORATE | 2 | 56.1- 62.0 | 59.1 | | | | | |
| ABD | 2 | 51.0- 57.1 | 54.1 | | | | | |
| **PRIVATE** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 29 | 45.0-104.0 | 74.0 | 93.7 | 81.2 | 72.0 | 64.5 | 59.4 |
| ASSOCIATE PROFESSOR | 22 | 37.8- 77.0 | 55.7 | 67.9 | 62.6 | 53.8 | 48.0 | 42.4 |
| ASSISTANT PROFESSOR | 23 | 27.3- 65.0 | 48.5 | 58.5 | 55.1 | 52.0 | 40.0 | 30.0 |
| INSTRUCTOR * | 1 | 43.0- 43.0 | 43.0 | | | | | |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 3 | 45.0-104.0 | 73.0 | | | 70.0 | | |
| ASSOCIATE PROFESSOR | | | | | | | | |
| ASSISTANT PROFESSOR | 6 | 30.0- 52.0 | 44.0 | | 51.0 | 43.0 | 40.0 | |
| INSTRUCTOR * | | | | | | | | |
| NEW DOCTORATE | 3 | 43.0- 51.0 | 48.0 | | | 50.0 | | |
| ABD | 2 | 35.0- 54.0 | 44.5 | | | | | |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

## INTERNATIONAL BUSINESS

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 67 | 36.1-162.9 | 72.9 | 91.7 | 79.8 | 67.0 | 62.8 | 58.0 |
| ASSOCIATE PROFESSOR | 46 | 43.3- 77.0 | 57.1 | 66.8 | 62.2 | 55.8 | 51.3 | 49.0 |
| ASSISTANT PROFESSOR | 48 | 31.0- 68.5 | 53.1 | 59.5 | 56.1 | 53.5 | 50.4 | 46.3 |
| INSTRUCTOR * | 8 | 32.5- 60.0 | 45.5 | | 52.5 | 43.0 | 36.5 | |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 1 | 104.0-104.0 | 104.0 | | | | | |
| ASSOCIATE PROFESSOR | | | | | | | | |
| ASSISTANT PROFESSOR | 4 | 51.0- 57.1 | 54.1 | | 56.1 | 52.0 | 51.0 | |
| INSTRUCTOR * | 1 | 60.0- 60.0 | 60.0 | | | | | |
| NEW DOCTORATE | 4 | 50.0- 62.0 | 54.8 | | 56.1 | 51.0 | 50.0 | |
| ABD | 2 | 51.0- 57.1 | 54.1 | | | | | |
| **NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 23 | 44.4- 83.1 | 60.0 | 72.8 | 65.8 | 62.8 | 50.3 | 45.0 |
| ASSOCIATE PROFESSOR | 16 | 37.8- 67.1 | 49.3 | 55.1 | 54.1 | 47.6 | 42.4 | 40.0 |
| ASSISTANT PROFESSOR | 14 | 27.3- 55.0 | 44.9 | 52.9 | 51.5 | 44.8 | 40.0 | 27.3 |
| INSTRUCTOR * | 3 | 28.0- 33.0 | 31.0 | | | 32.0 | | |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 2 | 45.0- 70.0 | 57.5 | | | | | |
| ASSOCIATE PROFESSOR | | | | | | | | |
| ASSISTANT PROFESSOR | 4 | 30.0- 48.0 | 40.3 | | 43.0 | 40.0 | 30.0 | |
| INSTRUCTOR * | | | | | | | | |
| NEW DOCTORATE | 1 | 43.0- 43.0 | 43.0 | | | | | |
| ABD | 2 | 35.0- 54.0 | 44.5 | | | | | |
| **AACSB MEMBERS** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 90 | 36.1-162.9 | 69.6 | 86.3 | 76.7 | 65.8 | 60.7 | 52.5 |
| ASSOCIATE PROFESSOR | 62 | 37.8- 77.0 | 55.1 | 66.8 | 60.9 | 53.8 | 49.8 | 45.0 |
| ASSISTANT PROFESSOR | 62 | 27.3- 68.5 | 51.2 | 58.5 | 55.4 | 52.0 | 48.0 | 40.0 |
| INSTRUCTOR * | 11 | 28.0- 60.0 | 41.5 | 55.0 | 47.8 | 36.5 | 32.5 | 28.0 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 3 | 45.0-104.0 | 73.0 | | | 70.0 | | |
| ASSOCIATE PROFESSOR | | | | | | | | |
| ASSISTANT PROFESSOR | 8 | 30.0- 57.1 | 47.2 | | 52.0 | 48.0 | 40.0 | |
| INSTRUCTOR * | 1 | 60.0- 60.0 | 60.0 | | | | | |
| NEW DOCTORATE | 5 | 43.0- 62.0 | 52.4 | | 56.1 | 51.0 | 43.0 | |
| ABD | 4 | 35.0- 57.1 | 49.3 | | 54.0 | 51.0 | 35.0 | |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

### MANAGEMENT

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PUBLIC ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 381 | 41.8-127.0 | 66.0 | 81.5 | 72.0 | 65.5 | 57.8 | 52.3 |
| ASSOCIATE PROFESSOR | 293 | 30.0- 80.0 | 52.4 | 62.5 | 57.5 | 51.9 | 47.0 | 42.9 |
| ASSISTANT PROFESSOR | 262 | 30.6- 94.3 | 48.8 | 54.8 | 52.0 | 48.5 | 45.9 | 41.5 |
| INSTRUCTOR * | 98 | 17.9- 65.8 | 32.9 | 52.0 | 39.0 | 28.2 | 24.5 | 20.5 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 6 | 58.9- 93.9 | 72.5 | | 81.7 | 61.5 | 60.0 | |
| ASSOCIATE PROFESSOR | 10 | 30.3- 75.0 | 56.4 | 65.0 | 63.5 | 55.0 | 54.0 | 30.3 |
| ASSISTANT PROFESSOR | 30 | 39.0- 65.0 | 50.4 | 55.1 | 54.0 | 51.1 | 46.6 | 42.0 |
| INSTRUCTOR * | 6 | 18.0- 60.8 | 34.8 | | 48.0 | 29.0 | 23.0 | |
| NEW DOCTORATE | 18 | 42.0- 55.0 | 50.1 | 55.0 | 54.0 | 52.0 | 45.3 | 42.0 |
| ABD | 21 | 40.0- 58.5 | 50.0 | 55.0 | 55.0 | 51.0 | 44.0 | 40.0 |
| **PUBLIC NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 186 | 28.8-101.3 | 55.3 | 66.0 | 62.1 | 53.1 | 48.3 | 44.3 |
| ASSOCIATE PROFESSOR | 181 | 20.6- 66.0 | 46.8 | 55.0 | 51.4 | 47.4 | 43.0 | 36.7 |
| ASSISTANT PROFESSOR | 159 | 19.1- 61.3 | 41.9 | 50.0 | 46.3 | 42.9 | 37.9 | 31.0 |
| INSTRUCTOR * | 77 | 17.4- 42.6 | 29.3 | 37.7 | 34.2 | 29.5 | 24.9 | 20.0 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 7 | 45.3- 70.6 | 59.3 | | 66.0 | 61.6 | 45.6 | |
| ASSOCIATE PROFESSOR | 15 | 35.0- 55.0 | 47.2 | 55.0 | 50.0 | 48.5 | 42.0 | 38.4 |
| ASSISTANT PROFESSOR | 25 | 23.8- 51.0 | 42.4 | 50.0 | 49.0 | 44.5 | 36.0 | 32.7 |
| INSTRUCTOR * | 9 | 17.4- 41.0 | 27.5 | | 33.0 | 23.9 | 20.0 | |
| NEW DOCTORATE | 8 | 42.0- 49.5 | 46.6 | | 48.0 | 48.0 | 43.0 | |
| ABD | 13 | 32.7- 57.0 | 45.9 | 55.6 | 50.0 | 44.6 | 41.0 | 32.7 |
| **PRIVATE ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 207 | 34.5-145.0 | 82.8 | 119.0 | 98.3 | 76.0 | 64.2 | 56.2 |
| ASSOCIATE PROFESSOR | 156 | 35.4- 94.8 | 58.7 | 76.5 | 63.3 | 56.8 | 52.1 | 45.4 |
| ASSISTANT PROFESSOR | 188 | 32.0- 75.5 | 55.4 | 66.0 | 60.0 | 54.3 | 51.0 | 46.0 |
| INSTRUCTOR * | 34 | 12.0-100.0 | 43.1 | 57.5 | 48.0 | 39.0 | 31.7 | 26.5 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 3 | 95.0-112.5 | 101.5 | | | 97.0 | | |
| ASSOCIATE PROFESSOR | 3 | 42.0- 75.0 | 57.7 | | | 56.0 | | |
| ASSISTANT PROFESSOR | 24 | 46.0- 75.5 | 57.9 | 71.0 | 61.0 | 55.0 | 53.3 | 50.5 |
| INSTRUCTOR * | 2 | 48.0- 48.0 | 48.0 | | | | | |
| NEW DOCTORATE | 10 | 50.0- 75.0 | 61.3 | 75.0 | 75.0 | 56.0 | 55.0 | 50.0 |
| ABD | 6 | 28.9- 53.5 | 44.3 | | 52.0 | 45.1 | 34.4 | |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

### MANAGEMENT

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PRIVATE NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 102 | 33.5- 88.4 | 56.4 | 68.2 | 62.4 | 56.0 | 48.4 | 42.4 |
| ASSOCIATE PROFESSOR | 124 | 29.0- 62.0 | 45.4 | 56.2 | 49.8 | 45.0 | 39.9 | 35.9 |
| ASSISTANT PROFESSOR | 128 | 25.3- 61.0 | 39.9 | 53.0 | 44.0 | 38.6 | 33.0 | 31.9 |
| INSTRUCTOR * | 34 | 15.0- 38.0 | 29.3 | 37.1 | 34.0 | 30.0 | 26.2 | 19.5 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 3 | 47.3- 69.4 | 60.7 | | | 65.3 | | |
| ASSOCIATE PROFESSOR | 5 | 39.8- 62.0 | 49.6 | | 56.0 | 50.0 | 39.8 | |
| ASSISTANT PROFESSOR | 11 | 33.0- 61.0 | 44.6 | 55.0 | 45.8 | 43.0 | 40.0 | 33.0 |
| INSTRUCTOR * | 6 | 15.0- 38.0 | 26.8 | | 38.0 | 25.0 | 15.0 | |
| NEW DOCTORATE | 4 | 32.0- 56.0 | 44.4 | | 45.4 | 44.0 | 32.0 | |
| ABD | 3 | 33.0- 36.5 | 34.7 | | | 34.5 | | |
| **PUBLIC** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 567 | 28.8-127.0 | 62.5 | 77.1 | 67.0 | 62.0 | 53.3 | 47.6 |
| ASSOCIATE PROFESSOR | 474 | 20.6- 80.0 | 50.3 | 60.1 | 55.0 | 49.8 | 45.3 | 41.1 |
| ASSISTANT PROFESSOR | 421 | 19.1- 94.3 | 46.2 | 53.2 | 50.5 | 46.9 | 42.3 | 36.9 |
| INSTRUCTOR * | 175 | 17.4- 65.8 | 31.3 | 45.7 | 36.5 | 29.2 | 24.5 | 20.0 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 13 | 45.3- 93.9 | 65.4 | 81.7 | 70.6 | 61.6 | 58.9 | 45.3 |
| ASSOCIATE PROFESSOR | 25 | 30.3- 75.0 | 50.9 | 63.5 | 55.0 | 50.0 | 46.0 | 38.4 |
| ASSISTANT PROFESSOR | 55 | 23.8- 65.0 | 46.8 | 55.0 | 51.1 | 47.3 | 44.0 | 36.0 |
| INSTRUCTOR * | 15 | 17.4- 60.8 | 30.4 | 48.0 | 33.0 | 29.0 | 20.0 | 18.0 |
| NEW DOCTORATE | 26 | 42.0- 55.0 | 49.0 | 54.0 | 52.0 | 49.5 | 45.3 | 42.0 |
| ABD | 34 | 32.7- 58.5 | 48.4 | 55.6 | 55.0 | 49.0 | 44.0 | 40.0 |
| **PRIVATE** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 309 | 33.5-145.0 | 74.1 | 112.5 | 84.9 | 67.5 | 56.7 | 48.2 |
| ASSOCIATE PROFESSOR | 280 | 29.0- 94.8 | 52.8 | 68.3 | 57.9 | 52.5 | 44.0 | 39.0 |
| ASSISTANT PROFESSOR | 316 | 25.3- 75.5 | 49.1 | 62.4 | 56.0 | 51.0 | 39.4 | 33.0 |
| INSTRUCTOR * | 68 | 12.0-100.0 | 36.2 | 48.7 | 39.0 | 33.5 | 28.8 | 22.3 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 6 | 47.3-112.5 | 81.1 | | 97.0 | 69.4 | 65.3 | |
| ASSOCIATE PROFESSOR | 8 | 39.8- 75.0 | 52.6 | | 56.0 | 50.0 | 40.0 | |
| ASSISTANT PROFESSOR | 35 | 33.0- 75.5 | 53.7 | 63.0 | 58.0 | 54.0 | 46.0 | 40.0 |
| INSTRUCTOR * | 8 | 15.0- 48.0 | 32.1 | | 38.0 | 30.0 | 15.0 | |
| NEW DOCTORATE | 14 | 32.0- 75.0 | 56.4 | 75.0 | 58.0 | 56.0 | 50.0 | 32.0 |
| ABD | 9 | 28.9- 53.5 | 41.1 | | 52.0 | 36.5 | 33.0 | |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

### MANAGEMENT

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 588 | 34.5-145.0 | 71.9 | 98.3 | 78.3 | 65.8 | 59.3 | 53.2 |
| ASSOCIATE PROFESSOR | 449 | 30.0- 94.8 | 54.6 | 67.3 | 59.5 | 54.1 | 47.9 | 43.2 |
| ASSISTANT PROFESSOR | 450 | 30.6- 94.3 | 51.5 | 61.0 | 54.7 | 50.9 | 47.0 | 43.5 |
| INSTRUCTOR * | 132 | 12.0-100.0 | 35.5 | 52.0 | 41.0 | 33.5 | 25.1 | 21.8 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 9 | 58.9-112.5 | 82.1 | | 95.0 | 81.7 | 60.0 | |
| ASSOCIATE PROFESSOR | 13 | 30.3- 75.0 | 56.7 | 75.0 | 63.5 | 56.0 | 48.0 | 30.3 |
| ASSISTANT PROFESSOR | 54 | 39.0- 75.5 | 53.8 | 62.0 | 57.0 | 53.0 | 50.0 | 46.0 |
| INSTRUCTOR * | 8 | 18.0- 60.8 | 38.1 | | 48.0 | 30.0 | 23.0 | |
| NEW DOCTORATE | 28 | 42.0- 75.0 | 54.1 | 58.0 | 55.0 | 53.0 | 50.0 | 42.4 |
| ABD | 27 | 28.9- 58.5 | 48.8 | 55.0 | 55.0 | 51.0 | 44.0 | 40.0 |
| **NON-ACCREDITRD** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 288 | 28.8-101.3 | 55.7 | 66.0 | 62.1 | 54.6 | 48.3 | 44.0 |
| ASSOCIATE PROFESSOR | 305 | 20.6- 66.0 | 46.3 | 55.1 | 51.0 | 46.7 | 42.0 | 36.4 |
| ASSISTANT PROFESSOR | 287 | 19.1- 61.3 | 41.0 | 51.0 | 45.5 | 41.1 | 35.0 | 31.9 |
| INSTRUCTOR * | 111 | 15.0- 42.6 | 29.3 | 37.7 | 34.0 | 29.9 | 25.0 | 20.0 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 10 | 45.3- 70.6 | 59.7 | 69.4 | 66.0 | 61.6 | 47.3 | 45.3 |
| ASSOCIATE PROFESSOR | 20 | 35.0- 62.0 | 47.8 | 55.0 | 52.0 | 48.5 | 40.0 | 38.4 |
| ASSISTANT PROFESSOR | 36 | 23.8- 61.0 | 43.1 | 50.0 | 47.0 | 44.0 | 38.0 | 33.0 |
| INSTRUCTOR * | 15 | 15.0- 41.0 | 27.2 | 39.0 | 33.0 | 25.0 | 20.0 | 15.0 |
| NEW DOCTORATE | 12 | 32.0- 56.0 | 45.9 | 49.5 | 48.0 | 45.6 | 43.0 | 32.0 |
| ABD | 16 | 32.7- 57.0 | 43.8 | 50.0 | 50.0 | 44.0 | 36.5 | 33.0 |
| **AACSB MEMBERS** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 876 | 28.8-145.0 | 66.6 | 88.4 | 72.9 | 63.7 | 54.2 | 47.8 |
| ASSOCIATE PROFESSOR | 754 | 20.6- 94.8 | 51.2 | 62.5 | 56.2 | 50.4 | 45.0 | 40.0 |
| ASSISTANT PROFESSOR | 737 | 19.1- 94.3 | 47.4 | 58.2 | 53.0 | 47.8 | 41.5 | 34.3 |
| INSTRUCTOR * | 243 | 12.0-100.0 | 32.7 | 47.1 | 37.2 | 30.1 | 25.0 | 20.0 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 19 | 45.3-112.5 | 70.3 | 95.0 | 78.7 | 66.0 | 59.8 | 45.6 |
| ASSOCIATE PROFESSOR | 33 | 30.3- 75.0 | 51.3 | 63.5 | 56.0 | 50.0 | 42.0 | 38.4 |
| ASSISTANT PROFESSOR | 90 | 23.8- 75.5 | 49.5 | 60.0 | 54.5 | 50.0 | 44.5 | 38.0 |
| INSTRUCTOR * | 23 | 15.0- 60.8 | 31.0 | 48.0 | 38.0 | 30.0 | 20.0 | 15.0 |
| NEW DOCTORATE | 40 | 32.0- 75.0 | 51.6 | 58.0 | 55.0 | 51.1 | 45.4 | 42.0 |
| ABD | 43 | 28.9- 58.5 | 46.9 | 55.0 | 53.5 | 46.0 | 43.0 | 34.4 |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

### MARKETING

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PUBLIC ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 600 | 37.5-141.5 | 68.7 | 89.1 | 75.0 | 65.8 | 58.7 | 52.9 |
| ASSOCIATE PROFESSOR | 393 | 30.0- 80.6 | 55.4 | 65.0 | 59.9 | 55.6 | 50.6 | 45.7 |
| ASSISTANT PROFESSOR | 457 | 30.6- 70.0 | 51.0 | 57.7 | 54.6 | 51.0 | 48.1 | 44.8 |
| INSTRUCTOR * | 100 | 18.0- 94.9 | 31.2 | 47.5 | 34.7 | 27.7 | 23.6 | 21.0 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 12 | 65.0-121.5 | 79.8 | 100.0 | 84.0 | 72.5 | 65.8 | 65.0 |
| ASSOCIATE PROFESSOR | 14 | 54.0- 80.0 | 60.9 | 70.0 | 59.9 | 59.0 | 57.2 | 54.0 |
| ASSISTANT PROFESSOR | 40 | 43.5- 65.0 | 54.7 | 60.0 | 59.0 | 55.0 | 51.0 | 46.0 |
| INSTRUCTOR * | 16 | 18.0- 58.0 | 26.6 | 30.0 | 27.5 | 23.8 | 20.2 | 20.0 |
| NEW DOCTORATE | 28 | 47.5-112.5 | 57.6 | 60.0 | 58.0 | 56.0 | 53.0 | 50.0 |
| ABD | 34 | 12.0- 62.0 | 49.2 | 59.0 | 55.0 | 50.0 | 46.0 | 40.0 |
| **PUBLIC NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 155 | 30.0-103.8 | 57.9 | 66.7 | 65.8 | 56.8 | 51.5 | 46.6 |
| ASSOCIATE PROFESSOR | 171 | 17.4- 98.0 | 50.2 | 57.8 | 55.0 | 50.1 | 46.4 | 40.8 |
| ASSISTANT PROFESSOR | 149 | 19.3- 63.3 | 44.7 | 53.0 | 51.0 | 46.1 | 38.8 | 34.8 |
| INSTRUCTOR * | 43 | 15.6- 53.0 | 28.7 | 36.0 | 32.2 | 26.3 | 24.9 | 17.4 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 6 | 30.0- 60.0 | 51.5 | | 58.0 | 56.1 | 48.0 | |
| ASSOCIATE PROFESSOR | 10 | 46.7- 55.0 | 51.9 | 55.0 | 54.5 | 52.5 | 50.0 | 46.7 |
| ASSISTANT PROFESSOR | 24 | 31.5- 63.0 | 47.8 | 56.0 | 54.0 | 49.7 | 42.0 | 32.0 |
| INSTRUCTOR * | 12 | 22.0- 43.3 | 28.0 | 34.8 | 28.7 | 25.5 | 25.2 | 22.0 |
| NEW DOCTORATE | 6 | 46.0- 56.0 | 52.3 | | 56.0 | 53.0 | 50.0 | |
| ABD | 9 | 31.0- 55.0 | 45.8 | | 52.0 | 47.6 | 38.0 | |
| **PRIVATE ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 180 | 41.2-174.7 | 86.1 | 125.0 | 105.0 | 77.7 | 65.0 | 57.3 |
| ASSOCIATE PROFESSOR | 176 | 29.8- 95.4 | 62.8 | 79.3 | 68.8 | 61.6 | 55.6 | 47.8 |
| ASSISTANT PROFESSOR | 218 | 30.8- 74.0 | 56.2 | 65.2 | 61.0 | 56.0 | 52.0 | 47.3 |
| INSTRUCTOR * | 31 | 13.0-123.0 | 39.2 | 57.0 | 43.5 | 33.0 | 28.0 | 24.4 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 6 | 68.0-145.0 | 112.6 | | 135.0 | 120.0 | 75.0 | |
| ASSOCIATE PROFESSOR | 7 | 32.0- 80.0 | 56.2 | | 60.0 | 60.0 | 47.5 | |
| ASSISTANT PROFESSOR | 20 | 44.0- 65.0 | 56.1 | 63.0 | 60.0 | 55.0 | 52.8 | 49.0 |
| INSTRUCTOR * | 5 | 27.0- 56.2 | 34.9 | | 32.0 | 30.0 | 27.0 | |
| NEW DOCTORATE | 16 | 49.0- 75.0 | 56.5 | 63.0 | 58.5 | 53.0 | 52.0 | 51.0 |
| ABD | 7 | 47.0- 65.0 | 54.6 | | 55.0 | 54.2 | 49.0 | |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

### MARKETING

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PRIVATE NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 68 | 32.6- 96.0 | 59.3 | 75.3 | 66.1 | 59.0 | 51.9 | 43.5 |
| ASSOCIATE PROFESSOR | 112 | 28.0- 79.6 | 48.0 | 58.4 | 53.0 | 47.0 | 42.0 | 37.4 |
| ASSISTANT PROFESSOR | 95 | 25.7- 60.5 | 42.7 | 55.6 | 50.0 | 42.1 | 35.2 | 31.1 |
| INSTRUCTOR * | 24 | 23.3- 47.5 | 34.1 | 45.0 | 38.5 | 32.1 | 28.5 | 25.0 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 3 | 43.5- 70.0 | 54.8 | | | 51.0 | | |
| ASSOCIATE PROFESSOR | 9 | 42.0- 67.0 | 47.7 | | 50.0 | 45.0 | 42.0 | |
| ASSISTANT PROFESSOR | 15 | 29.5- 57.0 | 46.4 | 57.0 | 50.0 | 48.0 | 41.5 | 31.1 |
| INSTRUCTOR * | 8 | 25.0- 45.4 | 33.7 | | 38.0 | 30.0 | 28.0 | |
| NEW DOCTORATE | 4 | 45.0- 58.0 | 52.0 | | 55.0 | 50.0 | 45.0 | |
| ABD | 9 | 28.0- 57.0 | 42.5 | | 49.1 | 45.0 | 30.0 | |
| **PUBLIC** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 755 | 30.0-141.5 | 66.5 | 87.3 | 72.2 | 65.1 | 56.9 | 51.1 |
| ASSOCIATE PROFESSOR | 564 | 17.4- 98.0 | 53.8 | 64.0 | 58.6 | 54.0 | 49.2 | 44.0 |
| ASSISTANT PROFESSOR | 606 | 19.3- 70.0 | 49.5 | 56.6 | 53.8 | 50.2 | 46.6 | 40.7 |
| INSTRUCTOR * | 143 | 15.6- 94.9 | 30.5 | 45.4 | 33.2 | 27.7 | 23.8 | 20.5 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 18 | 30.0-121.5 | 70.4 | 92.0 | 83.0 | 65.8 | 58.0 | 48.0 |
| ASSOCIATE PROFESSOR | 24 | 46.7- 80.0 | 57.2 | 65.0 | 59.0 | 56.2 | 52.5 | 46.7 |
| ASSISTANT PROFESSOR | 64 | 31.5- 65.0 | 52.1 | 59.0 | 57.0 | 53.1 | 48.0 | 42.0 |
| INSTRUCTOR * | 28 | 18.0- 58.0 | 27.2 | 34.8 | 28.7 | 25.5 | 22.0 | 20.0 |
| NEW DOCTORATE | 34 | 46.0-112.5 | 56.7 | 60.0 | 58.0 | 56.0 | 53.0 | 50.0 |
| ABD | 43 | 12.0- 62.0 | 48.5 | 59.0 | 54.0 | 50.0 | 44.2 | 38.0 |
| **PRIVATE** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 248 | 32.6-174.7 | 78.8 | 118.0 | 92.0 | 70.8 | 60.0 | 51.9 |
| ASSOCIATE PROFESSOR | 288 | 28.0- 95.4 | 57.0 | 75.6 | 64.0 | 56.2 | 47.5 | 41.6 |
| ASSISTANT PROFESSOR | 313 | 25.7- 74.0 | 52.1 | 64.0 | 58.5 | 53.3 | 47.1 | 36.3 |
| INSTRUCTOR * | 55 | 13.0-123.0 | 37.0 | 55.6 | 41.0 | 32.2 | 28.0 | 27.0 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 9 | 43.5-145.0 | 93.3 | | 132.5 | 75.0 | 51.0 | |
| ASSOCIATE PROFESSOR | 16 | 32.0- 80.0 | 51.4 | 62.0 | 60.0 | 47.5 | 43.0 | 42.0 |
| ASSISTANT PROFESSOR | 35 | 29.5- 65.0 | 51.9 | 61.0 | 57.0 | 52.8 | 48.0 | 41.5 |
| INSTRUCTOR * | 13 | 25.0- 56.2 | 34.2 | 45.4 | 38.0 | 30.0 | 28.0 | 25.0 |
| NEW DOCTORATE | 20 | 45.0- 75.0 | 55.6 | 63.0 | 58.0 | 53.0 | 51.5 | 49.0 |
| ABD | 16 | 28.0- 65.0 | 47.8 | 57.0 | 54.2 | 49.0 | 42.2 | 30.0 |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

### MARKETING

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 780 | 37.5-174.7 | 72.8 | 99.2 | 81.7 | 65.8 | 59.9 | 53.2 |
| ASSOCIATE PROFESSOR | 569 | 29.8- 95.4 | 57.7 | 68.9 | 62.6 | 57.1 | 51.5 | 46.1 |
| ASSISTANT PROFESSOR | 675 | 30.6- 74.0 | 52.7 | 60.9 | 56.4 | 52.1 | 48.7 | 45.5 |
| INSTRUCTOR * | 131 | 13.0-123.0 | 33.1 | 54.0 | 36.2 | 28.3 | 24.0 | 21.2 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 18 | 65.0-145.0 | 90.7 | 132.5 | 120.0 | 75.0 | 68.0 | 65.7 |
| ASSOCIATE PROFESSOR | 21 | 32.0- 80.0 | 59.3 | 70.0 | 60.0 | 59.0 | 56.2 | 47.5 |
| ASSISTANT PROFESSOR | 60 | 43.5- 65.0 | 55.1 | 61.0 | 59.0 | 55.0 | 52.0 | 48.0 |
| INSTRUCTOR * | 21 | 18.0- 58.0 | 28.6 | 35.0 | 30.0 | 27.0 | 20.2 | 20.0 |
| NEW DOCTORATE | 44 | 47.5-112.5 | 57.2 | 63.0 | 58.5 | 55.0 | 52.7 | 50.0 |
| ABD | 41 | 12.0- 65.0 | 50.1 | 59.0 | 55.0 | 50.0 | 47.0 | 43.5 |
| **NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 223 | 30.0-103.8 | 58.4 | 70.0 | 65.8 | 57.1 | 51.8 | 45.8 |
| ASSOCIATE PROFESSOR | 283 | 17.4- 98.0 | 49.3 | 58.0 | 54.5 | 49.4 | 44.2 | 39.9 |
| ASSISTANT PROFESSOR | 244 | 19.3- 63.3 | 43.9 | 54.1 | 50.6 | 44.6 | 37.4 | 32.0 |
| INSTRUCTOR * | 67 | 15.6- 53.0 | 30.7 | 41.0 | 34.0 | 29.7 | 25.5 | 22.2 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 9 | 30.0- 70.0 | 52.6 | | 58.0 | 56.1 | 43.5 | |
| ASSOCIATE PROFESSOR | 19 | 42.0- 67.0 | 49.9 | 55.0 | 52.5 | 50.0 | 45.0 | 42.0 |
| ASSISTANT PROFESSOR | 39 | 29.5- 63.0 | 47.3 | 57.0 | 54.0 | 49.0 | 42.0 | 32.0 |
| INSTRUCTOR * | 20 | 22.0- 45.4 | 30.3 | 38.5 | 34.8 | 28.0 | 25.5 | 22.2 |
| NEW DOCTORATE | 10 | 45.0- 58.0 | 52.2 | 56.0 | 56.0 | 53.0 | 50.0 | 45.0 |
| ABD | 18 | 28.0- 57.0 | 44.2 | 52.5 | 50.0 | 45.0 | 38.0 | 30.0 |
| **AACSB MEMBERS** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 1003 | 30.0-174.7 | 69.6 | 94.1 | 76.5 | 65.8 | 57.3 | 51.4 |
| ASSOCIATE PROFESSOR | 852 | 17.4- 98.0 | 54.9 | 66.2 | 60.0 | 54.5 | 49.0 | 43.0 |
| ASSISTANT PROFESSOR | 919 | 19.3- 74.0 | 50.4 | 59.3 | 55.2 | 51.0 | 46.7 | 38.8 |
| INSTRUCTOR * | 198 | 13.0-123.0 | 32.3 | 47.5 | 35.4 | 28.8 | 25.0 | 22.0 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 27 | 30.0-145.0 | 78.0 | 121.5 | 84.0 | 69.5 | 58.0 | 48.0 |
| ASSOCIATE PROFESSOR | 40 | 32.0- 80.0 | 54.9 | 65.0 | 59.9 | 54.5 | 47.5 | 43.0 |
| ASSISTANT PROFESSOR | 99 | 29.5- 65.0 | 52.0 | 60.0 | 57.0 | 53.1 | 48.0 | 42.0 |
| INSTRUCTOR * | 41 | 18.0- 58.0 | 29.4 | 38.5 | 30.5 | 27.5 | 23.8 | 20.2 |
| NEW DOCTORATE | 54 | 45.0-112.5 | 56.3 | 62.0 | 58.0 | 55.0 | 52.0 | 50.0 |
| ABD | 59 | 12.0- 65.0 | 48.3 | 58.0 | 54.2 | 50.0 | 44.2 | 36.0 |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

### PERSONNEL

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PUBLIC ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 108 | 42.9-105.0 | 64.6 | 80.7 | 68.7 | 64.5 | 56.6 | 51.8 |
| ASSOCIATE PROFESSOR | 73 | 35.9- 75.5 | 53.8 | 63.7 | 58.3 | 53.6 | 48.3 | 44.2 |
| ASSISTANT PROFESSOR | 39 | 41.9- 58.0 | 48.7 | 53.9 | 51.2 | 48.0 | 46.4 | 43.6 |
| INSTRUCTOR * | 7 | 28.0- 46.0 | 35.1 | | 34.7 | 33.3 | 32.6 | |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 1 | 72.0- 72.0 | 72.0 | | | | | |
| ASSOCIATE PROFESSOR | | | | | | | | |
| ASSISTANT PROFESSOR | 4 | 47.0- 58.0 | 52.0 | | 55.0 | 48.0 | 47.0 | |
| INSTRUCTOR * | | | | | | | | |
| NEW DOCTORATE | 2 | 45.0- 50.0 | 47.5 | | | | | |
| ABD | 2 | 47.0- 48.7 | 47.9 | | | | | |
| **PUBLIC NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 12 | 44.2- 78.3 | 59.1 | 69.8 | 63.0 | 58.4 | 50.9 | 44.2 |
| ASSOCIATE PROFESSOR | 17 | 28.0- 59.3 | 47.3 | 55.2 | 52.8 | 47.9 | 44.0 | 33.8 |
| ASSISTANT PROFESSOR | 15 | 20.7- 56.4 | 42.9 | 51.6 | 48.0 | 44.8 | 38.4 | 33.2 |
| INSTRUCTOR * | 2 | 17.4- 31.7 | 24.6 | | | | | |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | 1 | 45.0- 45.0 | 45.0 | | | | | |
| ASSISTANT PROFESSOR | 1 | 51.5- 51.5 | 51.5 | | | | | |
| INSTRUCTOR * | | | | | | | | |
| NEW DOCTORATE | | | | | | | | |
| ABD | 3 | 43.5- 49.0 | 47.2 | | | 49.0 | | |
| **PRIVATE ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 27 | 44.2-114.0 | 73.6 | 96.6 | 82.0 | 73.5 | 59.6 | 51.0 |
| ASSOCIATE PROFESSOR | 11 | 39.4- 71.7 | 54.7 | 64.4 | 60.0 | 57.0 | 45.3 | 39.4 |
| ASSISTANT PROFESSOR | 11 | 44.3- 63.0 | 51.6 | 56.5 | 52.5 | 50.8 | 48.0 | 44.3 |
| INSTRUCTOR * | 1 | 38.6- 38.6 | 38.6 | | | | | |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | | | | | | | | |
| ASSISTANT PROFESSOR | 2 | 48.0- 63.0 | 55.5 | | | | | |
| INSTRUCTOR * | | | | | | | | |
| NEW DOCTORATE | | | | | | | | |
| ABD | | | | | | | | |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

### PERSONNEL

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PRIVATE NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 8 | 32.2- 66.0 | 53.3 | | 62.6 | 51.3 | 45.5 | |
| ASSOCIATE PROFESSOR | 13 | 35.5- 65.8 | 46.0 | 57.8 | 50.0 | 43.1 | 40.7 | 35.5 |
| ASSISTANT PROFESSOR | 7 | 28.0- 51.3 | 41.3 | | 49.3 | 47.0 | 29.0 | |
| INSTRUCTOR * | 3 | 31.4- 45.0 | 38.1 | | | 37.8 | | |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | 1 | 35.5- 35.5 | 35.5 | | | | | |
| ASSISTANT PROFESSOR | 1 | 29.0- 29.0 | 29.0 | | | | | |
| INSTRUCTOR * | | | | | | | | |
| NEW DOCTORATE | | | | | | | | |
| ABD | | | | | | | | |
| **PUBLIC** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 120 | 42.9-105.0 | 64.0 | 78.6 | 68.0 | 63.7 | 56.3 | 50.4 |
| ASSOCIATE PROFESSOR | 90 | 28.0- 75.5 | 52.6 | 62.1 | 57.3 | 52.7 | 46.1 | 43.1 |
| ASSISTANT PROFESSOR | 54 | 20.7- 58.0 | 47.1 | 53.9 | 51.2 | 47.6 | 44.8 | 39.0 |
| INSTRUCTOR * | 9 | 17.4- 46.0 | 32.7 | | 34.7 | 32.6 | 28.0 | |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 1 | 72.0- 72.0 | 72.0 | | | | | |
| ASSOCIATE PROFESSOR | 1 | 45.0- 45.0 | 45.0 | | | | | |
| ASSISTANT PROFESSOR | 5 | 47.0- 58.0 | 51.9 | | 55.0 | 51.5 | 47.0 | |
| INSTRUCTOR * | | | | | | | | |
| NEW DOCTORATE | 2 | 45.0- 50.0 | 47.5 | | | | | |
| ABD | 5 | 43.5- 49.0 | 47.4 | | 49.0 | 48.7 | 43.5 | |
| **PRIVATE** | | | | | | | | |
| **- P aculty -** | | | | | | | | |
| PROFE | 35 | 32.2-114.0 | 68.9 | 96.6 | 76.5 | 63.2 | 56.2 | 46.1 |
| ASSOCIATE PROFESSOR | 24 | 35.5- 71.7 | 50.0 | 64.4 | 57.8 | 45.8 | 41.0 | 38.7 |
| ASSISTANT PROFESSOR | 18 | 28.0- 63.0 | 47.6 | 54.5 | 51.9 | 49.3 | 47.0 | 29.0 |
| INSTRUCTOR * | 4 | 31.4- 45.0 | 38.2 | | 38.6 | 37.8 | 31.4 | |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | 1 | 35.5- 35.5 | 35.5 | | | | | |
| ASSISTANT PROFESSOR | 3 | 29.0- 63.0 | 46.7 | | | 48.0 | | |
| INSTRUCTOR * | | | | | | | | |
| NEW DOCTORATE | | | | | | | | |
| ABD | | | | | | | | |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

### PERSONNEL

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 135 | 42.9-114.0 | 66.4 | 84.1 | 70.8 | 65.1 | 57.0 | 51.8 |
| ASSOCIATE PROFESSOR | 84 | 35.9- 75.5 | 53.9 | 64.4 | 58.6 | 53.8 | 47.0 | 43.1 |
| ASSISTANT PROFESSOR | 50 | 41.9- 63.0 | 49.4 | 55.0 | 52.1 | 48.1 | 47.0 | 43.9 |
| INSTRUCTOR * | 8 | 28.0- 46.0 | 35.5 | | 38.2 | 33.3 | 32.6 | |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 1 | 72.0- 72.0 | 72.0 | | | | | |
| ASSOCIATE PROFESSOR | | | | | | | | |
| ASSISTANT PROFESSOR | 6 | 47.0- 63.0 | 53.2 | | 58.0 | 48.0 | 48.0 | |
| INSTRUCTOR * | | | | | | | | |
| NEW DOCTORATE | 2 | 45.0- 50.0 | 47.5 | | | | | |
| ABD | 2 | 47.0- 48.7 | 47.9 | | | | | |
| **NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 20 | 32.2- 78.3 | 56.8 | 67.2 | 63.0 | 58.4 | 48.4 | 44.2 |
| ASSOCIATE PROFESSOR | 30 | 28.0- 65.8 | 46.7 | 56.2 | 51.9 | 45.3 | 41.6 | 35.5 |
| ASSISTANT PROFESSOR | 22 | 20.7- 56.4 | 42.4 | 51.5 | 49.3 | 44.8 | 35.0 | 28.0 |
| INSTRUCTOR * | 5 | 17.4- 45.0 | 32.7 | | 37.8 | 31.7 | 17.4 | |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | 2 | 35.5- 45.0 | 40.3 | | | | | |
| ASSISTANT PROFESSOR | 2 | 29.0- 51.5 | 40.3 | | | | | |
| INSTRUCTOR * | | | | | | | | |
| NEW DOCTORATE | | | | | | | | |
| ABD | 3 | 43.5- 49.0 | 47.2 | | | 49.0 | | |
| **AACSB MEMBERS** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 155 | 32.2-114.0 | 65.2 | 82.0 | 70.0 | 63.5 | 56.3 | 50.4 |
| ASSOCIATE PROFESSOR | 114 | 28.0- 75.5 | 52.0 | 63.7 | 57.8 | 52.0 | 45.5 | 40.7 |
| ASSISTANT PROFESSOR | 72 | 20.7- 63.0 | 47.2 | 54.5 | 51.3 | 48.0 | 44.8 | 38.4 |
| INSTRUCTOR * | 13 | 17.4- 46.0 | 34.4 | 45.0 | 38.2 | 33.3 | 31.4 | 17.4 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 1 | 72.0- 72.0 | 72.0 | | | | | |
| ASSOCIATE PROFESSOR | 2 | 35.5- 45.0 | 40.3 | | | | | |
| ASSISTANT PROFESSOR | 8 | 29.0- 63.0 | 49.9 | | 55.0 | 48.0 | 47.0 | |
| INSTRUCTOR * | | | | | | | | |
| NEW DOCTORATE | 2 | 45.0- 50.0 | 47.5 | | | | | |
| ABD | 5 | 43.5- 49.0 | 47.4 | | 49.0 | 48.7 | 43.5 | |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

## PRODUCTION/OPERATIONS MANAGEMENT/MANAGERIAL ECONOMICS

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PUBLIC ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 171 | 44.9-113.9 | 67.9 | 87.2 | 73.8 | 65.8 | 59.9 | 50.3 |
| ASSOCIATE PROFESSOR | 130 | 28.0- 75.2 | 54.5 | 64.0 | 60.0 | 54.6 | 49.3 | 44.8 |
| ASSISTANT PROFESSOR | 137 | 38.0- 65.0 | 50.9 | 56.3 | 54.0 | 51.2 | 47.6 | 44.7 |
| INSTRUCTOR * | 20 | 23.9- 60.0 | 33.2 | 54.6 | 32.0 | 30.0 | 25.0 | 24.0 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 3 | 50.3-100.0 | 72.8 | | | 68.0 | | |
| ASSOCIATE PROFESSOR | | | | | | | | |
| ASSISTANT PROFESSOR | 9 | 48.0- 60.0 | 53.2 | | 56.0 | 52.0 | 49.0 | |
| INSTRUCTOR * | 1 | 60.0- 60.0 | 60.0 | | | | | |
| NEW DOCTORATE | 10 | 48.2- 61.0 | 53.8 | 57.0 | 56.0 | 52.0 | 52.0 | 48.2 |
| ABD | 8 | 45.0- 58.0 | 50.1 | | 53.3 | 48.0 | 46.0 | |
| **PUBLIC NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 49 | 33.5-108.0 | 60.3 | 69.4 | 66.0 | 58.4 | 54.6 | 47.9 |
| ASSOCIATE PROFESSOR | 39 | 28.1- 64.7 | 49.8 | 57.5 | 54.5 | 50.0 | 45.8 | 42.5 |
| ASSISTANT PROFESSOR | 41 | 29.5- 60.2 | 47.5 | 53.7 | 51.5 | 48.0 | 43.1 | 40.0 |
| INSTRUCTOR * | 7 | 17.4- 38.0 | 28.5 | | 28.7 | 27.8 | 22.5 | |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | | | | | | | | |
| ASSISTANT PROFESSOR | 5 | 42.9- 52.0 | 47.9 | | 51.5 | 48.0 | 42.9 | |
| INSTRUCTOR * | 2 | 22.5- 27.8 | 25.2 | | | | | |
| NEW DOCTORATE | | | | | | | | |
| ABD | 1 | 45.0- 45.0 | 45.0 | | | | | |
| **PRIVATE ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 78 | 51.0-152.0 | 94.0 | 135.0 | 118.1 | 86.5 | 67.4 | 61.0 |
| ASSOCIATE PROFESSOR | 80 | 40.4- 90.0 | 63.7 | 78.0 | 74.5 | 62.0 | 54.6 | 47.7 |
| ASSISTANT PROFESSOR | 80 | 34.0- 79.0 | 60.7 | 75.0 | 66.5 | 58.5 | 54.0 | 50.2 |
| INSTRUCTOR * | 3 | 40.0- 54.0 | 48.0 | | | 50.0 | | |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 4 | 70.0-120.0 | 102.5 | | 115.0 | 105.0 | 70.0 | |
| ASSOCIATE PROFESSOR | 2 | 62.0- 78.0 | 70.0 | | | | | |
| ASSISTANT PROFESSOR | 7 | 50.0- 65.0 | 56.5 | | 55.0 | 55.0 | 53.0 | |
| INSTRUCTOR * | 2 | 40.0- 50.0 | 45.0 | | | | | |
| NEW DOCTORATE | 5 | 55.0- 75.0 | 60.8 | | 64.0 | 55.0 | 55.0 | |
| ABD | 2 | 40.0- 50.0 | 45.0 | | | | | |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

## PRODUCTION/OPERATIONS MANAGEMENT/MANAGERIAL ECONOMICS

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PRIVATE NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 10 | 44.1- 85.0 | 61.6 | 80.1 | 71.6 | 58.5 | 47.8 | 44.1 |
| ASSOCIATE PROFESSOR | 12 | 27.5- 58.0 | 45.6 | 54.4 | 49.9 | 45.3 | 40.7 | 27.5 |
| ASSISTANT PROFESSOR | 16 | 23.0- 58.0 | 46.1 | 57.8 | 55.6 | 48.4 | 34.9 | 26.5 |
| INSTRUCTOR * | 3 | 29.0- 40.0 | 35.7 | | | 38.0 | | |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | | | | | | | | |
| ASSISTANT PROFESSOR | 2 | 38.3- 53.0 | 45.7 | | | | | |
| INSTRUCTOR * | | | | | | | | |
| NEW DOCTORATE | | | | | | | | |
| ABD | | | | | | | | |
| **PUBLIC** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 220 | 33.5-113.9 | 66.2 | 83.9 | 71.0 | 65.8 | 58.0 | 49.9 |
| ASSOCIATE PROFESSOR | 169 | 28.0- 75.2 | 53.5 | 62.7 | 59.0 | 53.8 | 48.0 | 44.4 |
| ASSISTANT PROFESSOR | 178 | 29.5- 65.0 | 50.1 | 56.0 | 53.6 | 51.0 | 46.6 | 43.0 |
| INSTRUCTOR * | 27 | 17.4- 60.0 | 32.0 | 41.9 | 32.0 | 28.7 | 25.0 | 23.9 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 3 | 50.3-100.0 | 72.8 | | | 68.0 | | |
| ASSOCIATE PROFESSOR | | | | | | | | |
| ASSISTANT PROFESSOR | 14 | 42.9- 60.0 | 51.3 | 57.0 | 54.5 | 51.5 | 48.0 | 42.9 |
| INSTRUCTOR * | 3 | 22.5- 60.0 | 36.8 | | | 27.8 | | |
| NEW DOCTORATE | 10 | 48.2- 61.0 | 53.8 | 57.0 | 56.0 | 52.0 | 52.0 | 48.2 |
| ABD | 9 | 45.0- 58.0 | 49.5 | | 53.3 | 48.0 | 45.0 | |
| **PRIVATE** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 88 | 44.1-152.0 | 90.3 | 135.0 | 115.0 | 80.1 | 64.0 | 58.5 |
| ASSOCIATE PROFESSOR | 92 | 27.5- 90.0 | 61.4 | 78.0 | 73.3 | 60.0 | 51.5 | 44.8 |
| ASSISTANT PROFESSOR | 96 | 23.0- 79.0 | 58.3 | 73.5 | 65.0 | 57.0 | 53.0 | 48.4 |
| INSTRUCTOR * | 6 | 29.0- 54.0 | 41.8 | | 50.0 | 40.0 | 38.0 | |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 4 | 70.0-120.0 | 102.5 | | 115.0 | 105.0 | 70.0 | |
| ASSOCIATE PROFESSOR | 2 | 62.0- 78.0 | 70.0 | | | | | |
| ASSISTANT PROFESSOR | 9 | 38.3- 65.0 | 54.1 | | 55.0 | 53.5 | 50.0 | |
| INSTRUCTOR * | 2 | 40.0- 50.0 | 45.0 | | | | | |
| NEW DOCTORATE | 5 | 55.0- 75.0 | 60.8 | | 64.0 | 55.0 | 55.0 | |
| ABD | 2 | 40.0- 50.0 | 45.0 | | | | | |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

## PRODUCTION/OPERATIONS MANAGEMENT/MANAGERIAL ECONOMICS

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| | | | **ACCREDITED** | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 249 | 44.9-152.0 | 76.1 | 112.4 | 84.0 | 67.7 | 61.5 | 54.1 |
| ASSOCIATE PROFESSOR | 210 | 28.0- 90.0 | 58.0 | 74.5 | 62.9 | 56.9 | 50.7 | 45.3 |
| ASSISTANT PROFESSOR | 217 | 34.0- 79.0 | 54.5 | 65.3 | 57.0 | 53.2 | 49.3 | 45.7 |
| INSTRUCTOR * | 23 | 23.9- 60.0 | 35.1 | 54.6 | 40.0 | 31.0 | 25.7 | 24.0 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 7 | 50.3-120.0 | 89.8 | | 105.0 | 100.0 | 68.0 | |
| ASSOCIATE PROFESSOR | 2 | 62.0- 78.0 | 70.0 | | | | | |
| ASSISTANT PROFESSOR | 16 | 48.0- 65.0 | 54.7 | 60.0 | 56.0 | 53.5 | 50.7 | 49.0 |
| INSTRUCTOR * | 3 | 40.0- 60.0 | 50.0 | | | 50.0 | | |
| NEW DOCTORATE | 15 | 48.2- 75.0 | 56.1 | 64.0 | 56.0 | 55.0 | 52.0 | 51.0 |
| ABD | 10 | 40.0- 58.0 | 49.1 | 54.0 | 53.3 | 48.0 | 46.0 | 40.0 |
| | | | **NON-ACCREDITED** | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 59 | 33.5-108.0 | 60.5 | 70.5 | 66.0 | 58.5 | 54.6 | 47.6 |
| ASSOCIATE PROFESSOR | 51 | 27.5- 64.7 | 48.8 | 57.5 | 54.0 | 48.5 | 44.5 | 40.1 |
| ASSISTANT PROFESSOR | 57 | 23.0- 60.2 | 47.1 | 55.6 | 52.5 | 48.2 | 42.9 | 34.9 |
| INSTRUCTOR * | 10 | 17.4- 40.0 | 30.6 | 38.0 | 38.0 | 28.7 | 27.0 | 17.4 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | | | | | | | | |
| ASSISTANT PROFESSOR | 7 | 38.3- 53.0 | 47.2 | | 51.5 | 48.0 | 42.9 | |
| INSTRUCTOR * | 2 | 22.5- 27.8 | 25.2 | | | | | |
| NEW DOCTORATE | | | | | | | | |
| ABD | 1 | 45.0- 45.0 | 45.0 | | | | | |
| | | | **AACSB MEMBERS** | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 308 | 33.5-152.0 | 73.1 | 105.9 | 79.7 | 66.0 | 59.8 | 51.9 |
| ASSOCIATE PROFESSOR | 261 | 27.5- 90.0 | 56.2 | 72.5 | 61.5 | 55.0 | 48.7 | 44.5 |
| ASSISTANT PROFESSOR | 274 | 23.0- 79.0 | 53.0 | 64.0 | 56.5 | 52.0 | 48.2 | 43.1 |
| INSTRUCTOR * | 33 | 17.4- 60.0 | 33.8 | 54.0 | 38.0 | 30.7 | 25.7 | 23.9 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 7 | 50.3-120.0 | 89.8 | | 105.0 | 100.0 | 68.0 | |
| ASSOCIATE PROFESSOR | 2 | 62.0- 78.0 | 70.0 | | | | | |
| ASSISTANT PROFESSOR | 23 | 38.3- 65.0 | 52.4 | 60.0 | 55.0 | 52.0 | 49.0 | 42.9 |
| INSTRUCTOR * | 5 | 22.5- 60.0 | 40.1 | | 50.0 | 40.0 | 22.5 | |
| NEW DOCTORATE | 15 | 48.2- 75.0 | 56.1 | 64.0 | 56.0 | 55.0 | 52.0 | 51.0 |
| ABD | 11 | 40.0- 58.0 | 48.7 | 54.0 | 50.0 | 48.0 | 45.0 | 40.0 |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

### POLICY AND CONTROL

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PUBLIC ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 87 | 41.0-123.5 | 67.1 | 84.8 | 72.4 | 63.2 | 54.7 | 52.4 |
| ASSOCIATE PROFESSOR | 72 | 38.1- 78.5 | 52.9 | 63.7 | 56.9 | 51.7 | 47.7 | 44.0 |
| ASSISTANT PROFESSOR | 87 | 41.9- 61.0 | 50.8 | 59.0 | 53.2 | 50.0 | 46.9 | 44.7 |
| INSTRUCTOR * | 9 | 24.0- 70.0 | 44.7 | | 48.3 | 42.6 | 30.0 | |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 2 | 62.8- 73.0 | 67.9 | | | | | |
| ASSOCIATE PROFESSOR | 5 | 49.5- 67.0 | 59.1 | | 63.9 | 62.0 | 49.5 | |
| ASSISTANT PROFESSOR | 11 | 46.0- 61.0 | 54.4 | 60.0 | 60.0 | 52.5 | 50.0 | 46.0 |
| INSTRUCTOR * | 2 | 30.0- 60.0 | 45.0 | | | | | |
| NEW DOCTORATE | 9 | 49.0- 60.0 | 55.4 | | 58.0 | 57.0 | 49.0 | |
| ABD | 6 | 49.7- 60.2 | 56.0 | | 60.0 | 54.0 | 54.0 | |
| **PUBLIC NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 18 | 42.4- 75.3 | 60.7 | 71.9 | 66.0 | 59.6 | 55.1 | 47.5 |
| ASSOCIATE PROFESSOR | 20 | 44.0- 78.2 | 53.1 | 62.3 | 57.2 | 50.6 | 46.7 | 44.0 |
| ASSISTANT PROFESSOR | 17 | 37.2- 55.4 | 46.5 | 52.4 | 51.0 | 45.9 | 41.7 | 40.1 |
| INSTRUCTOR * | 2 | 28.4- 43.7 | 36.1 | | | | | |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | | | | | | | | |
| ASSISTANT PROFESSOR | 1 | 50.0- 50.0 | 50.0 | | | | | |
| INSTRUCTOR * | | | | | | | | |
| NEW DOCTORATE | | | | | | | | |
| ABD | 1 | 49.0- 49.0 | 49.0 | | | | | |
| **PRIVATE ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 26 | 51.8-137.2 | 80.4 | 95.8 | 93.0 | 77.0 | 64.8 | 56.0 |
| ASSOCIATE PROFESSOR | 28 | 53.1- 78.0 | 62.1 | 70.5 | 65.2 | 60.4 | 56.7 | 55.7 |
| ASSISTANT PROFESSOR | 30 | 42.7- 75.0 | 55.6 | 62.5 | 59.6 | 55.0 | 50.2 | 44.8 |
| INSTRUCTOR * | 6 | 32.0- 55.1 | 40.1 | | 42.9 | 36.8 | 34.0 | |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | 1 | 60.0- 60.0 | 60.0 | | | | | |
| ASSISTANT PROFESSOR | 2 | 50.0- 56.0 | 53.0 | | | | | |
| INSTRUCTOR * | | | | | | | | |
| NEW DOCTORATE | | | | | | | | |
| ABD | | | | | | | | |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

### POLICY AND CONTROL

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PRIVATE NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 13 | 45.4- 89.0 | 67.7 | 83.5 | 74.5 | 66.1 | 61.0 | 45.4 |
| ASSOCIATE PROFESSOR | 5 | 46.2- 74.9 | 58.6 | | 63.0 | 62.5 | 46.2 | |
| ASSISTANT PROFESSOR | 13 | 31.8- 57.8 | 47.3 | 56.4 | 51.9 | 48.3 | 40.0 | 31.8 |
| INSTRUCTOR * | 5 | 28.4- 55.6 | 42.4 | | 53.2 | 38.6 | 28.4 | |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | | | | | | | | |
| ASSISTANT PROFESSOR | 3 | 40.0- 46.2 | 43.7 | | | 45.0 | | |
| INSTRUCTOR * | | | | | | | | |
| NEW DOCTORATE | | | | | | | | |
| ABD | | | | | | | | |
| **PUBLIC** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 105 | 41.0-123.5 | 66.0 | 84.7 | 71.9 | 63.0 | 54.7 | 52.4 |
| ASSOCIATE PROFESSOR | 92 | 38.1- 78.5 | 52.9 | 63.7 | 57.0 | 51.6 | 47.0 | 44.0 |
| ASSISTANT PROFESSOR | 104 | 37.2- 61.0 | 50.1 | 58.9 | 52.9 | 50.0 | 46.0 | 43.9 |
| INSTRUCTOR * | 11 | 24.0- 70.0 | 43.1 | 60.0 | 47.0 | 42.6 | 30.0 | 24.0 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 2 | 62.8- 73.0 | 67.9 | | | | | |
| ASSOCIATE PROFESSOR | 5 | 49.5- 67.0 | 59.1 | | 63.9 | 62.0 | 49.5 | |
| ASSISTANT PROFESSOR | 12 | 46.0- 61.0 | 54.0 | 60.0 | 60.0 | 52.5 | 50.0 | 46.0 |
| INSTRUCTOR * | 2 | 30.0- 60.0 | 45.0 | | | | | |
| NEW DOCTORATE | 9 | 49.0- 60.0 | 55.4 | | 58.0 | 57.0 | 49.0 | |
| ABD | 7 | 49.0- 60.2 | 55.0 | | 58.0 | 54.0 | 49.7 | |
| **PRIVATE** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 39 | 45.4-137.2 | 76.2 | 94.5 | 83.5 | 72.5 | 61.8 | 55.0 |
| ASSOCIATE PROFESSOR | 33 | 46.2- 78.0 | 61.6 | 73.0 | 65.2 | 60.5 | 56.5 | 53.1 |
| ASSISTANT PROFESSOR | 43 | 31.8- 75.0 | 53.1 | 62.2 | 58.0 | 53.0 | 48.3 | 42.7 |
| INSTRUCTOR * | 11 | 28.4- 55.6 | 41.1 | 55.1 | 42.9 | 38.6 | 34.0 | 28.4 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | 1 | 60.0- 60.0 | 60.0 | | | | | |
| ASSISTANT PROFESSOR | 5 | 40.0- 56.0 | 47.4 | | 50.0 | 46.2 | 40.0 | |
| INSTRUCTOR * | | | | | | | | |
| NEW DOCTORATE | | | | | | | | |
| ABD | | | | | | | | |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

### POLICY AND CONTROL

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| | | | **ACCREDITED** | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 113 | 41.0-137.2 | 70.2 | 94.0 | 77.9 | 65.8 | 56.4 | 52.6 |
| ASSOCIATE PROFESSOR | 100 | 38.1- 78.5 | 55.5 | 66.9 | 60.4 | 54.6 | 48.6 | 45.9 |
| ASSISTANT PROFESSOR | 117 | 41.9- 75.0 | 52.0 | 60.0 | 55.6 | 51.0 | 47.6 | 44.8 |
| INSTRUCTOR * | 15 | 24.0- 70.0 | 42.9 | 60.0 | 47.0 | 40.6 | 34.0 | 30.0 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 2 | 62.8- 73.0 | 67.9 | | | | | |
| ASSOCIATE PROFESSOR | 6 | 49.5- 67.0 | 59.2 | | 63.9 | 60.0 | 53.0 | |
| ASSISTANT PROFESSOR | 13 | 46.0- 61.0 | 54.2 | 60.0 | 60.0 | 52.5 | 50.0 | 46.0 |
| INSTRUCTOR * | 2 | 30.0- 60.0 | 45.0 | | | | | |
| NEW DOCTORATE | 9 | 49.0- 60.0 | 55.4 | | 58.0 | 57.0 | 49.0 | |
| ABD | 6 | 49.7- 60.2 | 56.0 | | 60.0 | 54.0 | 54.0 | |
| | | | **NON-ACCREDITED** | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 31 | 42.4- 89.0 | 63.6 | 75.2 | 68.0 | 63.0 | 57.9 | 47.5 |
| ASSOCIATE PROFESSOR | 25 | 44.0- 78.2 | 54.2 | 66.2 | 60.0 | 50.7 | 46.4 | 44.8 |
| ASSISTANT PROFESSOR | 30 | 31.8- 57.8 | 46.8 | 55.4 | 51.0 | 46.0 | 42.3 | 37.2 |
| INSTRUCTOR * | 7 | 28.4- 55.6 | 40.6 | | 43.7 | 38.6 | 28.4 | |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | | | | | | | | |
| ASSISTANT PROFESSOR | 4 | 40.0- 50.0 | 45.3 | | 46.2 | 45.0 | 40.0 | |
| INSTRUCTOR * | | | | | | | | |
| NEW DOCTORATE | | | | | | | | |
| ABD | 1 | 49.0- 49.0 | 49.0 | | | | | |
| | | | **AACSB MEMBERS** | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 144 | 41.0-137.2 | 68.8 | 90.4 | 75.3 | 65.1 | 56.5 | 52.6 |
| ASSOCIATE PROFESSOR | 125 | 38.1- 78.5 | 55.2 | 66.9 | 60.4 | 54.5 | 48.2 | 45.9 |
| ASSISTANT PROFESSOR | 147 | 31.8- 75.0 | 50.9 | 60.0 | 55.0 | 50.4 | 46.5 | 43.9 |
| INSTRUCTOR * | 22 | 24.0- 70.0 | 42.1 | 55.6 | 48.3 | 40.0 | 34.0 | 28.4 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 2 | 62.8- 73.0 | 67.9 | | | | | |
| ASSOCIATE PROFESSOR | 6 | 49.5- 67.0 | 59.2 | | 63.9 | 60.0 | 53.0 | |
| ASSISTANT PROFESSOR | 17 | 40.0- 61.0 | 52.1 | 60.0 | 56.0 | 52.5 | 46.2 | 45.0 |
| INSTRUCTOR * | 2 | 30.0- 60.0 | 45.0 | | | | | |
| NEW DOCTORATE | 9 | 49.0- 60.0 | 55.4 | | 58.0 | 57.0 | 49.0 | |
| ABD | 7 | 49.0- 60.2 | 55.0 | | 58.0 | 54.0 | 49.7 | |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

### QUANTITATIVE METHODS

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PUBLIC ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 278 | 37.3-134.0 | 67.3 | 86.5 | 73.4 | 65.8 | 58.8 | 52.0 |
| ASSOCIATE PROFESSOR | 194 | 25.4- 75.0 | 54.0 | 65.5 | 60.5 | 53.8 | 47.5 | 42.4 |
| ASSISTANT PROFESSOR | 118 | 25.8- 66.4 | 49.6 | 57.1 | 53.2 | 50.0 | 46.6 | 40.4 |
| INSTRUCTOR * | 41 | 20.7- 65.2 | 29.7 | 40.0 | 31.5 | 26.2 | 24.5 | 22.7 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 1 | 75.0- 75.0 | 75.0 | | | | | |
| ASSOCIATE PROFESSOR | 5 | 47.0- 69.4 | 57.3 | | 59.9 | 57.0 | 47.0 | |
| ASSISTANT PROFESSOR | 8 | 41.5- 62.9 | 51.6 | | 55.1 | 50.0 | 45.0 | |
| INSTRUCTOR * | 2 | 20.7- 28.0 | 24.4 | | | | | |
| NEW DOCTORATE | 8 | 41.0- 62.9 | 53.5 | | 58.0 | 54.1 | 45.0 | |
| ABD | 6 | 42.0- 60.0 | 49.3 | | 50.0 | 48.9 | 45.0 | |
| **PUBLIC NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 43 | 28.3-106.0 | 57.8 | 89.7 | 66.0 | 54.0 | 47.5 | 28.3 |
| ASSOCIATE PROFESSOR | 51 | 21.8- 61.7 | 43.1 | 53.1 | 49.9 | 46.3 | 37.4 | 23.7 |
| ASSISTANT PROFESSOR | 38 | 19.1- 57.3 | 42.4 | 51.7 | 47.1 | 43.5 | 37.3 | 32.0 |
| INSTRUCTOR * | 20 | 17.4- 43.9 | 25.5 | 33.2 | 29.7 | 24.6 | 20.1 | 17.4 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 1 | 64.7- 64.7 | 64.7 | | | | | |
| ASSOCIATE PROFESSOR | 2 | 51.0- 57.2 | 54.1 | | | | | |
| ASSISTANT PROFESSOR | | | | | | | | |
| INSTRUCTOR * | 1 | 21.1- 21.1 | 21.1 | | | | | |
| NEW DOCTORATE | | | | | | | | |
| ABD | 2 | 42.5- 44.0 | 43.3 | | | | | |
| **PRIVATE ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 114 | 40.0-139.6 | 78.4 | 106.0 | 91.5 | 73.0 | 64.2 | 58.4 |
| ASSOCIATE PROFESSOR | 92 | 38.1- 79.0 | 57.8 | 70.0 | 64.5 | 56.3 | 50.4 | 46.3 |
| ASSISTANT PROFESSOR | 88 | 31.0- 67.0 | 51.5 | 62.0 | 56.0 | 52.5 | 47.4 | 39.1 |
| INSTRUCTOR * | 16 | 20.0- 50.0 | 34.4 | 37.5 | 36.3 | 35.6 | 28.8 | 24.3 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | 3 | 57.0- 68.0 | 63.3 | | | 65.0 | | |
| ASSISTANT PROFESSOR | 3 | 54.0- 60.0 | 56.3 | | | 55.0 | | |
| INSTRUCTOR * | 1 | 26.3- 26.3 | 26.3 | | | | | |
| NEW DOCTORATE | 3 | 53.0- 60.0 | 57.7 | | | 60.0 | | |
| ABD | 4 | 27.5- 38.5 | 34.9 | | 37.5 | 36.1 | 27.5 | |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

### QUANTITATIVE METHODS

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PRIVATE NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 41 | 30.0- 68.3 | 53.4 | 65.0 | 59.8 | 54.0 | 46.0 | 40.7 |
| ASSOCIATE PROFESSOR | 30 | 34.0- 65.2 | 47.7 | 57.3 | 52.5 | 48.4 | 41.4 | 35.0 |
| ASSISTANT PROFESSOR | 33 | 26.3- 58.0 | 39.5 | 49.4 | 45.5 | 38.1 | 32.5 | 28.1 |
| INSTRUCTOR * | 12 | 25.0- 41.3 | 33.6 | 41.3 | 41.3 | 32.7 | 28.1 | 25.0 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | 1 | 41.4- 41.4 | 41.4 | | | | | |
| ASSISTANT PROFESSOR | 4 | 27.0- 45.0 | 34.8 | | 37.0 | 30.0 | 27.0 | |
| INSTRUCTOR * | 3 | 41.3- 41.3 | 41.3 | | | 41.3 | | |
| NEW DOCTORATE | 1 | 45.0- 45.0 | 45.0 | | | | | |
| ABD | 1 | 40.0- 40.0 | 40.0 | | | | | |
| **PUBLIC** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 321 | 28.3-134.0 | 66.0 | 86.7 | 72.0 | 65.8 | 57.0 | 49.4 |
| ASSOCIATE PROFESSOR | 245 | 21.8- 75.0 | 51.8 | 63.6 | 58.9 | 52.0 | 45.9 | 40.4 |
| ASSISTANT PROFESSOR | 156 | 19.1- 66.4 | 47.8 | 56.1 | 52.1 | 49.1 | 43.8 | 37.8 |
| INSTRUCTOR * | 61 | 17.4- 65.2 | 28.3 | 38.2 | 30.3 | 26.0 | 23.1 | 20.7 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 2 | 64.7- 75.0 | 69.9 | | | | | |
| ASSOCIATE PROFESSOR | 7 | 47.0- 69.4 | 56.4 | | 57.2 | 57.0 | 51.0 | |
| ASSISTANT PROFESSOR | 8 | 41.5- 62.9 | 51.6 | | 55.1 | 50.0 | 45.0 | |
| INSTRUCTOR * | 3 | 20.7- 28.0 | 23.3 | | | 21.1 | | |
| NEW DOCTORATE | 8 | 41.0- 62.9 | 53.5 | | 58.0 | 54.1 | 45.0 | |
| ABD | 8 | 42.0- 60.0 | 47.8 | | 50.0 | 45.0 | 42.5 | |
| **PRIVATE** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 155 | 30.0-139.6 | 71.8 | 100.0 | 85.1 | 67.0 | 58.6 | 48.1 |
| ASSOCIATE PROFESSOR | 122 | 34.0- 79.0 | 55.3 | 69.0 | 62.3 | 54.5 | 48.7 | 44.1 |
| ASSISTANT PROFESSOR | 121 | 26.3- 67.0 | 48.3 | 60.5 | 55.5 | 49.2 | 40.0 | 34.2 |
| INSTRUCTOR * | 28 | 20.0- 50.0 | 34.1 | 41.3 | 37.5 | 34.1 | 28.1 | 25.0 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | 4 | 41.4- 68.0 | 57.9 | | 65.0 | 57.0 | 41.4 | |
| ASSISTANT PROFESSOR | 7 | 27.0- 60.0 | 44.0 | | 54.0 | 45.0 | 30.0 | |
| INSTRUCTOR * | 4 | 26.3- 41.3 | 37.6 | | 41.3 | 41.3 | 26.3 | |
| NEW DOCTORATE | 4 | 45.0- 60.0 | 54.5 | | 60.0 | 53.0 | 45.0 | |
| ABD | 5 | 27.5- 40.0 | 35.9 | | 38.5 | 37.5 | 27.5 | |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

## QUANTITATIVE METHODS

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| | | | **ACCREDITED** | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 392 | 37.3-139.6 | 70.5 | 93.0 | 77.2 | 65.8 | 60.5 | 53.0 |
| ASSOCIATE PROFESSOR | 286 | 25.4- 79.0 | 55.2 | 67.6 | 61.3 | 54.6 | 49.0 | 44.5 |
| ASSISTANT PROFESSOR | 206 | 25.8- 67.0 | 50.4 | 60.0 | 55.0 | 50.4 | 47.3 | 39.6 |
| INSTRUCTOR * | 57 | 20.0- 65.2 | 31.0 | 40.0 | 35.6 | 27.8 | 24.9 | 22.7 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 1 | 75.0- 75.0 | 75.0 | | | | | |
| ASSOCIATE PROFESSOR | 8 | 47.0- 69.4 | 59.5 | | 65.0 | 57.0 | 53.0 | |
| ASSISTANT PROFESSOR | 11 | 41.5- 62.9 | 52.9 | 60.0 | 55.1 | 54.0 | 48.0 | 41.5 |
| INSTRUCTOR * | 3 | 20.7- 28.0 | 25.0 | | | 26.3 | | |
| NEW DOCTORATE | 11 | 41.0- 62.9 | 54.6 | 61.0 | 60.0 | 56.0 | 50.0 | 41.0 |
| ABD | 10 | 27.5- 60.0 | 43.6 | 50.0 | 50.0 | 42.0 | 37.5 | 27.5 |
| | | | **NON-ACCREDITED** | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 84 | 28.3-106.0 | 55.6 | 69.9 | 63.9 | 54.0 | 46.1 | 33.0 |
| ASSOCIATE PROFESSOR | 81 | 21.8- 65.2 | 44.8 | 56.0 | 50.7 | 47.6 | 38.3 | 27.5 |
| ASSISTANT PROFESSOR | 71 | 19.1- 58.0 | 41.0 | 51.7 | 47.0 | 42.2 | 34.2 | 29.0 |
| INSTRUCTOR * | 32 | 17.4- 43.9 | 28.6 | 41.3 | 33.0 | 26.7 | 21.1 | 17.4 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 1 | 64.7- 64.7 | 64.7 | | | | | |
| ASSOCIATE PROFESSOR | 3 | 41.4- 57.2 | 49.9 | | | 51.0 | | |
| ASSISTANT PROFESSOR | 4 | 27.0- 45.0 | 34.8 | | 37.0 | 30.0 | 27.0 | |
| INSTRUCTOR * | 4 | 21.1- 41.3 | 36.3 | | 41.3 | 41.3 | 21.1 | |
| NEW DOCTORATE | 1 | 45.0- 45.0 | 45.0 | | | | | |
| ABD | 3 | 40.0- 44.0 | 42.2 | | | 42.5 | | |
| | | | **AACSB MEMBERS** | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 476 | 28.3-139.6 | 67.9 | 91.5 | 73.9 | 65.8 | 57.3 | 49.1 |
| ASSOCIATE PROFESSOR | 367 | 21.8- 79.0 | 52.9 | 66.3 | 59.9 | 52.8 | 46.8 | 41.4 |
| ASSISTANT PROFESSOR | 277 | 19.1- 67.0 | 48.0 | 58.0 | 53.9 | 49.2 | 42.6 | 35.2 |
| INSTRUCTOR * | 89 | 17.4- 65.2 | 30.1 | 41.3 | 35.3 | 27.8 | 24.6 | 21.0 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 2 | 64.7- 75.0 | 69.9 | | | | | |
| ASSOCIATE PROFESSOR | 11 | 41.4- 69.4 | 56.9 | 68.0 | 59.9 | 57.0 | 51.0 | 41.4 |
| ASSISTANT PROFESSOR | 15 | 27.0- 62.9 | 48.0 | 60.0 | 55.0 | 50.0 | 41.5 | 30.0 |
| INSTRUCTOR * | 7 | 20.7- 41.3 | 31.4 | | 41.3 | 28.0 | 21.1 | |
| NEW DOCTORATE | 12 | 41.0- 62.9 | 53.8 | 61.0 | 60.0 | 54.1 | 45.0 | 41.0 |
| ABD | 13 | 27.5- 60.0 | 43.2 | 50.0 | 48.9 | 42.5 | 37.5 | 27.5 |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

### OTHER

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PUBLIC ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 97 | 46.0-124.5 | 68.3 | 85.2 | 74.7 | 66.9 | 57.8 | 52.1 |
| ASSOCIATE PROFESSOR | 79 | 38.1- 71.5 | 54.5 | 65.8 | 60.2 | 54.0 | 48.3 | 44.7 |
| ASSISTANT PROFESSOR | 81 | 28.6- 70.5 | 47.7 | 57.5 | 52.4 | 47.5 | 43.3 | 35.7 |
| INSTRUCTOR * | 28 | 21.7- 62.8 | 33.3 | 48.2 | 39.4 | 29.3 | 24.0 | 21.9 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | | | | | | | | |
| ASSOCIATE PROFESSOR | 2 | 52.0- 59.9 | 56.0 | | | | | |
| ASSISTANT PROFESSOR | 3 | 40.0- 50.0 | 45.0 | | | 45.0 | | |
| INSTRUCTOR * | 1 | 24.0- 24.0 | 24.0 | | | | | |
| NEW DOCTORATE | 3 | 36.0- 45.0 | 39.0 | | | 36.0 | | |
| ABD | 3 | 45.0- 50.0 | 47.7 | | | 48.0 | | |
| **PUBLIC NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 42 | 28.3- 95.0 | 51.7 | 74.4 | 63.1 | 51.7 | 37.7 | 28.8 |
| ASSOCIATE PROFESSOR | 47 | 23.3- 60.5 | 42.7 | 57.8 | 52.4 | 44.8 | 31.0 | 24.0 |
| ASSISTANT PROFESSOR | 29 | 19.4- 56.3 | 35.8 | 50.1 | 44.9 | 35.9 | 25.1 | 19.4 |
| INSTRUCTOR * | 11 | 23.0- 40.0 | 29.0 | 35.4 | 30.8 | 26.9 | 25.1 | 23.0 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 2 | 77.5- 85.0 | 81.3 | | | | | |
| ASSOCIATE PROFESSOR | 2 | 55.0- 60.0 | 57.5 | | | | | |
| ASSISTANT PROFESSOR | 2 | 42.0- 51.0 | 46.5 | | | | | |
| INSTRUCTOR * | 1 | 23.0- 23.0 | 23.0 | | | | | |
| NEW DOCTORATE | | | | | | | | |
| ABD | 2 | 51.0- 59.0 | 55.0 | | | | | |
| **PRIVATE ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 47 | 41.8-149.0 | 84.8 | 135.2 | 106.0 | 77.1 | 62.0 | 50.0 |
| ASSOCIATE PROFESSOR | 29 | 37.0- 97.2 | 62.2 | 94.0 | 76.8 | 56.0 | 47.3 | 38.0 |
| ASSISTANT PROFESSOR | 31 | 29.0- 77.0 | 49.3 | 66.8 | 57.0 | 47.0 | 39.0 | 32.0 |
| INSTRUCTOR * | 12 | 27.0-120.0 | 45.6 | 81.5 | 41.6 | 33.0 | 30.0 | 27.0 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 2 | 85.0-127.5 | 106.3 | | | | | |
| ASSOCIATE PROFESSOR | | | | | | | | |
| ASSISTANT PROFESSOR | 3 | 45.0- 57.0 | 49.0 | | | 45.0 | | |
| INSTRUCTOR * | | | | | | | | |
| NEW DOCTORATE | | | | | | | | |
| ABD | | | | | | | | |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

### OTHER

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PRIVATE NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 52 | 38.1- 89.0 | 49.9 | 64.3 | 51.6 | 46.6 | 42.2 | 39.4 |
| ASSOCIATE PROFESSOR | 49 | 29.4- 71.1 | 43.0 | 51.4 | 45.9 | 42.3 | 39.3 | 33.5 |
| ASSISTANT PROFESSOR | 41 | 25.0- 50.0 | 36.7 | 45.2 | 39.5 | 36.7 | 31.2 | 28.9 |
| INSTRUCTOR * | 20 | 17.2- 42.0 | 27.7 | 34.3 | 31.2 | 25.3 | 23.5 | 20.9 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 3 | 44.0- 58.0 | 49.2 | | | 45.7 | | |
| ASSOCIATE PROFESSOR | | | | | | | | |
| ASSISTANT PROFESSOR | 2 | 38.0- 50.0 | 44.0 | | | | | |
| INSTRUCTOR * | 5 | 17.2- 27.8 | 22.4 | | 24.5 | 21.7 | 17.2 | |
| NEW DOCTORATE | 2 | 42.0- 55.0 | 48.5 | | | | | |
| ABD | | | | | | | | |
| **PUBLIC** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 139 | 28.3-124.5 | 63.3 | 85.0 | 73.5 | 63.6 | 52.5 | 39.9 |
| ASSOCIATE PROFESSOR | 126 | 23.3- 71.5 | 50.1 | 62.4 | 57.9 | 51.4 | 44.8 | 32.9 |
| ASSISTANT PROFESSOR | 110 | 19.4- 70.5 | 44.6 | 55.1 | 50.6 | 45.9 | 38.0 | 30.8 |
| INSTRUCTOR * | 39 | 21.7- 62.8 | 32.0 | 45.7 | 36.1 | 28.1 | 25.1 | 22.5 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 2 | 77.5- 85.0 | 81.3 | | | | | |
| ASSOCIATE PROFESSOR | 4 | 52.0- 60.0 | 56.7 | | 59.9 | 55.0 | 52.0 | |
| ASSISTANT PROFESSOR | 5 | 40.0- 51.0 | 45.6 | | 50.0 | 45.0 | 40.0 | |
| INSTRUCTOR * | 2 | 23.0- 24.0 | 23.5 | | | | | |
| NEW DOCTORATE | 3 | 36.0- 45.0 | 39.0 | | | 36.0 | | |
| ABD | 5 | 45.0- 59.0 | 50.6 | | 51.0 | 50.0 | 45.0 | |
| **PRIVATE** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 99 | 38.1-149.0 | 66.5 | 108.0 | 77.1 | 56.8 | 45.6 | 41.0 |
| ASSOCIATE PROFESSOR | 78 | 29.4- 97.2 | 50.1 | 71.1 | 52.8 | 45.2 | 40.1 | 35.3 |
| ASSISTANT PROFESSOR | 72 | 25.0- 77.0 | 42.1 | 59.3 | 46.8 | 39.0 | 32.7 | 29.6 |
| INSTRUCTOR * | 32 | 17.2-120.0 | 34.4 | 42.0 | 34.3 | 29.0 | 24.5 | 21.7 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 5 | 44.0-127.5 | 72.0 | | 85.0 | 58.0 | 44.0 | |
| ASSOCIATE PROFESSOR | | | | | | | | |
| ASSISTANT PROFESSOR | 5 | 38.0- 57.0 | 47.0 | | 50.0 | 45.0 | 38.0 | |
| INSTRUCTOR * | 5 | 17.2- 27.8 | 22.4 | | 24.5 | 21.7 | 17.2 | |
| NEW DOCTORATE | 2 | 42.0- 55.0 | 48.5 | | | | | |
| ABD | | | | | | | | |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

### OTHER

| Rank | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 144 | 41.8-149.0 | 73.7 | 106.0 | 80.3 | 68.1 | 58.7 | 52.0 |
| ASSOCIATE PROFESSOR | 108 | 37.0- 97.2 | 56.6 | 70.6 | 62.1 | 54.0 | 48.1 | 43.3 |
| ASSISTANT PROFESSOR | 112 | 28.6- 77.0 | 48.1 | 63.3 | 52.7 | 47.3 | 42.6 | 34.0 |
| INSTRUCTOR * | 40 | 21.7-120.0 | 36.9 | 50.2 | 41.6 | 31.6 | 26.6 | 22.5 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 2 | 85.0-127.5 | 106.3 | | | | | |
| ASSOCIATE PROFESSOR | 2 | 52.0- 59.9 | 56.0 | | | | | |
| ASSISTANT PROFESSOR | 6 | 40.0- 57.0 | 47.0 | | 50.0 | 45.0 | 45.0 | |
| INSTRUCTOR * | 1 | 24.0- 24.0 | 24.0 | | | | | |
| NEW DOCTORATE | 3 | 36.0- 45.0 | 39.0 | | | 36.0 | | |
| ABD | 3 | 45.0- 50.0 | 47.7 | | | 48.0 | | |
| **NON-ACCREDITED** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 94 | 28.3- 95.0 | 50.7 | 70.3 | 58.2 | 47.9 | 41.0 | 28.8 |
| ASSOCIATE PROFESSOR | 96 | 23.3- 71.1 | 42.8 | 56.0 | 49.3 | 43.0 | 36.3 | 24.6 |
| ASSISTANT PROFESSOR | 70 | 19.4- 56.3 | 36.4 | 46.8 | 42.0 | 36.0 | 31.0 | 25.0 |
| INSTRUCTOR * | 31 | 17.2- 42.0 | 28.1 | 35.4 | 31.0 | 26.7 | 24.3 | 21.7 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 5 | 44.0- 85.0 | 62.0 | | 77.5 | 58.0 | 44.0 | |
| ASSOCIATE PROFESSOR | 2 | 55.0- 60.0 | 57.5 | | | | | |
| ASSISTANT PROFESSOR | 4 | 38.0- 51.0 | 45.3 | | 50.0 | 42.0 | 38.0 | |
| INSTRUCTOR * | 6 | 17.2- 27.8 | 22.5 | | 24.5 | 21.7 | 20.9 | |
| NEW DOCTORATE | 2 | 42.0- 55.0 | 48.5 | | | | | |
| ABD | 2 | 51.0- 59.0 | 55.0 | | | | | |
| **AACSB MEMBERS** | | | | | | | | |
| **- All Faculty -** | | | | | | | | |
| PROFESSOR | 238 | 28.3-149.0 | 64.6 | 90.9 | 73.6 | 61.0 | 48.8 | 41.0 |
| ASSOCIATE PROFESSOR | 204 | 23.3- 97.2 | 50.1 | 64.1 | 57.5 | 48.5 | 41.7 | 34.2 |
| ASSISTANT PROFESSOR | 182 | 19.4- 77.0 | 43.6 | 56.3 | 50.0 | 44.0 | 35.7 | 30.5 |
| INSTRUCTOR * | 71 | 17.2-120.0 | 33.1 | 44.0 | 36.0 | 29.0 | 25.0 | 21.9 |
| **- New Hire -** | | | | | | | | |
| PROFESSOR | 7 | 44.0-127.5 | 74.7 | | 85.0 | 77.5 | 45.7 | |
| ASSOCIATE PROFESSOR | 4 | 52.0- 60.0 | 56.7 | | 59.9 | 55.0 | 52.0 | |
| ASSISTANT PROFESSOR | 10 | 38.0- 57.0 | 46.3 | 51.0 | 50.0 | 45.0 | 42.0 | 38.0 |
| INSTRUCTOR * | 7 | 17.2- 27.8 | 22.7 | | 24.0 | 23.0 | 20.9 | |
| NEW DOCTORATE | 5 | 36.0- 55.0 | 42.8 | | 45.0 | 42.0 | 36.0 | |
| ABD | 5 | 45.0- 59.0 | 50.6 | | 51.0 | 50.0 | 45.0 | |

* Footnote for rank of INSTRUCTOR:
Extremely low range values represent doctoral students hired as full-time instructors.
Extremely high range values represent adjuncts paid on the basis of expertise.

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

### ADMINISTRATIVE - 9 MONTHS

| | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PUBLIC ACCREDITED** | | | | | | | | |
| Dean | 4 | 63.4-137.8 | 108.8 | | 133.1 | 100.8 | 63.4 | |
| Associate Dean | 35 | 47.9-144.1 | 79.6 | 111.0 | 87.8 | 75.9 | 63.9 | 54.6 |
| Assistant Dean | 9 | 35.7-113.9 | 53.6 | | 52.9 | 46.4 | 37.5 | |
| Accounting Department Chair | 55 | 47.3-116.0 | 72.8 | 102.6 | 81.7 | 68.8 | 60.0 | 53.2 |
| School of Accounting, Director, etc. | 6 | 59.3-100.2 | 83.5 | | 94.6 | 80.9 | 72.0 | |
| Academic Department Chair | 289 | 31.5-127.1 | 69.8 | 92.5 | 79.2 | 66.8 | 57.9 | 50.6 |
| Director of Undergraduate Program | 8 | 28.0- 67.3 | 47.4 | | 51.7 | 42.0 | 35.0 | |
| Director of Graduate Program | 28 | 36.8-116.7 | 62.9 | 84.2 | 67.3 | 58.7 | 50.8 | 44.8 |
| Director of Placement | 1 | 82.4- 82.4 | 82.4 | | | | | |
| Director of Cooperative Program | 1 | 43.0- 43.0 | 43.0 | | | | | |
| Director of Executive Development | 5 | 46.0- 70.6 | 56.9 | | 61.9 | 54.8 | 46.0 | |
| Director of Internship | 2 | 41.1- 61.0 | 51.1 | | | | | |
| MBA/Masters Admissions Director | 5 | 27.2- 92.7 | 52.6 | | 65.4 | 48.3 | 27.2 | |
| Director of Research (AUBER Unit) | 10 | 36.1-102.4 | 61.8 | 88.0 | 72.0 | 58.4 | 44.5 | 36.1 |
| Director of Research (Other than AUBER Unit) | 7 | 48.6- 81.6 | 60.1 | | 61.2 | 60.7 | 50.4 | |
| Small Business Administration Director | 12 | 21.7- 87.5 | 49.5 | 65.8 | 58.3 | 45.9 | 35.4 | 21.7 |
| Other | 17 | 25.6- 82.3 | 51.8 | 65.8 | 62.8 | 52.0 | 35.8 | 27.0 |

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

### ADMINISTRATIVE - 9 MONTHS

| | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PUBLIC NON-ACCREDITED** | | | | | | | | |
| Dean | 6 | 56.6-129.0 | 84.9 | | 108.0 | 70.0 | 70.0 | |
| Associate Dean | 4 | 47.9- 76.2 | 64.3 | | 73.8 | 59.3 | 47.9 | |
| Assistant Dean | 10 | 34.0- 53.9 | 43.4 | 53.7 | 46.0 | 43.2 | 36.9 | 34.0 |
| Accounting Department Chair | 31 | 27.4- 83.5 | 55.2 | 70.0 | 62.9 | 55.2 | 46.1 | 41.6 |
| School of Accounting, Director, etc. | 1 | 46.5- 46.5 | 46.5 | | | | | |
| Academic Department Chair | 132 | 32.0-102.8 | 53.6 | 66.5 | 61.6 | 52.4 | 46.4 | 40.0 |
| Director of Undergraduate Program | 5 | 47.0- 66.0 | 53.4 | | 51.5 | 51.5 | 47.0 | |
| Director of Graduate Program | 15 | 33.3- 81.2 | 54.5 | 66.0 | 57.9 | 56.1 | 46.9 | 42.6 |
| Director of Placement | 1 | 31.0- 31.0 | 31.0 | | | | | |
| Director of Cooperative Program | 1 | 51.5- 51.5 | 51.5 | | | | | |
| Director of Executive Development | 1 | 69.2- 69.2 | 69.2 | | | | | |
| Director of Internship | 3 | 49.2- 66.0 | 55.7 | | | 52.0 | | |
| MBA/Masters Admissions Director | 8 | 5.0- 89.8 | 49.4 | | 57.2 | 50.1 | 32.2 | |
| Director of Research (AUBER Unit) | 2 | 44.1- 47.0 | 45.6 | | | | | |
| Director of Research (Other than AUBER Unit) | 2 | 48.8- 49.2 | 49.0 | | | | | |
| Small Business Administration Director | 6 | 34.3- 59.6 | 45.7 | | 52.0 | 43.7 | 36.0 | |
| Other | 7 | 4.0- 53.8 | 37.7 | | 51.5 | 51.2 | 24.5 | |

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

### ADMINISTRATIVE - 9 MONTHS

| | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PRIVATE ACCREDITED** | | | | | | | | |
| Dean | 9 | 66.0-184.5 | 125.3 | | 146.0 | 130.6 | 86.0 | |
| Associate Dean | 10 | 60.0-151.0 | 93.1 | 139.6 | 115.0 | 79.4 | 67.0 | 60.0 |
| Assistant Dean | 5 | 37.5- 75.1 | 54.0 | | 61.0 | 55.0 | 37.5 | |
| Accounting Department Chair | 15 | 63.0-152.7 | 87.2 | 102.5 | 99.3 | 80.6 | 66.8 | 65.2 |
| School of Accounting, Director, etc. | 3 | 49.1- 74.5 | 65.2 | | | 72.1 | | |
| Academic Department Chair | 129 | 47.5-145.0 | 77.1 | 105.0 | 86.3 | 73.0 | 61.7 | 55.8 |
| Director of Undergraduate Program | 1 | 65.0- 65.0 | 65.0 | | | | | |
| Director of Graduate Program | 6 | 52.0-133.0 | 79.4 | | 85.0 | 67.5 | 59.1 | |
| Director of Placement | | | | | | | | |
| Director of Cooperative Program | | | | | | | | |
| Director of Executive Development | 2 | 50.4- 95.0 | 72.7 | | | | | |
| Director of Internship | | | | | | | | |
| MBA/Masters Admissions Director | 1 | 51.7- 51.7 | 51.7 | | | | | |
| Director of Research (AUBER Unit) | 3 | 61.6- 79.4 | 69.7 | | | 68.2 | | |
| Director of Research (Other than AUBER Unit) | 15 | 79.4-152.2 | 113.3 | 144.6 | 128.4 | 112.2 | 97.7 | 80.0 |
| Small Business Administration Director | | | | | | | | |
| Other | 8 | 41.0-156.4 | 73.9 | | 77.1 | 62.9 | 50.0 | |

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

### ADMINISTRATIVE - 9 MONTHS

| | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PRIVATE NON-ACCREDITED** | | | | | | | | |
| Dean | 7 | 37.0-108.0 | 58.8 | | 58.3 | 50.2 | 47.3 | |
| Associate Dean | 6 | 14.0-109.0 | 63.9 | | 85.0 | 62.2 | 48.5 | |
| Assistant Dean | 6 | 47.8- 74.1 | 62.5 | | 66.2 | 65.9 | 55.0 | |
| Accounting Department Chair | 17 | 5.0- 65.5 | 45.8 | 56.7 | 53.1 | 47.4 | 36.4 | 35.5 |
| School of Accounting, Director, etc. | | | | | | | | |
| Academic Department Chair | 100 | 3.0- 79.4 | 50.0 | 69.5 | 61.3 | 50.0 | 40.0 | 32.8 |
| Director of Undergraduate Program | 3 | 34.9- 50.0 | 42.8 | | | 43.5 | | |
| Director of Graduate Program | 8 | 36.0- 61.5 | 52.4 | | 58.0 | 51.3 | 47.6 | |
| Director of Placement | 1 | 31.0- 31.0 | 31.0 | | | | | |
| Director of Cooperative Program | 1 | 35.7- 35.7 | 35.7 | | | | | |
| Director of Executive Development | 1 | 10.0- 10.0 | 10.0 | | | | | |
| Director of Internship | | | | | | | | |
| MBA/Masters Admissions Director | 4 | 5.0- 42.8 | 29.4 | | 41.0 | 28.9 | 5.0 | |
| Director of Research (AUBER Unit) | | | | | | | | |
| Director of Research (Other than AUBER Unit) | | | | | | | | |
| Small Business Administration Director | 1 | 29.0- 29.0 | 29.0 | | | | | |
| Other | 5 | 17.0- 74.8 | 53.3 | | 71.9 | 55.5 | 17.0 | |

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

### ADMINISTRATIVE - 9 MONTHS

| | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| | | **PUBLIC** | | | | | | |
| Dean | 10 | 56.6-137.8 | 94.4 | 133.1 | 129.0 | 75.7 | 70.0 | 56.6 |
| Associate Dean | 39 | 47.9-144.1 | 78.0 | 104.5 | 87.8 | 74.8 | 63.3 | 52.2 |
| Assistant Dean | 19 | 34.0-113.9 | 48.2 | 53.7 | 51.3 | 45.0 | 38.9 | 35.7 |
| Accounting Department Chair | 86 | 27.4-116.0 | 66.5 | 86.1 | 78.3 | 65.0 | 54.5 | 46.7 |
| School of Accounting, Director, etc. | 7 | 46.5-100.2 | 78.2 | | 94.1 | 80.9 | 59.3 | |
| Academic Department Chair | 421 | 31.5-127.1 | 64.7 | 87.7 | 72.4 | 62.7 | 52.4 | 45.9 |
| Director of Undergraduate Program | 13 | 28.0- 67.3 | 49.7 | 66.0 | 51.7 | 51.0 | 41.8 | 28.0 |
| Director of Graduate Program | 43 | 33.3-116.7 | 60.0 | 81.2 | 64.3 | 57.9 | 48.6 | 42.6 |
| Director of Placement | 2 | 31.0- 82.4 | 56.7 | | | | | |
| Director of Cooperative Program | 2 | 43.0- 51.5 | 47.3 | | | | | |
| Director of Executive Development | 6 | 46.0- 70.6 | 59.0 | | 69.2 | 54.8 | 51.4 | |
| Director of Internship | 5 | 41.1- 66.0 | 53.9 | | 61.0 | 52.0 | 41.1 | |
| MBA/Masters Admissions Director | 13 | 5.0- 92.7 | 50.6 | 89.8 | 60.0 | 50.1 | 29.5 | 5.0 |
| Director of Research (AUBER Unit) | 12 | 36.1-102.4 | 59.1 | 88.0 | 64.2 | 49.4 | 44.1 | 36.1 |
| Director of Research (Other than AUBER Unit) | 9 | 48.6- 81.6 | 57.7 | | 61.2 | 51.9 | 48.8 | |
| Small Business Administration Director | 18 | 21.7- 87.5 | 48.3 | 64.9 | 58.3 | 45.9 | 36.0 | 34.3 |
| Other | 24 | 4.0- 82.3 | 47.7 | 65.8 | 58.5 | 51.2 | 34.0 | 24.5 |

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

### ADMINISTRATIVE - 9 MONTHS

| | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| | | **PRIVATE** | | | | | | |
| Dean | 16 | 37.0-184.5 | 96.2 | 146.0 | 130.6 | 86.0 | 50.2 | 47.3 |
| Associate Dean | 16 | 14.0-151.0 | 82.2 | 115.0 | 92.5 | 72.3 | 62.2 | 48.5 |
| Assistant Dean | 11 | 37.5- 75.1 | 58.6 | 74.1 | 66.0 | 61.0 | 47.8 | 37.5 |
| Accounting Department Chair | 32 | 5.0-152.7 | 65.2 | 100.5 | 79.4 | 63.0 | 47.0 | 36.0 |
| School of Accounting, Director, etc. | 3 | 49.1- 74.5 | 65.2 | | | 72.1 | | |
| Academic Department Chair | 229 | 3.0-145.0 | 65.2 | 92.0 | 77.1 | 62.4 | 51.0 | 39.8 |
| Director of Undergraduate Program | 4 | 34.9- 65.0 | 48.4 | | 50.0 | 43.5 | 34.9 | |
| Director of Graduate Program | 14 | 36.0-133.0 | 64.0 | 85.0 | 67.5 | 58.0 | 51.3 | 36.0 |
| Director of Placement | 1 | 31.0- 31.0 | 31.0 | | | | | |
| Director of Cooperative Program | 1 | 35.7- 35.7 | 35.7 | | | | | |
| Director of Executive Development | 3 | 10.0- 95.0 | 51.8 | | | 50.4 | | |
| Director of Internship | | | | | | | | |
| MBA/Masters Admissions Director | 5 | 5.0- 51.7 | 33.9 | | 42.8 | 41.0 | 5.0 | |
| Director of Research (AUBER Unit) | 3 | 61.6- 79.4 | 69.7 | | | 68.2 | | |
| Director of Research (Other than AUBER Unit) | 15 | 79.4-152.2 | 113.3 | 144.6 | 128.4 | 112.2 | 97.7 | 80.0 |
| Small Business Administration Director | 1 | 29.0- 29.0 | 29.0 | | | | | |
| Other | 13 | 17.0-156.4 | 66.0 | 78.0 | 74.8 | 62.9 | 47.3 | 17.0 |

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

### ADMINISTRATIVE - 9 MONTHS

| | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **ACCREDITED** | | | | | | | | |
| Dean | 13 | 63.4-184.5 | 120.2 | 180.0 | 137.8 | 130.6 | 86.0 | 63.4 |
| Associate Dean | 45 | 47.9-151.0 | 82.6 | 115.0 | 90.0 | 76.3 | 64.0 | 57.9 |
| Assistant Dean | 14 | 35.7-113.9 | 53.8 | 75.1 | 55.0 | 46.4 | 41.5 | 35.7 |
| Accounting Department Chair | 70 | 47.3-152.7 | 75.9 | 102.5 | 84.7 | 70.4 | 63.0 | 53.6 |
| School of Accounting, Director, etc. | 9 | 49.1-100.2 | 77.4 | | 94.1 | 74.5 | 59.3 | |
| Academic Department Chair | 418 | 31.5-145.0 | 72.0 | 97.5 | 81.3 | 68.4 | 59.6 | 52.0 |
| Director of Undergraduate Program | 9 | 28.0- 67.3 | 49.4 | | 62.5 | 50.9 | 35.0 | |
| Director of Graduate Program | 34 | 36.8-133.0 | 65.9 | 85.0 | 73.0 | 59.1 | 52.0 | 44.8 |
| Director of Placement | 1 | 82.4- 82.4 | 82.4 | | | | | |
| Director of Cooperative Program | 1 | 43.0- 43.0 | 43.0 | | | | | |
| Director of Executive Development | 7 | 46.0- 95.0 | 61.4 | | 61.9 | 54.8 | 50.4 | |
| Director of Internship | 2 | 41.1- 61.0 | 51.1 | | | | | |
| MBA/Masters Admissions Director | 6 | 27.2- 92.7 | 52.5 | | 65.4 | 48.3 | 29.5 | |
| Director of Research (AUBER Unit) | 13 | 36.1-102.4 | 63.6 | 88.0 | 72.0 | 63.0 | 44.5 | 36.1 |
| Director of Research (Other than AUBER Unit) | 22 | 48.6-152.2 | 96.4 | 133.9 | 120.0 | 97.7 | 66.6 | 50.4 |
| Small Business Administration Director | 12 | 21.7- 87.5 | 49.5 | 65.8 | 58.3 | 45.9 | 35.4 | 21.7 |
| Other | 25 | 25.6-156.4 | 58.8 | 78.0 | 65.7 | 58.5 | 43.9 | 34.0 |

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

### ADMINISTRATIVE - 9 MONTHS

| | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| | | **NON-ACCREDITED** | | | | | | |
| Dean | 13 | 37.0-129.0 | 70.8 | 108.0 | 75.7 | 62.3 | 48.5 | 37.0 |
| Associate Dean | 10 | 14.0-109.0 | 64.1 | 85.0 | 76.2 | 62.2 | 48.5 | 14.0 |
| Assistant Dean | 16 | 34.0- 74.1 | 50.6 | 66.0 | 55.0 | 46.0 | 40.0 | 36.3 |
| Accounting Department Chair | 48 | 5.0- 83.5 | 51.9 | 67.0 | 59.6 | 50.5 | 43.7 | 36.0 |
| School of Accounting, Director, etc. | 1 | 46.5- 46.5 | 46.5 | | | | | |
| Academic Department Chair | 232 | 3.0-102.8 | 52.0 | 67.0 | 61.6 | 51.7 | 43.8 | 35.5 |
| Director of Undergraduate Program | 8 | 34.9- 66.0 | 49.4 | | 51.5 | 50.0 | 43.5 | |
| Director of Graduate Program | 23 | 33.3- 81.2 | 53.8 | 63.3 | 58.0 | 56.0 | 47.6 | 36.0 |
| Director of Placement | 2 | 31.0- 31.0 | 31.0 | | | | | |
| Director of Cooperative Program | 2 | 35.7- 51.5 | 43.6 | | | | | |
| Director of Executive Development | 2 | 10.0- 69.2 | 39.6 | | | | | |
| Director of Internship | 3 | 49.2- 66.0 | 55.7 | | | 52.0 | | |
| MBA/Masters Admissions Director | 12 | 5.0- 89.8 | 42.7 | 60.0 | 53.7 | 42.8 | 28.9 | 5.0 |
| Director of Research (AUBER Unit) | 2 | 44.1- 47.0 | 45.6 | | | | | |
| Director of Research (Other than AUBER Unit) | 2 | 48.8- 49.2 | 49.0 | | | | | |
| Small Business Administration Director | 7 | 29.0- 59.6 | 43.3 | | 48.6 | 43.7 | 34.3 | |
| Other | 12 | 4.0- 74.8 | 44.2 | 71.9 | 53.8 | 51.2 | 24.5 | 4.0 |

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

### ADMINISTRATIVE - 9 MONTHS

| | Rptg | Range - | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| | | **AACSB MEMBERS** | | | | | | |
| Dean | 26 | 37.0-184.5 | 95.5 | 137.8 | 130.6 | 86.0 | 62.3 | 48.5 |
| Associate Dean | 55 | 14.0-151.0 | 79.2 | 113.9 | 89.5 | 74.8 | 63.3 | 52.2 |
| Assistant Dean | 30 | 34.0-113.9 | 52.1 | 66.2 | 55.0 | 46.4 | 41.5 | 36.3 |
| Accounting Department Chair | 118 | 5.0-152.7 | 66.1 | 95.7 | 78.9 | 65.0 | 51.3 | 43.7 |
| School of Accounting, Director, etc. | 10 | 46.5-100.2 | 74.3 | 94.6 | 94.1 | 72.1 | 59.3 | 46.5 |
| Academic Department Chair | 650 | 3.0-145.0 | 64.9 | 89.5 | 73.6 | 62.7 | 52.2 | 44.0 |
| Director of Undergraduate Program | 17 | 28.0- 67.3 | 49.4 | 65.0 | 51.7 | 50.9 | 41.8 | 34.9 |
| Director of Graduate Program | 57 | 33.3-133.0 | 61.0 | 81.2 | 65.5 | 57.9 | 49.0 | 43.7 |
| Director of Placement | 3 | 31.0- 82.4 | 48.1 | | | 31.0 | | |
| Director of Cooperative Program | 3 | 35.7- 51.5 | 43.4 | | | 43.0 | | |
| Director of Executive Development | 9 | 10.0- 95.0 | 56.6 | | 69.2 | 54.8 | 46.0 | |
| Director of Internship | 5 | 41.1- 66.0 | 53.9 | | 61.0 | 52.0 | 41.1 | |
| MBA/Masters Admissions Director | 18 | 5.0- 92.7 | 46.0 | 65.4 | 57.2 | 47.0 | 29.5 | 5.0 |
| Director of Research (AUBER Unit) | 15 | 36.1-102.4 | 61.2 | 88.0 | 68.2 | 61.6 | 44.5 | 40.0 |
| Director of Research (Other than AUBER Unit) | 24 | 48.6-152.2 | 92.4 | 133.9 | 118.2 | 96.5 | 60.7 | 48.8 |
| Small Business Administration Director | 19 | 21.7- 87.5 | 47.2 | 64.9 | 57.8 | 45.9 | 35.4 | 29.0 |
| Other | 37 | 4.0-156.4 | 54.1 | 74.8 | 65.0 | 52.0 | 41.0 | 25.6 |

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

### ADMINISTRATIVE - 12 MONTHS

| | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PUBLIC ACCREDITED** | | | | | | | | |
| Dean | 174 | 64.2-196.0 | 99.8 | 131.6 | 112.1 | 96.0 | 81.0 | 74.5 |
| Associate Dean | 176 | 50.8-151.5 | 84.5 | 107.1 | 93.6 | 82.0 | 72.3 | 64.8 |
| Assistant Dean | 89 | 25.6-106.3 | 55.2 | 73.0 | 63.4 | 53.6 | 44.0 | 39.1 |
| Accounting Department Chair | 57 | 41.2-143.8 | 84.3 | 110.0 | 97.3 | 79.2 | 71.6 | 67.2 |
| School of Accounting, Director, etc. | 21 | 47.0-124.9 | 92.3 | 119.8 | 103.4 | 92.5 | 79.0 | 71.3 |
| Academic Department Chair | 321 | 42.8-134.3 | 79.1 | 99.8 | 86.3 | 75.9 | 68.9 | 62.6 |
| Director of Undergraduate Program | 38 | 24.6- 94.8 | 51.1 | 79.5 | 70.0 | 41.6 | 34.7 | 31.2 |
| Director of Graduate Program | 47 | 20.8-107.7 | 64.1 | 92.3 | 75.5 | 68.7 | 43.0 | 36.0 |
| Director of Placement | 26 | 25.0- 64.9 | 45.1 | 55.9 | 53.1 | 44.3 | 37.4 | 32.4 |
| Director of Cooperative Program | 2 | 30.3- 44.5 | 37.4 | | | | | |
| Director of Executive Development | 42 | 26.0-136.9 | 64.1 | 91.2 | 75.0 | 64.4 | 44.4 | 35.3 |
| Director of Internship | 7 | 29.0- 39.5 | 34.9 | | 38.2 | 36.8 | 30.0 | |
| MBA/Masters Admissions Director | 33 | 26.0-106.3 | 45.8 | 72.7 | 52.2 | 40.0 | 32.6 | 27.2 |
| Director of Research (AUBER Unit) | 29 | 32.0-106.7 | 71.1 | 83.6 | 76.8 | 73.6 | 62.2 | 52.1 |
| Director of Research (Other than AUBER Unit) | 6 | 50.2-100.0 | 70.9 | | 81.0 | 60.0 | 54.4 | |
| Small Business Administration Director | 38 | 27.0- 91.5 | 48.2 | 65.8 | 60.0 | 42.5 | 37.1 | 29.7 |
| Other | 83 | 22.0-115.7 | 54.8 | 85.0 | 68.4 | 52.3 | 34.1 | 26.0 |

## PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

### ADMINISTRATIVE - 12 MONTHS

| | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PUBLIC NON-ACCREDITED** | | | | | | | | |
| Dean | 120 | 34.7-132.0 | 76.9 | 95.0 | 84.0 | 75.0 | 68.7 | 61.0 |
| Associate Dean | 39 | 39.3-102.1 | 65.1 | 76.0 | 74.0 | 66.5 | 59.2 | 44.0 |
| Assistant Dean | 31 | 26.9- 70.2 | 48.7 | 62.5 | 58.0 | 48.9 | 38.7 | 31.5 |
| Accounting Department Chair | 29 | 35.4-107.0 | 65.2 | 75.7 | 71.8 | 64.0 | 56.0 | 52.2 |
| School of Accounting, Director, etc. | | | | | | | | |
| Academic Department Chair | 137 | 23.0-145.0 | 63.4 | 80.4 | 72.5 | 61.8 | 55.8 | 47.5 |
| Director of Undergraduate Program | 6 | 29.1- 48.4 | 39.6 | | 44.0 | 38.8 | 33.2 | |
| Director of Graduate Program | 10 | 34.2- 74.5 | 58.3 | 74.4 | 70.9 | 60.0 | 51.6 | 34.2 |
| Director of Placement | 1 | 43.5- 43.5 | 43.5 | | | | | |
| Director of Cooperative Program | | | | | | | | |
| Director of Executive Development | 2 | 42.0- 77.3 | 59.7 | | | | | |
| Director of Internship | 3 | 30.0- 44.4 | 37.4 | | | 37.8 | | |
| MBA/Masters Admissions Director | 11 | 30.0- 76.3 | 50.5 | 66.7 | 60.0 | 56.8 | 32.5 | 30.0 |
| Director of Research (AUBER Unit) | 2 | 57.3- 71.1 | 64.2 | | | | | |
| Director of Research (Other than AUBER Unit) | 7 | 51.0-120.0 | 70.4 | | 68.0 | 64.4 | 58.6 | |
| Small Business Administration Director | 21 | 30.0- 68.5 | 44.3 | 55.5 | 48.0 | 44.0 | 35.7 | 33.0 |
| Other | 28 | 23.0- 88.4 | 46.6 | 72.0 | 53.8 | 40.1 | 35.2 | 28.5 |

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

### ADMINISTRATIVE - 12 MONTHS

| | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PRIVATE ACCREDITED** | | | | | | | | |
| Dean | 65 | 72.9-204.0 | 117.5 | 160.0 | 139.3 | 108.0 | 95.0 | 85.0 |
| Associate Dean | 92 | 40.3-205.9 | 89.9 | 120.0 | 99.0 | 84.0 | 72.5 | 59.7 |
| Assistant Dean | 55 | 18.2- 89.3 | 52.6 | 73.9 | 60.7 | 50.0 | 44.1 | 32.7 |
| Accounting Department Chair | 15 | 55.7-132.8 | 83.1 | 102.0 | 89.6 | 83.2 | 69.0 | 64.8 |
| School of Accounting, Director, etc. | 3 | 66.9-133.0 | 109.9 | | | 129.7 | | |
| Academic Department Chair | 95 | 31.5-200.0 | 73.3 | 96.3 | 81.6 | 69.8 | 59.2 | 50.0 |
| Director of Undergraduate Program | 16 | 19.4-111.0 | 52.0 | 70.5 | 56.7 | 43.8 | 40.0 | 31.6 |
| Director of Graduate Program | 21 | 19.6- 85.9 | 54.2 | 77.0 | 66.3 | 49.9 | 43.1 | 31.3 |
| Director of Placement | 21 | 27.5- 85.5 | 52.2 | 69.0 | 64.0 | 51.5 | 36.0 | 30.2 |
| Director of Cooperative Program | 2 | 42.1- 58.2 | 50.2 | | | | | |
| Director of Executive Development | 23 | 26.1-108.8 | 72.8 | 95.5 | 84.0 | 80.0 | 57.0 | 35.0 |
| Director of Internship | 2 | 61.7- 84.0 | 72.9 | | | | | |
| MBA/Masters Admissions Director | 26 | 19.2- 86.3 | 47.2 | 62.2 | 52.8 | 47.1 | 38.0 | 29.0 |
| Director of Research (AUBER Unit) | 2 | 63.5- 80.0 | 71.8 | | | | | |
| Director of Research (Other than AUBER Unit) | | | | | | | | |
| Small Business Administration Director | 5 | 35.0- 48.6 | 43.9 | | 48.0 | 48.0 | 35.0 | |
| Other | 31 | 16.7-110.0 | 56.3 | 85.6 | 65.9 | 56.2 | 44.1 | 30.2 |

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

### ADMINISTRATIVE - 12 MONTHS

| | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **PRIVATE NON-ACCREDITED** | | | | | | | | |
| Dean | 76 | 37.0-150.0 | 78.1 | 99.7 | 88.2 | 75.7 | 63.6 | 55.0 |
| Associate Dean | 33 | 13.9-106.0 | 60.0 | 78.8 | 69.5 | 59.0 | 48.6 | 38.5 |
| Assistant Dean | 30 | 34.5- 72.5 | 47.5 | 60.2 | 52.7 | 44.7 | 40.7 | 35.3 |
| Accounting Department Chair | 9 | 27.2- 78.7 | 53.4 | | 58.0 | 54.3 | 39.0 | |
| School of Accounting, Director, etc. | 1 | 52.7- 52.7 | 52.7 | | | | | |
| Academic Department Chair | 58 | 26.0- 99.0 | 54.2 | 66.4 | 61.4 | 55.0 | 47.6 | 31.4 |
| Director of Undergraduate Program | 3 | 31.9- 51.8 | 43.8 | | | 47.8 | | |
| Director of Graduate Program | 15 | 32.9- 83.0 | 50.0 | 70.0 | 52.3 | 47.1 | 42.0 | 35.5 |
| Director of Placement | 6 | 26.1- 50.4 | 38.4 | | 43.7 | 35.0 | 33.3 | |
| Director of Cooperative Program | 6 | 28.1- 52.3 | 41.0 | | 52.3 | 33.3 | 30.1 | |
| Director of Executive Development | 3 | 41.4- 75.0 | 62.1 | | | 70.0 | | |
| Director of Internship | 3 | 34.1- 43.0 | 38.9 | | | 39.6 | | |
| MBA/Masters Admissions Director | 13 | 22.0- 45.2 | 32.9 | 40.0 | 38.4 | 32.1 | 24.2 | 22.0 |
| Director of Research (AUBER Unit) | 1 | 35.4- 35.4 | 35.4 | | | | | |
| Director of Research (Other than AUBER Unit) | 3 | 43.7- 67.9 | 58.8 | | | 64.9 | | |
| Small Business Administration Director | 1 | 36.0- 36.0 | 36.0 | | | | | |
| Other | 21 | 23.0-119.0 | 44.2 | 67.5 | 53.0 | 31.1 | 29.4 | 27.9 |

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

### ADMINISTRATIVE - 12 MONTHS

| | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| | | **PUBLIC** | | | | | | |
| Dean | 294 | 34.7-196.0 | 90.5 | 121.9 | 102.4 | 86.0 | 74.7 | 67.5 |
| Associate Dean | 215 | 39.3-151.5 | 81.0 | 104.0 | 91.9 | 78.8 | 68.9 | 61.0 |
| Assistant Dean | 120 | 25.6-106.3 | 53.5 | 70.2 | 61.2 | 51.0 | 43.6 | 36.1 |
| Accounting Department Chair | 86 | 35.4-143.8 | 77.9 | 106.8 | 85.5 | 73.4 | 66.7 | 57.1 |
| School of Accounting, Director, etc. | 21 | 47.0-124.9 | 92.3 | 119.8 | 103.4 | 92.5 | 79.0 | 71.3 |
| Academic Department Chair | 458 | 23.0-145.0 | 74.4 | 95.3 | 83.0 | 73.2 | 64.3 | 55.7 |
| Director of Undergraduate Program | 44 | 24.6- 94.8 | 49.5 | 79.5 | 55.5 | 41.6 | 34.3 | 29.1 |
| Director of Graduate Program | 57 | 20.8-107.7 | 63.1 | 88.5 | 74.4 | 66.0 | 43.0 | 35.3 |
| Director of Placement | 27 | 25.0- 64.9 | 45.1 | 55.9 | 51.0 | 44.3 | 37.4 | 32.4 |
| Director of Cooperative Program | 2 | 30.3- 44.5 | 37.4 | | | | | |
| Director of Executive Development | 44 | 26.0-136.9 | 63.9 | 91.2 | 75.0 | 64.4 | 44.3 | 35.3 |
| Director of Internship | 10 | 29.0- 44.4 | 35.7 | 39.5 | 38.8 | 36.8 | 30.0 | 29.0 |
| MBA/Masters Admissions Director | 44 | 26.0-106.3 | 47.0 | 72.7 | 56.8 | 41.0 | 32.6 | 28.7 |
| Director of Research (AUBER Unit) | 31 | 32.0-106.7 | 70.7 | 83.6 | 76.7 | 71.1 | 62.2 | 52.1 |
| Director of Research (Other than AUBER Unit) | 13 | 50.2-120.0 | 70.7 | 100.0 | 79.9 | 64.4 | 54.4 | 50.2 |
| Small Business Administration Director | 59 | 27.0- 91.5 | 46.8 | 64.2 | 55.5 | 44.0 | 36.8 | 30.0 |
| Other | 111 | 22.0-115.7 | 52.7 | 80.0 | 67.9 | 49.9 | 35.0 | 27.6 |

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

### ADMINISTRATIVE - 12 MONTHS

| | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| | | **PRIVATE** | | | | | | |
| Dean | 141 | 37.0-204.0 | 96.2 | 146.5 | 108.0 | 91.0 | 74.2 | 61.9 |
| Associate Dean | 125 | 13.9-205.9 | 82.0 | 116.0 | 94.3 | 76.4 | 63.0 | 49.5 |
| Assistant Dean | 85 | 18.2- 89.3 | 50.8 | 67.2 | 60.0 | 49.2 | 41.5 | 34.7 |
| Accounting Department Chair | 24 | 27.2-132.8 | 72.0 | 96.5 | 85.4 | 69.0 | 55.7 | 39.0 |
| School of Accounting, Director, etc. | 4 | 52.7-133.0 | 95.6 | | 129.7 | 66.9 | 52.7 | |
| Academic Department Chair | 153 | 26.0-200.0 | 66.0 | 89.4 | 77.0 | 62.0 | 55.0 | 45.3 |
| Director of Undergraduate Program | 19 | 19.4-111.0 | 50.7 | 70.5 | 56.0 | 47.8 | 40.0 | 31.6 |
| Director of Graduate Program | 36 | 19.6- 85.9 | 52.4 | 70.0 | 64.0 | 47.2 | 43.1 | 35.5 |
| Director of Placement | 27 | 26.1- 85.5 | 49.2 | 68.7 | 58.7 | 49.0 | 36.0 | 30.2 |
| Director of Cooperative Program | 8 | 28.1- 58.2 | 43.3 | | 52.3 | 42.1 | 30.1 | |
| Director of Executive Development | 26 | 26.1-108.8 | 71.6 | 93.5 | 84.0 | 79.0 | 57.0 | 37.4 |
| Director of Internship | 5 | 34.1- 84.0 | 52.5 | | 61.7 | 43.0 | 34.1 | |
| MBA/Masters Admissions Director | 39 | 19.2- 86.3 | 42.4 | 61.2 | 48.1 | 40.0 | 32.1 | 24.2 |
| Director of Research (AUBER Unit) | 3 | 35.4- 80.0 | 59.6 | | | 63.5 | | |
| Director of Research (Other than AUBER Unit) | 3 | 43.7- 67.9 | 58.8 | | | 64.9 | | |
| Small Business Administration Director | 6 | 35.0- 48.6 | 42.6 | | 48.0 | 40.0 | 36.0 | |
| Other | 52 | 16.7-119.0 | 51.4 | 73.3 | 64.7 | 47.2 | 31.0 | 28.5 |

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

### ADMINISTRATIVE - 12 MONTHS

| | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| **ACCREDITED** | | | | | | | | |
| Dean | 239 | 64.2-204.0 | 104.6 | 144.4 | 116.1 | 99.5 | 86.0 | 75.0 |
| Associate Dean | 268 | 40.3-205.9 | 86.3 | 111.1 | 95.7 | 82.0 | 72.5 | 64.7 |
| Assistant Dean | 144 | 18.2-106.3 | 54.2 | 73.9 | 62.9 | 52.5 | 44.1 | 36.1 |
| Accounting Department Chair | 72 | 41.2-143.8 | 84.0 | 110.0 | 94.4 | 79.2 | 71.6 | 66.3 |
| School of Accounting, Director, etc. | 24 | 47.0-133.0 | 94.5 | 124.9 | 108.0 | 92.5 | 79.0 | 66.9 |
| Academic Department Chair | 416 | 31.5-200.0 | 77.7 | 98.8 | 86.1 | 75.5 | 66.7 | 59.2 |
| Director of Undergraduate Program | 54 | 19.4-111.0 | 61.4 | 79.5 | 63.3 | 43.8 | 35.8 | 31.2 |
| Director of Graduate Program | 68 | 19.6-107.7 | 61.1 | 87.6 | 74.2 | 64.0 | 43.1 | 36.0 |
| Director of Placement | 47 | 25.0- 85.5 | 48.3 | 64.9 | 54.0 | 48.5 | 37.4 | 32.4 |
| Director of Cooperative Program | 4 | 30.3- 58.2 | 43.8 | | 44.5 | 42.1 | 30.3 | |
| Director of Executive Development | 65 | 26.0-136.9 | 67.2 | 95.5 | 82.0 | 65.5 | 50.0 | 36.4 |
| Director of Internship | 9 | 29.0- 84.0 | 43.3 | | 39.5 | 38.2 | 30.0 | |
| MBA/Masters Admissions Director | 59 | 19.2-106.3 | 46.4 | 71.6 | 52.2 | 43.0 | 33.0 | 28.7 |
| Director of Research (AUBER Unit) | 31 | 32.0-106.7 | 71.2 | 83.6 | 76.8 | 73.6 | 63.5 | 52.1 |
| Director of Research (Other than AUBER Unit) | 6 | 50.2-100.0 | 70.9 | | 81.0 | 60.0 | 54.4 | |
| Small Business Administration Director | 43 | 27.0- 91.5 | 47.7 | 65.8 | 58.2 | 44.1 | 37.1 | 29.7 |
| Other | 114 | 16.7-115.7 | 55.2 | 85.5 | 67.9 | 55.2 | 39.2 | 27.6 |

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

### ADMINISTRATIVE - 12 MONTHS

| | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| | | **NON-ACCREDITED** | | | | | | |
| Dean | 196 | 34.7-150.0 | 77.4 | 95.1 | 86.0 | 75.3 | 68.0 | 60.0 |
| Associate Dean | 72 | 13.9-106.0 | 62.8 | 78.8 | 73.0 | 63.0 | 52.4 | 41.3 |
| Assistant Dean | 61 | 26.9- 72.5 | 48.1 | 62.0 | 54.4 | 47.4 | 40.5 | 34.5 |
| Accounting Department Chair | 38 | 27.2-107.0 | 62.4 | 75.7 | 70.3 | 61.0 | 55.4 | 49.6 |
| School of Accounting, Director, etc. | 1 | 52.7- 52.7 | 52.7 | | | | | |
| Academic Department Chair | 195 | 23.0-145.0 | 60.7 | 80.2 | 70.6 | 59.3 | 53.5 | 39.0 |
| Director of Undergraduate Program | 9 | 29.1- 51.8 | 41.0 | | 47.8 | 43.9 | 31.9 | |
| Director of Graduate Program | 25 | 32.9- 83.0 | 53.3 | 74.4 | 62.0 | 51.6 | 42.0 | 35.0 |
| Director of Placement | 7 | 26.1- 50.4 | 39.1 | | 43.5 | 41.7 | 33.3 | |
| Director of Cooperative Program | 6 | 28.1- 52.3 | 41.0 | | 52.3 | 33.3 | 30.1 | |
| Director of Executive Development | 5 | 41.4- 77.3 | 61.1 | | 75.0 | 70.0 | 41.4 | |
| Director of Internship | 6 | 30.0- 44.4 | 38.2 | | 43.0 | 37.8 | 34.1 | |
| MBA/Masters Admissions Director | 24 | 22.0- 76.3 | 41.0 | 61.9 | 46.0 | 36.0 | 30.4 | 24.0 |
| Director of Research (AUBER Unit) | 3 | 35.4- 71.1 | 54.6 | | | 57.3 | | |
| Director of Research (Other than AUBER Unit) | 10 | 43.7-120.0 | 67.0 | 69.0 | 68.0 | 64.4 | 58.6 | 43.7 |
| Small Business Administration Director | 22 | 30.0- 68.5 | 43.9 | 55.5 | 48.0 | 43.5 | 36.0 | 33.0 |
| Other | 49 | 23.0-119.0 | 45.6 | 68.2 | 53.8 | 40.0 | 30.3 | 28.5 |

## PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

### ADMINISTRATIVE - 12 MONTHS

| | Rptg | Range | Mean | 90% | 75% | Median | 25% | 10% |
|---|---|---|---|---|---|---|---|---|
| | | **AACSB MEMBERS** | | | | | | |
| Dean | 435 | 34.7-204.0 | 92.3 | 128.3 | 104.6 | 87.9 | 74.6 | 64.2 |
| Associate Dean | 340 | 13.9-205.9 | 81.3 | 107.1 | 92.3 | 78.1 | 67.8 | 57.2 |
| Assistant Dean | 205 | 18.2-106.3 | 52.4 | 70.0 | 60.7 | 50.0 | 43.0 | 35.4 |
| Accounting Department Chair | 110 | 27.2-143.8 | 76.6 | 103.4 | 85.5 | 73.3 | 64.8 | 55.4 |
| School of Accounting, Director, etc. | 25 | 47.0-133.0 | 92.9 | 124.9 | 108.0 | 92.5 | 78.3 | 66.9 |
| Academic Department Chair | 611 | 23.0-200.0 | 72.3 | 94.6 | 81.3 | 71.7 | 60.6 | 52.3 |
| Director of Undergraduate Program | 63 | 19.4-111.0 | 49.9 | 79.5 | 56.0 | 48.9 | 35.7 | 31.2 |
| Director of Graduate Program | 93 | 19.6-107.7 | 59.0 | 83.0 | 70.8 | 58.5 | 43.1 | 35.3 |
| Director of Placement | 54 | 25.0- 85.5 | 47.1 | 64.9 | 54.0 | 44.9 | 36.0 | 30.2 |
| Director of Cooperative Program | 10 | 28.1- 58.2 | 42.1 | 52.3 | 52.3 | 42.1 | 30.3 | 28.1 |
| Director of Executive Development | 70 | 26.0-136.9 | 66.7 | 93.5 | 82.0 | 65.5 | 50.0 | 36.4 |
| Director of Internship | 15 | 29.0- 84.0 | 41.3 | 61.7 | 39.6 | 38.2 | 32.0 | 30.0 |
| MBA/Masters Admissions Director | 33 | 19.2-106.3 | 44.9 | 66.7 | 52.2 | 41.0 | 32.5 | 27.2 |
| Director of Research (AUBER Unit) | 34 | 32.0-106.7 | 69.7 | 83.6 | 76.8 | 69.6 | 62.2 | 36.6 |
| Director of Research (Other than AUBER Unit) | 16 | 43.7-120.0 | 68.4 | 81.0 | 69.0 | 64.4 | 54.4 | 50.2 |
| Small Business Administration Director | 65 | 27.0- 91.5 | 46.4 | 64.2 | 54.4 | 44.0 | 36.1 | 32.0 |
| Other | 163 | 16.7-119.0 | 52.3 | 80.0 | 67.0 | 48.0 | 34.1 | 28.0 |

## ALPHABETICAL LISTING OF PARTICIPATING INSTITUTIONS

| | |
|---|---|
| ABILENE CHRISTIAN UNIVERSITY | 7969901 |
| UNIVERSITY OF AKRON | 4432501 |
| UNIVERSITY OF ALABAMA | 3548701 |
| UNIVERSITY OF ALABAMA IN HUNTSVILLE | 3589901 |
| ALABAMA STATE UNIVERSITY | 3619501 |
| UNIVERSITY OF ALASKA - ANCHORAGE | 9950801 |
| UNIVERSITY OF ALASKA - FAIRBANKS | 9977501 |
| ALBANY STATE COLLEGE | 3170501 |
| ALFRED UNIVERSITY | 1480201 |
| AMERICAN GRADUATE SCHOOL OF INTERNATIONAL MANAGEMENT | 8530601 |
| THE AMERICAN UNIVERSITY | 2001601 |
| APPALACHIAN STATE UNIVERSITY | 2860801 |
| ARIZONA STATE UNIVERSITY | 8528701 |
| UNIVERSITY OF ARIZONA | 8572101 |
| ARKANSAS STATE UNIVERSITY | 7246701 |
| ARKANSAS TECH UNIVERSITY | 7280101 |
| UNIVERSITY OF ARKANSAS | 7270101 |
| UNIVERSITY OF ARKANSAS - LITTLE ROCK | 7220401 |
| UNIVERSITY OF ARKANSAS AT PINE BLUFF | 7160101 |
| ASHLAND COLLEGE | 4480501 |
| ASSUMPTION COLLEGE | 0161501 |
| AUBURN UNIVERSITY | 3084901 |
| AUBURN UNIVERSITY AT MONTGOMERY | 3611701 |
| AUGUSTA COLLEGE | 3091001 |
| AURORA UNIVERSITY | 6050601 |
| AUSTIN PEAY STATE UNIVERSITY | 3704401 |
| BABSON COLLEGE | 0215701 |
| BALL STATE UNIVERSITY | 4730601 |
| UNIVERSITY OF BALTIMORE | 2120101 |
| BARRY UNIVERSITY | 3316101 |
| BARTON COLLEGE | 2789301 |
| BARUCH COLLEGE - CITY UNIVERSITY OF NEW YORK | 1001001 |
| BAYLOR UNIVERSITY | 7679801 |
| BEAVER COLLEGE | 1903801 |
| BELLARMINE COLLEGE | 4020501 |
| BELMONT COLLEGE | 3721201 |
| BENTLEY COLLEGE | 0215401 |
| BIRMINGHAM SOUTHERN COLLEGE | 3525401 |
| BLOOMSBURG UNIVERSITY | 1781501 |
| BOISE STATE UNIVERSITY | 8372501 |
| BOSTON COLLEGE | 0216701 |
| BOSTON UNIVERSITY | 0221501 |
| BOWLING GREEN STATE UNIVERSITY | 4340301 |
| BRADLEY UNIVERSITY | 6162501 |
| UNIVERSITY OF BRIDGEPORT | 0660101 |
| BRIGHAM YOUNG UNIVERSITY | 8460201 |
| BRYANT COLLEGE | 0291701 |
| BUCKNELL UNIVERSITY | 1783701 |
| UNIVERSITY OF CALIFORNIA, BERKELEY | 9472001 |
| UNIVERSITY OF CALIFORNIA, DAVIS | 9561601 |
| UNIVERSITY OF CALIFORNIA, IRVINE | 9271701 |
| UNIVERSITY OF CALIFORNIA, LOS ANGELES | 9002401 |
| UNIVERSITY OF CALIFORNIA, RIVERSIDE | 9252101 |
| CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO | 9340701 |
| CALIFORNIA STATE POLYTECHNIC UNIVERSITY, POMONA | 9176801 |
| CALIFORNIA STATE UNIVERSITY, BAKERSFIELD | 9331101 |
| CALIFORNIA STATE UNIVERSITY, CHICO | 9592901 |
| CALIFORNIA STATE UNIVERSITY, DOMINGUEZ HILLS | 9074701 |
| CALIFORNIA STATE UNIVERSITY, FRESNO | 9374001 |
| CALIFORNIA STATE UNIVERSITY, FULLERTON | 9263401 |
| CALIFORNIA STATE UNIVERSITY, HAYWARD | 9454201 |
| CALIFORNIA STATE UNIVERSITY, LONG BEACH | 9084001 |
| CALIFORNIA STATE UNIVERSITY, NORTHRIDGE | 9133001 |
| CALIFORNIA STATE UNIVERSITY, SACRAMENTO | 9581901 |
| CALIFORNIA STATE UNIVERSITY, SAN BERNARDINO | 9240701 |
| CALIFORNIA STATE UNIVERSITY, STANISLAUS | 9538001 |
| CANISIUS COLLEGE | 1420801 |
| CAPITAL UNIVERSITY | 4320901 |
| CARNEGIE MELLON UNIVERSITY | 1521301 |
| CASE WESTERN RESERVE UNIVERSITY | 4410601 |
| UNIVERSITY OF CENTRAL ARKANSAS | 7203201 |
| UNIVERSITY OF CENTRAL FLORIDA | 3281601 |
| CENTRAL MICHIGAN UNIVERSITY | 4885901 |
| CENTRAL MISSOURI STATE UNIVERSITY | 6409301 |
| CENTRAL STATE UNIVERSITY - OHIO | 4538401 |
| UNIVERSITY OF CENTRAL OKLAHOMA | 730341 |
| CENTRAL WASHINGTON UNIVERSITY | 9892601 |

## ALPHABETICAL LISTING OF PARTICIPATING INSTITUTIONS

| | |
|---|---|
| CHAPMAN COLLEGE | 9266601 |
| UNIVERSITY OF CINCINNATI | 4522101 |
| THE CITADEL | 2940901 |
| CITY UNIVERSITY | 9800801 |
| THE CLAREMONT GRADUATE SCHOOL | 9171101 |
| CLARION UNIVERSITY OF PENNSYLVANIA | 1621401 |
| CLARK UNIVERSITY | 0161001 |
| CLARKSON UNIVERSITY | 1367601 |
| CLEMSON UNIVERSITY | 2963401 |
| CLEVELAND STATE UNIVERSITY | 4411501 |
| COLLEGE OF CHARLESTON | 2942401 |
| COLLEGE OF WILLIAM AND MARY | 2318501 |
| UNIVERSITY OF COLORADO AT BOULDER | 8030901 |
| UNIVERSITY OF COLORADO AT COLORADO SPRINGS | 8093301 |
| UNIVERSITY OF COLORADO AT DENVER | 8021701 |
| COLORADO STATE UNIVERSITY | 8052301 |
| COLUMBIA UNIVERSITY | 1002701 |
| COLUMBUS COLLEGE | 3199301 |
| CONCORDIA COLLEGE | 5656002 |
| UNIVERSITY OF CONNECTICUT | 0626901 |
| CORNELL UNIVERSITY | 1485301 |
| CORPUS CHRISTI STATE UNIVERSITY | 7841201 |
| CREIGHTON UNIVERSITY | 6817801 |
| UNIVERSITY OF DALLAS | 7506201 |
| DARTMOUTH COLLEGE | 0375501 |
| UNIVERSITY OF DAYTON | 4546901 |
| UNIVERSITY OF DENVER | 8020801 |
| DEPAUL UNIVERSITY | 6060401 |
| UNIVERSITY OF DETROIT MERCY | 4822101 |
| UNIVERSITY OF THE DISTRICT OF COLUMBIA | 2000401 |
| DRAKE UNIVERSITY | 5031101 |
| DREXEL UNIVERSITY | 1910401 |
| DRURY COLLEGE | 6580201 |
| DUKE UNIVERSITY | 2770601 |
| DUQUESNE UNIVERSITY | 1528201 |
| EAST CAROLINA UNIVERSITY | 2785801 |
| EAST CENTRAL UNIVERSITY - OKLAHOMA | 7482001 |
| EAST TENNESSEE STATE UNIVERSITY | 3761401 |
| EAST TEXAS STATE UNIVERSITY | 7542801 |
| EASTERN ILLINOIS UNIVERSITY | 6192001 |
| EASTERN KENTUCKY UNIVERSITY | 4047501 |
| EASTERN MICHIGAN UNIVERSITY | 4819701 |
| EASTERN NEW MEXICO UNIVERSITY | 8813001 |
| EASTERN WASHINGTON UNIVERSITY | 9900401 |
| ELON COLLEGE | 2724401 |
| EMORY UNIVERSITY | 3032201 |
| EMPORIA STATE UNIVERSITY | 6680101 |
| UNIVERSITY OF EVANSVILLE | 4772201 |
| FAIRFIELD UNIVERSITY | 0643001 |
| FAIRLEIGH DICKINSON UNIVERSITY | 0766601 |
| FAYETTEVILLE STATE UNIVERSITY | 2830101 |
| FLORIDA ATLANTIC UNIVERSITY | 3343101 |
| FLORIDA INTERNATIONAL UNIVERSITY | 3319901 |
| FLORIDA STATE UNIVERSITY | 3230601 |
| UNIVERSITY OF FLORIDA | 3261101 |
| FORDHAM UNIVERSITY | 1002301 |
| FORT HAYS STATE UNIVERSITY | 6760101 |
| FORT LEWIS COLLEGE | 8130101 |
| FRANCIS MARION COLLEGE | 2950101 |
| FRANKLIN UNIVERSITY | 4321501 |
| FROSTBURG STATE COLLEGE | 2153201 |
| GEORGE MASON UNIVERSITY | 2203001 |
| GEORGE WASHINGTON UNIVERSITY | 2005201 |
| GEORGETOWN UNIVERSITY | 2005701 |
| GEORGIA COLLEGE | 3106101 |
| GEORGIA INSTITUTE OF TECHNOLOGY | 3033201 |
| GEORGIA SOUTHERN COLLEGE | 3046001 |
| GEORGIA STATE UNIVERSITY | 3030301 |
| UNIVERSITY OF GEORGIA | 3060201 |
| GEORGIAN COURT COLLEGE | 0870101 |
| GETTYSBURG COLLEGE | 1732501 |
| GLASSBORO STATE COLLEGE | 0802801 |
| GOLDEY BEACOM COLLEGE | 1980801 |
| GONZAGA UNIVERSITY | 9925801 |
| GOVERNORS STATE UNIVERSITY | 6046601 |
| GRAND VALLEY STATE COLLEGE | 4940101 |
| GREENSBORO COLLEGE | 2740101 |
| HAMPTON UNIVERSITY | 2366801 |
| UNIVERSITY OF HARTFORD | 0611701 |
| HARVARD UNIVERSITY | 0216301 |
| UNIVERSITY OF HAWAII | 9682201 |
| UNIVERSITY OF HAWAII - HILO | 9672001 |
| HEIDELBERG COLLEGE | 4488301 |
| HENDERSON STATE UNIVERSITY | 7192301 |
| HOFSTRA UNIVERSITY | 1155001 |
| HOOD COLLEGE | 2170101 |
| UNIVERSITY OF HOUSTON - CLEAR LAKE | 7705801 |
| UNIVERSITY OF HOUSTON - DOWNTOWN | 7700201 |
| UNIVERSITY OF HOUSTON - UNIVERSITY PARK | 7720401 |
| UNIVERSITY OF HOUSTON - VICTORIA | 7790101 |
| HOWARD UNIVERSITY | 2005901 |
| HUMBOLDT STATE UNIVERSITY | 9552101 |
| IDAHO STATE UNIVERSITY | 8320901 |
| UNIVERSITY OF IDAHO | 8384301 |
| UNIVERSITY OF ILLINOIS AT CHICAGO | 6068001 |

## ALPHABETICAL LISTING OF PARTICIPATING INSTITUTIONS

| | |
|---|---|
| UNIVERSITY OF ILLINOIS AT URBANA/CHAMPAIGN | 6182001 |
| ILLINOIS INSTITUTE OF TECHNOLOGY | 6061601 |
| ILLINOIS STATE UNIVERSITY | 6176101 |
| ILLINOIS WESLEYAN UNIVERSITY | 6170201 |
| INDIANA STATE UNIVERSITY | 4780901 |
| INDIANA UNIVERSITY - BLOOMINGTON | 4740501 |
| INDIANA UNIVERSITY AT KOKOMO | 4690401 |
| INDIANA UNIVERSITY - NORTHWEST | 4640801 |
| INDIANA UNIVERSITY AT SOUTH BEND | 4663401 |
| INDIANA UNIVERSITY - SOUTHEAST | 4715001 |
| INDIANA/PURDUE - FORT WAYNE | 4680501 |
| INDIANA UNIVERSITY OF PENNSYLVANIA | 1570501 |
| UNIVERSITY OF INDIANAPOLIS | 4622701 |
| IONA COLLEGE | 1080101 |
| IOWA STATE UNIVERSITY | 5001101 |
| UNIVERSITY OF IOWA | 5224201 |
| ITHACA COLLEGE | 1485001 |
| JACKSONVILLE STATE UNIVERSITY | 3626501 |
| JAMES MADISON UNIVERSITY | 2280701 |
| JOHN CARROLL UNIVERSITY | 4411801 |
| KANSAS STATE UNIVERSITY | 6650601 |
| UNIVERSITY OF KANSAS | 6604501 |
| KENNESAW COLLEGE | 3006101 |
| KENT STATE UNIVERSITY | 4424201 |
| KENTUCKY STATE UNIVERSITY | 4060101 |
| UNIVERSITY OF KENTUCKY | 4050601 |
| KING'S COLLEGE | 1871101 |
| KUTZTOWN UNIVERSITY | 1953001 |
| LA SALLE UNIVERSITY | 1914101 |
| LA SIERRA UNIVERSITY | 9251501 |
| LAMAR UNIVERSITY | 7771001 |
| LANDER COLLEGE | 2964901 |
| LAREDO STATE UNIVERSITY | 7804001 |
| LE MOYNE COLLEGE | 1321401 |
| LEHIGH UNIVERSITY | 1801501 |
| LEWIS UNIVERSITY | 6044101 |
| LIVINGSTONE UNIVERSITY | 3547001 |
| LONG ISLAND UNIVERSITY - CW POST | 1154801 |
| LONGWOOD COLLEGE | 2390101 |
| LOUISIANA STATE UNIVERSITY | 7080301 |
| LOUISIANA STATE UNIVERSITY IN SHREVEPORT | 7111501 |
| LOUISIANA TECH UNIVERSITY | 7127201 |
| UNIVERSITY OF LOUISVILLE | 4029201 |
| LOYOLA COLLEGE IN MARYLAND | 2121001 |
| LOYOLA MARYMOUNT UNIVERSITY | 9004501 |
| LOYOLA UNIVERSITY OF CHICAGO | 6061101 |
| LOYOLA UNIVERSITY | 7011802 |
| MADONNA UNIVERSITY | 4815001 |
| UNIVERSITY OF MAINE | 0446901 |
| MANHATTAN COLLEGE | 1047101 |
| MANKATO STATE UNIVERSITY | 5600101 |
| MARIST COLLEGE | 1260101 |
| MARQUETTE UNIVERSITY | 5323301 |
| MARS HILL COLLEGE | 2875401 |
| MARSHALL UNIVERSITY | 2570101 |
| UNIVERSITY OF MARY HARDIN-BAYLOR | 7651301 |
| MARY WASHINGTON COLLEGE | 2240101 |
| UNIVERSITY OF MARYLAND | 2074201 |
| MARYMOUNT UNIVERSITY | 2220701 |
| MASSACHUSETTS INSTITUTE OF TECHNOLOGY | 0213901 |
| UNIVERSITY OF MASSACHUSETTS - AMHERST | 0100301 |
| UNIVERSITY OF MASSACHUSETTS - BOSTON | 0212501 |
| UNIVERSITY OF MASSACHUSETTS - DARTMOUTH | 0274701 |
| UNIVERSITY OF MASSACHUSETTS - LOWELL | 0185401 |
| MCNEESE STATE UNIVERSITY | 7060901 |
| MEMPHIS STATE UNIVERSITY | 3815201 |
| MENLO COLLEGE | 9402501 |
| MERCER UNIVERSITY - ATLANTA | 3034101 |
| MERCER UNIVERSITY - MACON | 3120701 |
| MERRIMACK COLLEGE | 0184501 |
| MESA STATE COLLEGE | 8150201 |
| METROPLITAN STATE COLLEGE OF DENVER | 8021702 |
| METROPOLITAN STATE UNIVERSITY | 5510101 |
| MIAMI UNIVERSITY | 4505601 |
| UNIVERSITY OF MIAMI | 3312401 |
| MICHIGAN STATE UNIVERSITY | 4882401 |
| UNIVERSITY OF MICHIGAN - ANN ARBOR | 4810901 |
| UNIVERSITY OF MICHIGAN - DEARBORN | 4812801 |
| UNIVERSITY OF MICHIGAN - FLINT | 4850201 |
| MIDDLE TENNESSEE STATE UNIVERSITY | 3713201 |
| MIDWESTERN STATE UNIVERSITY | 7630801 |
| MILLIKIN UNIVERSITY | 6252201 |
| MILLSAPS COLLEGE | 3921001 |
| UNIVERSITY OF MINNESOTA | 5545501 |
| UNIVERSITY OF MINNESOTA, DULUTH | 5581201 |
| MISSISSIPPI COLLEGE | 3905801 |
| MISSISSIPPI STATE UNIVERSITY | 3976201 |
| UNIVERSITY OF MISSISSIPPI | 3867701 |
| UNIVERSITY OF MISSOURI - COLUMBIA | 6521101 |
| UNIVERSITY OF MISSOURI - KANSAS CITY | 6411001 |

# ALPHABETICAL LISTING OF PARTICIPATING INSTITUTIONS

| | |
|---|---|
| UNIVERSITY OF MISSOURI - ST. LOUIS | 6312101 |
| MONMOUTH COLLEGE | 0776401 |
| MONTANA STATE UNIVERSITY | 5971701 |
| UNIVERSITY OF MONTANA | 5981201 |
| UNIVERSITY OF MONTEVALLO | 3511501 |
| MOORHEAD STATE UNIVERSITY | 5656001 |
| MORAVIAN COLLEGE | 1801801 |
| MOREHOUSE COLLEGE | 3031402 |
| MORGAN STATE UNIVERSITY | 2123901 |
| MOUNT SAINT MARY COLLEGE (NEW YORK) | 1259001 |
| MURRAY STATE UNIVERSITY | 4207101 |
| NATIONAL UNIVERSITY | 9210801 |
| NAVAL POSTGRADUATE SCHOOL | 9394301 |
| UNIVERSITY OF NEBRASKA - LINCOLN | 6858801 |
| UNIVERSITY OF NEBRASKA AT OMAHA | 6818291 |
| UNIVERSITY OF NEVADA, LAS VEGAS | 6915401 |
| UNIVERSITY OF NEVADA, RENO | 8955701 |
| NEW HAMPSHIRE COLLEGE | 0310401 |
| UNIVERSITY OF NEW HAMPSHIRE | 0382401 |
| NEW MEXICO STATE UNIVERSITY | 8800301 |
| UNIVERSITY OF NEW MEXICO | 8713101 |
| UNIVERSITY OF NEW ORLEANS | 7014801 |
| NEW YORK INSTITUTE OF TECHNOLOGY | 1156801 |
| NEW YORK UNIVERSITY | 1000601 |
| NIAGARA UNIVERSITY | 1410901 |
| NICHOLLS STATE UNIVERSITY | 7031001 |
| NICHOLS COLLEGE | 0157001 |
| UNIVERSITY OF NORTH ALABAMA | 3563201 |
| NORTH CAROLINA A&T STATE UNIVERSITY | 2741101 |
| NORTH CAROLINA STATE UNIVERSITY | 2769501 |
| UNIVERSITY OF NORTH CAROLINA AT CHAPEL HILL | 2759901 |
| UNIVERSITY OF NORTH CAROLINA AT CHARLOTTE | 2822301 |
| UNIVERSITY OF NORTH CAROLINA AT GREENSBORO | 2741201 |
| UNIVERSITY OF NORTH CAROLINA AT WILMINGTON | 2840601 |
| NORTH DAKOTA STATE UNIVERSITY | 5810501 |
| UNIVERSITY OF NORTH DAKOTA | 5820201 |
| UNIVERSITY OF NORTH FLORIDA | 3221601 |
| UNIVERSITY OF NORTH TEXAS | 7620301 |
| NORTHEAST LOUISIANA UNIVERSITY | 7120901 |
| NORTHEAST MISSOURI STATE UNIVERSITY | 6350101 |
| NORTHEASTERN UNIVERSITY | 0211501 |
| NORTHEASTERN ILLINOIS UNIVERSITY | 6062501 |
| NORTHERN ARIZONA UNIVERSITY | 8601101 |
| UNIVERSITY OF NORTHERN COLORADO | 8063901 |
| NORTHERN ILLINOIS UNIVERSITY | 6011501 |
| NORTHERN KENTUCKY UNIVERSITY | 4107601 |
| NORTHERN MICHIGAN UNIVERSITY | 4985501 |
| NORTHERN STATE COLLEGE | 5740101 |
| NORTHWEST MISSOURI STATE UNIVERSITY | 6446801 |
| NORTHWESTERN STATE UNIVERSITY OF LOUISIANA | 7149701 |
| NORTHWESTERN UNIVERSITY | 6020801 |
| UNIVERSITY OF NOTRE DAME | 4655601 |
| NOVA UNIVERSITY | 3331401 |
| OHIO NORTHERN UNIVERSITY | 4581001 |
| THE OHIO STATE UNIVERSITY | 4321001 |
| OHIO UNIVERSITY | 4570101 |
| OKLAHOMA BAPTIST UNIVERSITY | 7480101 |
| OKLAHOMA CITY UNIVERSITY | 7310601 |
| OKLAHOMA STATE UNIVERSITY | 7407801 |
| UNIVERSITY OF OKLAHOMA | 7301901 |
| OLD DOMINION UNIVERSITY | 2352901 |
| ORAL ROBERTS UNIVERSITY | 7417101 |
| OREGON STATE UNIVERSITY | 9733101 |
| UNIVERSITY OF OREGON | 9740301 |
| PACE UNIVERSITY | 1003801 |
| PACIFIC LUTHERAN UNIVERSITY | 9844701 |
| UNIVERSITY OF THE PACIFIC | 9521101 |
| PENNSYLVANIA STATE UNIVERSITY | 1680201 |
| PENNSYLVANIA STATE UNIVERSITY AT HARRISBURG | 1705701 |
| PENNSYLVANIA STATE UNIVERSITY THE BEHREND COLLEGE | 1656301 |
| UNIVERSITY OF PENNSYLVANIA | 1910402 |
| PEPPERDINE UNIVERSITY | 9023001 |
| PHILADELPHIA COLLEGE OF TEXTILES AND SCIENCE | 1914401 |
| PITTSBURG STATE UNIVERSITY | 6676201 |
| UNIVERSITY OF PITTSBURGH | 1526001 |
| UNIVERSITY OF PORTLAND | 9720301 |
| PRAIRIE VIEW A&M UNIVERSITY | 7744601 |
| UNIVERSITY OF PUERTO RICO AT MAYAGUEZ | 0070801 |
| UNIVERSITY OF PUERTO RICO | 0093101 |
| UNIVERSITY OF PUGET SOUND | 9841601 |
| PURDUE UNIVERSITY | 4790701 |
| PURDUE UNIVERSITY CALUMET | 4632301 |
| QUINNIPIAC COLLEGE | 0651801 |
| RADFORD UNIVERSITY | 2414201 |
| RENSSELAER POLYTECHNIC INSTITUTE | 1218001 |
| UNIVERSITY OF RHODE ISLAND | 0288101 |
| RICE UNIVERSITY | 7725101 |
| UNIVERSITY OF RICHMOND | 2317301 |

## ALPHABETICAL LISTING OF PARTICIPATING INSTITUTIONS

| | |
|---|---|
| RIO GRANDE COLLEGE | 4567401 |
| ROBERT MORRIS COLLEGE | 1510801 |
| ROCHESTER INSTITUTE OF TECHNOLOGY | 1462301 |
| UNIVERSITY OF ROCHESTER | 1462701 |
| ROCKHURST COLLEGE | 6411002 |
| ROLLINS COLLEGE | 3278901 |
| ROOSEVELT UNIVERSITY | 6060501 |
| RUTGERS - THE STATE UNIVERSITY OF NEW JERSEY - CAMDEN | 0810201 |
| RUTGERS - THE STATE UNIVERSITY OF NEW JERSEY - NEW BRUNSWICK | 0890301 |
| RUTGERS - THE STATE UNIVERSITY OF NEW JERSEY - NEWARK | 0710201 |
| SACRED HEART UNIVERSITY | 0643201 |
| SAGINAW VALLEY STATE UNIVERSITY | 4871001 |
| ST. BONAVENTURE UNIVERSITY | 1477801 |
| ST. CLOUD STATE UNIVERSITY | 5630101 |
| ST. FRANCIS COLLEGE (NEW YORK) | 1120101 |
| ST. FRANCIS COLLEGE (PENNSYLVANIA) | 1594001 |
| ST. JOHN'S UNIVERSITY | 1143901 |
| ST. JOSEPH'S UNIVERSITY | 1913101 |
| ST. LEO COLLEGE | 3357401 |
| ST. LOUIS UNIVERSITY | 6310801 |
| ST. MARY'S UNIVERSITY | 7828401 |
| ST. PETER'S COLLEGE | 0730601 |
| SALISBURY STATE COLLEGE | 2180101 |
| SAM HOUSTON STATE UNIVERSITY | 7734101 |
| SAMFORD UNIVERSITY | 3522901 |
| SAN DIEGO STATE UNIVERSITY | 9218201 |
| UNIVERSITY OF SAN DIEGO | 9211001 |
| SAN FRANCISCO STATE UNIVERSITY | 9413201 |
| UNIVERSITY OF SAN FRANCISCO | 9411701 |
| SAN JOSE STATE UNIVERSITY | 9519201 |
| SANTA CLARA UNIVERSITY | 9505301 |
| SAVANNAH STATE COLLEGE | 3140401 |
| UNIVERSITY OF SCRANTON | 1851001 |
| SEATTLE PACIFIC UNIVERSITY | 9811901 |
| SEATTLE UNIVERSITY | 9812201 |
| SETON HALL UNIVERSITY | 0707901 |
| SHENANDOAH UNIVERSITY | 2260101 |
| SHIPPENSBURG UNIVERSITY | 1725701 |
| SIENA COLLEGE | 1221101 |
| SKIDMORE COLLEGE | 1286601 |
| SONOMA STATE UNIVERSITY | 9492801 |
| UNIVERSITY OF SOUTH ALABAMA | 3668801 |
| UNIVERSITY OF SOUTH CAROLINA | 2920801 |
| UNIVERSITY OF SOUTH CAROLINA - AIKEN | 2980101 |
| UNIVERSITY OF SOUTH CAROLINA- COASTAL CAROLINA COLLEGE | 2957801 |
| UNIVERSITY OF SOUTH CAROLINA AT SPARTANBURG | 2930301 |
| UNIVERSITY OF SOUTH DAKOTA | 5706901 |
| UNIVERSITY OF SOUTH FLORIDA | 3362001 |
| SOUTHEAST MISSOURI STATE UNIVERSITY | 6370101 |
| SOUTHEASTERN LOUISIANA UNIVERSITY | 7040201 |
| SOUTHEASTERN OKLAHOMA STATE UNIVERSITY | 7470101 |
| SOUTHERN ARKANSAS UNIVERSITY | 7175301 |
| UNIVERSITY OF SOUTHERN CALIFORNIA | 9008901 |
| UNIVERSITY OF SOUTHERN COLORADO | 8100101 |
| SOUTHERN CONNECTICUT STATE UNIVERSITY | 0651501 |
| SOUTHERN ILLINOIS UNIVERSITY AT CARBONDALE | 6290101 |
| SOUTHERN ILLINOIS UNIVERSITY AT EDWARDSVILLE | 6202601 |
| UNIVERSITY OF SOUTHERN INDIANA | 4771201 |
| UNIVERSITY OF SOUTHERN MAINE | 0410301 |
| SOUTHERN METHODIST UNIVERSITY | 7527501 |
| UNIVERSITY OF SOUTHERN MISSISSIPPI | 3940601 |
| SOUTHERN UNIVERSITY AT NEW ORLEANS | 7012601 |
| SOUTHERN OREGON STATE UNIVERSITY | 9752001 |
| SOUTHWEST MISSOURI STATE UNIVERSITY | 6580401 |
| UNIVERSITY OF SOUTHWESTERN LOUISIANA | 7050401 |
| STANFORD UNIVERSITY | 9430501 |
| STATE UNIVERSITY OF NEW YORK AT ALBANY | 1222201 |
| STATE UNIVERSITY OF NEW YORK AT BINGHAMTON | 1390101 |
| STATE UNIVERSITY OF NEW YORK AT BUFFALO | 1426001 |
| STATE UNIVERSITY OF NEW YORK AT STONY BROOK | 1179401 |
| STATE UNIVERSITY OF NEW YORK COLLEGE AT PLATTSBURGH | 1290101 |
| STATE UNIVERSITY OF NEW YORK INSTITUTE OF TECHNOLOGY | 1350401 |
| STEPHEN F. AUSTIN STATE UNIVERSITY | 7596201 |
| STETSON UNIVERSITY | 3272001 |
| STOCKTON STATE COLLEGE | 0824001 |
| STONEHILL COLLEGE | 0235701 |
| SUFFOLK UNIVERSITY | 0210801 |
| SUSQUEHANNA UNIVERSITY | 1787001 |
| SYRACUSE UNIVERSITY | 1324401 |

# ALPHABETICAL LISTING OF PARTICIPATING INSTITUTIONS

| | |
|---|---|
| TAYLOR UNIVERSITY | 4698901 |
| TEIKYO POST UNIVERSITY | 0670301 |
| TEMPLE UNIVERSITY | 1912201 |
| TENNESSEE STATE UNIVERSITY | 3720301 |
| TENNESSEE TECHNOLOGICAL UNIVERSITY | 3850501 |
| UNIVERSITY OF TENNESSEE AT CHATTANOOGA | 3740301 |
| UNIVERSITY OF TENNESSEE AT KNOXVILLE | 3799601 |
| UNIVERSITY OF TENNESSEE AT MARTIN | 3823801 |
| TEXAS A&I UNIVERSITY | 7836301 |
| TEXAS A&M UNIVERSITY | 7784301 |
| TEXAS CHRISTIAN UNIVERSITY | 7612901 |
| TEXAS TECH UNIVERSITY | 7940901 |
| TEXAS WOMAN'S UNIVERSITY | 7620401 |
| UNIVERSITY OF TEXAS AT ARLINGTON | 7601901 |
| UNIVERSITY OF TEXAS AT AUSTIN | 7871201 |
| UNIVERSITY OF TEXAS AT DALLAS | 7508301 |
| UNIVERSITY OF TEXAS AT EL PASO | 7996801 |
| UNIVERSITY OF TEXAS, PAN AMERICAN | 7853901 |
| UNIVERSITY OF TEXAS AT SAN ANTONIO | 7828501 |
| UNIVERSITY OF TEXAS AT TYLER | 7570101 |
| THOMAS COLLEGE | 0490101 |
| TIFFIN UNIVERSITY | 4488302 |
| UNIVERSITY OF TOLEDO | 4360601 |
| TOWSON STATE UNIVERSITY | 2120401 |
| TRENTON STATE COLLEGE | 0865001 |
| TRI-STATE UNIVERSITY | 4670301 |
| TRINITY UNIVERSITY | 7821201 |
| TULANE UNIVERSITY | 7011801 |
| UNIVERSITY OF TULSA | 7410401 |
| UTAH STATE UNIVERSITY | 8432201 |
| UNIVERSITY OF UTAH | 8411201 |
| VALDOSTA STATE COLLEGE | 3169801 |
| VALPARAISO UNIVERSITY | 4638301 |
| VANDERBILT UNIVERSITY | 3720302 |
| UNIVERSITY OF VERMONT | 0540501 |
| VIRGINIA COMMONWEALTH UNIVERSITY | 2328401 |
| VILLANOVA UNIVERSITY | 1908501 |
| VIRGINIA MILITARY INSTITUTE | 2445002 |
| VIRGINIA POLYTECHNIC INSTITUTE AND STATE UNIVERSITY | 2406101 |
| VIRGINIA STATE UNIVERSITY | 2380301 |
| UNIVERSITY OF VIRGINIA THE DARDEN SCHOOL | 2290601 |
| UNIVERSITY OF VIRGINIA MCINTIRE SCHOOL OF COMMERCE | 2290301 |
| WAKE FOREST UNIVERSITY | 2710902 |
| WALSH COLLEGE OF ACCOUNTANCY AND BUSINESS ADMINISTRATION | 4808401 |
| WASHBURN UNIVERSITY OF TOPEKA | 6662101 |
| WASHINGTON AND LEE UNIVERSITY | 2445001 |
| WASHINGTON UNIVERSITY | 6313001 |
| UNIVERSITY OF WASHINGTON | 9819501 |
| WAYNE STATE UNIVERSITY | 4820201 |
| WEBER STATE COLLEGE | 8440801 |
| UNIVERSITY OF WEST FLORIDA | 3251401 |
| WEST VIRGINIA COLLEGE OF GRADUATE STUDIES | 2511202 |
| WEST VIRGINIA INSTITUTE OF TECHNOLOGY | 2513601 |
| WEST VIRGINIA UNIVERSITY | 2650601 |
| WESTERN CAROLINA UNIVERSITY | 2872301 |
| WESTERN CONNECTICUT STATE UNIVERSITY | 0681001 |
| WESTERN ILLINOIS UNIVERSITY | 6145501 |
| WESTERN KENTUCKY UNIVERSITY | 4210101 |
| WESTERN NEW ENGLAND COLLEGE | 0111901 |
| WESTERN NEW MEXICO UNIVERSITY | 8806201 |
| WESTERN STATE UNIVERSITY | 8123001 |
| WESTERN WASHINGTON UNIVERSITY | 9822501 |
| WHITTIER COLLEGE | 9060801 |
| WICHITA STATE UNIVERSITY | 6720801 |
| WIDENER UNIVERSITY | 1901301 |
| WILLAMETTE UNIVERSITY | 9730101 |
| WILLIAM PATERSON COLLEGE | 0747001 |
| WINONA STATE UNIVERSITY | 5598701 |
| WINTHROP COLLEGE | 2973301 |
| UNIVERSITY OF WISCONSIN-LA CROSSE | 5460101 |
| UNIVERSITY OF WISCONSIN-MADISON | 5370601 |
| UNIVERSITY OF WISCONSIN-MILWAUKEE | 5320101 |
| UNIVERSITY OF WISCONSIN-OSHKOSH | 5490101 |
| UNIVERSITY OF WISCONSIN-PARKSIDE | 5314101 |
| UNIVERSITY OF WISCONSIN-WHITEWATER | 5319001 |
| WITTENBERG UNIVERSITY | 4550101 |
| WOODBURY UNIVERSITY | 9151001 |
| WRIGHT STATE UNIVERSITY | 4543501 |
| UNIVERSITY OF WYOMING | 8207101 |
| XAVIER UNIVERSITY | 4520701 |
| YALE UNIVERSITY | 0651101 |
| YESHIVA UNIVERSITY | 1003301 |
| YOUNGSTOWN STATE UNIVERSITY | 4455501 |

# ZIP CODE LISTING OF PARTICIPATING INSTITUTIONS

| | |
|---|---|
| 0070801 | UNIVERSITY OF PUERTO RICO AT MAYAGUEZ |
| 0093101 | UNIVERSITY OF PUERTO RICO |
| 0100301 | UNIVERSITY OF MASSACHUSETTS-AMHERST |
| 0111901 | WESTERN NEW ENGLAND COLLEGE |
| 0157001 | NICHOLS COLLEGE |
| 0161001 | CLARK UNIVERSITY |
| 0161501 | ASSUMPTION COLLEGE |
| 0184501 | MERRIMACK COLLEGE |
| 0185401 | UNIVERSITY OF MASSACHUSETTS-LOWELL |
| 0210801 | SUFFOLK UNIVERSITY |
| 0211501 | NORTHEASTERN UNIVERSITY |
| 0212501 | UNIVERSITY OF MASSACHUSETTS-BOSTON |
| 0213901 | MASSACHUSETTS INSTITUTE OF TECHNOLOGY |
| 0215401 | BENTLEY COLLEGE |
| 0215701 | BABSON COLLEGE |
| 0216301 | HARVARD UNIVERSITY |
| 0216701 | BOSTON COLLEGE |
| 0221501 | BOSTON UNIVERSITY |
| 0235701 | STONEHILL COLLEGE |
| 0274701 | UNIVERSITY OF MASSACHUSETTS-DARTMOUTH |
| 0288101 | UNIVERSITY OF RHODE ISLAND |
| 0291701 | BRYANT COLLEGE |
| 0310401 | NEW HAMPSHIRE COLLEGE |
| 0375501 | DARTMOUTH COLLEGE |
| 0382401 | UNIVERSITY OF NEW HAMPSHIRE |
| 0410301 | UNIVERSITY OF SOUTHERN MAINE |
| 0446901 | UNIVERSITY OF MAINE |
| 0490101 | THOMAS COLLEGE |
| 0540501 | UNIVERSITY OF VERMONT |
| 0611701 | UNIVERSITY OF HARTFORD |
| 0626901 | UNIVERSITY OF CONNECTICUT |
| 0643001 | FAIRFIELD UNIVERSITY |
| 0643201 | SACRED HEART UNIVERSITY |
| 0651101 | YALE UNIVERSITY |
| 0651501 | SOUTHERN CONNECTICUT STATE UNIVERSITY |
| 0651801 | QUINNIPIAC COLLEGE |
| 0660101 | UNIVERSITY OF BRIDGEPORT |
| 0670301 | TEIKYO POST UNIVERSITY |
| 0681001 | WESTERN CONNECTICUT STATE UNIVERSITY |
| 0707901 | SETON HALL UNIVERSITY |
| 0710201 | RUTGERS-STATE UNIVERSITY OF NEW JERSEY-NEWARK |
| 0730601 | ST. PETER'S COLLEGE |
| 0747001 | WILLIAM PATERSON COLLEGE |
| 0766601 | FAIRLEIGH DICKINSON UNIVERSITY |
| 0776401 | MONMOUTH COLLEGE |
| 0802801 | GLASSBORO STATE COLLEGE |
| 0810201 | RUTGERS-STATE UNIVERSITY OF NEW JERSEY-CAMDEN |
| 0824001 | STOCKTON STATE COLLEGE |
| 0865001 | TRENTON STATE COLLEGE |
| 0870101 | GEORGIAN COURT COLLEGE |
| 0890301 | RUTGERS-STATE UNIVERSITY OF NEW JERSEY-NEW BRUNSWICK |
| 1000601 | NEW YORK UNIVERSITY |
| 1001001 | BARUCH COLLEGE - CITY UNIVERSITY OF NEW YORK |
| 1002301 | FORDHAM UNIVERSITY |
| 1002701 | COLUMBIA UNIVERSITY |
| 1003301 | YESHIVA UNIVERSITY |
| 1003801 | PACE UNIVERSITY |
| 1047101 | MANHATTAN COLLEGE |
| 1080101 | IONA COLLEGE |
| 1120101 | ST. FRANCIS COLLEGE - NEW YORK |
| 1143901 | ST. JOHN'S UNIVERSITY |
| 1154801 | LONG ISLAND UNIVERSITY - CW POST |
| 1155001 | HOFSTRA UNIVERSITY |
| 1156801 | NEW YORK INSTITUTE OF TECHNOLOGY |
| 1179401 | STATE UNIVERSITY OF NEW YORK-STONY BROOK |
| 1218001 | RENSSELAER POLYTECHNIC INSTITUTE |
| 1221101 | SIENA COLLEGE |
| 1222201 | STATE UNIVERSITY OF NEW YORK-ALBANY |
| 1255001 | MOUNT SAINT MARY COLLEGE (NEW YORK) |
| 1260101 | MARIST COLLEGE |
| 1286601 | SKIDMORE COLLEGE |
| 1290101 | STATE UNIVERSITY OF NEW YORK COLLEGE-PLATTSBURGH |
| 1321401 | LE MOYNE COLLEGE |
| 1324401 | SYRACUSE UNIVERSITY |
| 1350401 | STATE UNIVERSITY OF NEW YORK INSTITUTE OF TECHNOLOGY |
| 1367601 | CLARKSON UNIVERSITY |
| 1390101 | STATE UNIVERSITY OF NEW YORK-BINGHAMTON |
| 1410901 | NIAGARA UNIVERSITY |
| 1420801 | CANISIUS COLLEGE |
| 1426001 | STATE UNIVERSITY OF NEW YORK-BUFFALO |
| 1462301 | ROCHESTER INSTITUTE OF TECHNOLOGY |

## ZIP CODE LISTING OF PARTICIPATING INSTITUTIONS

| | |
|---|---|
| 1462701 | UNIVERSITY OF ROCHESTER |
| 1477801 | ST. BONAVENTURE UNIVERSITY |
| 1480201 | ALFRED UNIVERSITY |
| 1485001 | ITHACA COLLEGE |
| 1485301 | CORNELL UNIVERSITY |
| 1510801 | ROBERT MORRIS COLLEGE |
| 1521301 | CARNEGIE MELLON UNIVERSITY |
| 1526001 | UNIVERSITY OF PITTSBURGH |
| 1528201 | DUQUESNE UNIVERSITY |
| 1570501 | INDIANA UNIVERSITY OF PENNSYLVANIA |
| 1594001 | ST. FRANCIS COLLEGE - PENNSYLVANIA |
| 1621401 | CLARION UNIVERSITY OF PENNSYLVANIA |
| 1656301 | PENNSYLVANIA STATE UNIVERSITY, THE BEHREND COLLEGE |
| 1680201 | PENNSYLVANIA STATE UNIVERSITY |
| 1705701 | PENNSYLVANIA STATE UNIVERSITY AT HARRISBURG |
| 1725701 | SHIPPENSBURG UNIVERSITY |
| 1732501 | GETTYSBURG COLLEGE |
| 1781501 | BLOOMSBURG UNIVERSITY |
| 1783701 | BUCKNELL UNIVERSITY |
| 1787001 | SUSQUEHANNA UNIVERSITY |
| 1801501 | LEHIGH UNIVERSITY |
| 1801801 | MORAVIAN COLLEGE |
| 1851001 | UNIVERSITY OF SCRANTON |
| 1871101 | KING'S COLLEGE |
| 1901301 | WIDENER UNIVERSITY |
| 1903801 | BEAVER COLLEGE |
| 1908501 | VILLANOVA UNIVERSITY |
| 1910401 | DREXEL UNIVERSITY |
| 1910402 | UNIVERSITY OF PENNSYLVANIA |
| 1912201 | TEMPLE UNIVERSITY |
| 1913101 | ST. JOSEPH'S UNIVERSITY |
| 1914101 | LA SALLE UNIVERSITY |
| 1914401 | PHILADELPHIA COLLEGE OF TEXTILES AND SCIENCE |
| 1953001 | KUTZTOWN UNIVERSITY |
| 1980801 | GOLDEY BEACOM COLLEGE |
| 2000401 | UNIVERSITY OF THE DISTRICT OF COLUMBIA |
| 2001601 | THE AMERICAN UNIVERSITY |
| 2005201 | GEORGE WASHINGTON UNIVERSITY |
| 2005701 | GEORGETOWN UNIVERSITY |
| 2005901 | HOWARD UNIVERSITY |
| 2074201 | UNIVERSITY OF MARYLAND |
| 2120101 | UNIVERSITY OF BALTIMORE |
| 2120401 | TOWSON STATE UNIVERSITY |
| 2121001 | LOYOLA COLLEGE IN MARYLAND |
| 2123901 | MORGAN STATE UNIVERSITY |
| 2153201 | FROSTBURG STATE COLLEGE |
| 2170101 | HOOD COLLEGE |
| 2180101 | SALISBURY STATE COLLEGE |
| 2203001 | GEORGE MASON UNIVERSITY |
| 2220701 | MARYMOUNT UNIVERSITY |
| 2240101 | MARY WASHINGTON COLLEGE |
| 2260101 | SHENANDOAH UNIVERSITY |
| 2280701 | JAMES MADISON UNIVERSITY |
| 2290301 | UNIVERSITY OF VIRGINIA - MCINTIRE |
| 2290601 | UNIVERSITY OF VIRGINIA - DARDEN |
| 2317301 | UNIVERSITY OF RICHMOND |
| 2318501 | COLLEGE OF WILLIAM AND MARY |
| 2328401 | VIRGINIA COMMONWEALTH UNIVERSITY |
| 2352901 | OLD DOMINION UNIVERSITY |
| 2366801 | HAMPTON UNIVERSITY |
| 2380301 | VIRGINIA STATE UNIVERSITY |
| 2390101 | LONGWOOD COLLEGE |
| 2406101 | VIRGINIA POLYTECHNIC INSTITUTE AND STATE UNIVERSITY |
| 2414201 | RADFORD UNIVERSITY |
| 2445001 | WASHINGTON AND LEE UNIVERSITY |
| 2445002 | VIRGINIA MILITARY INSTITUTE |
| 2511202 | WEST VIRGINIA COLLEGE OF GRADUATE STUDIES |
| 2513601 | WEST VIRGINIA INSTITUTE OF TECHNOLOGY |
| 2570101 | MARSHALL UNIVERSITY |
| 2650601 | WEST VIRGINIA UNIVERSITY |
| 2710902 | WAKE FOREST UNIVERSITY-SCHOOL OF BUSINESS AND ACCOUNTANCY |
| 2724401 | ELON COLLEGE |
| 2740101 | GREENSBORO COLLEGE |
| 2741101 | NORTH CAROLINA A&T STATE UNIVERSITY |
| 2741201 | UNIVERSITY OF NORTH CAROLINA-GREENSBORO |
| 2759901 | UNIVERSITY OF NORTH CAROLINA-CHAPEL HILL |
| 2769501 | NORTH CAROLINA STATE UNIVERSITY |
| 2770601 | DUKE UNIVERSITY |
| 2785801 | EAST CAROLINA UNIVERSITY |
| 2789301 | BARTON COLLEGE |
| 2822301 | UNIVERSITY OF NORTH CAROLINA-CHARLOTTE |
| 2830101 | FAYETTEVILLE STATE UNIVERSITY |
| 2840601 | UNIVERSITY OF NORTH CAROLINA-WILMINGTON |
| 2860801 | APPALACHIAN STATE UNIVERSITY |
| 2872301 | WESTERN CAROLINA UNIVERSITY |

# ZIP CODE LISTING OF PARTICIPATING INSTITUTIONS

| | |
|---|---|
| 2875401 | MARS HILL COLLEGE |
| 2920801 | UNIVERSITY OF SOUTH CAROLINA-COLUMBIA |
| 2930301 | UNIVERSITY OF SOUTH CAROLINA-SPARTANBURG |
| 2940901 | THE CITADEL |
| 2942401 | COLLEGE OF CHARLESTON |
| 2950101 | FRANCIS MARION COLLEGE |
| 2957801 | SOUTH CAROLINA-COASTAL CAROLINA COLLEGE |
| 2963401 | CLEMSON UNIVERSITY |
| 2964901 | LANDER COLLEGE |
| 2973301 | WINTHROP COLLEGE |
| 2980101 | UNIVERSITY OF SOUTH CAROLINA - AIKEN |
| 3006101 | KENNESAW COLLEGE |
| 3030301 | GEORGIA STATE UNIVERSITY |
| 3031402 | MOREHOUSE COLLEGE |
| 3032201 | EMORY UNIVERSITY |
| 3033201 | GEORGIA INSTITUTE OF TECHNOLOGY |
| 3034101 | MERCER UNIVERSITY-ATLANTA |
| 3046001 | GEORGIA SOUTHERN COLLEGE |
| 3060201 | UNIVERSITY OF GEORGIA |
| 3091001 | AUGUSTA COLLEGE |
| 3106101 | GEORGIA COLLEGE |
| 3120701 | MERCER UNIVERSITY-MACON CAMPUS |
| 3140401 | SAVANNAH STATE COLLEGE |
| 3169801 | VALDOSTA STATE COLLEGE |
| 3170501 | ALBANY STATE COLLEGE |
| 3199301 | COLUMBUS COLLEGE |
| 3221601 | UNIVERSITY OF NORTH FLORIDA |
| 3230601 | FLORIDA STATE UNIVERSITY |
| 3251401 | UNIVERSITY OF WEST FLORIDA |
| 3261101 | UNIVERSITY OF FLORIDA |
| 3272001 | STETSON UNIVERSITY |
| 3278901 | ROLLINS COLLEGE |
| 3281601 | UNIVERSITY OF CENTRAL FLORIDA |
| 3312401 | UNIVERSITY OF MIAMI |
| 3316101 | BARRY UNIVERSITY |
| 3319901 | FLORIDA INTERNATIONAL UNIVERSITY |
| 3331401 | NOVA UNIVERSITY |
| 3343101 | FLORIDA ATLANTIC UNIVERSITY |
| 3357401 | ST. LEO COLLEGE |
| 3362001 | UNIVERSITY OF SOUTH FLORIDA |
| 3511501 | UNIVERSITY OF MONTEVALLO |
| 3522901 | SAMFORD UNIVERSITY |
| 3525401 | BIRMINGHAM SOUTHERN COLLEGE |
| 3547001 | LIVINGSTONE UNIVERSITY |
| 3548701 | UNIVERSITY OF ALABAMA |
| 3563201 | UNIVERSITY OF NORTH ALABAMA |
| 3589901 | UNIVERSITY OF ALABAMA-HUNTSVILLE |
| 3611701 | AUBURN UNIVERSITY AT MONTGOMERY |
| 3619501 | ALABAMA STATE UNIVERSITY |
| 3626501 | JACKSONVILLE STATE UNIVERSITY |
| 3668801 | UNIVERSITY OF SOUTH ALABAMA |
| 3684901 | AUBURN UNIVERSITY |
| 3704401 | AUSTIN PEAY STATE UNIVERSITY |
| 3713201 | MIDDLE TENNESSEE STATE UNIVERSITY |
| 3720301 | TENNESSEE STATE UNIVERSITY |
| 3720302 | VANDERBILT UNIVERSITY |
| 3721201 | BELMONT COLLEGE |
| 3740301 | UNIVERSITY OF TENNESSEE-CHATTANOOGA |
| 3761401 | EAST TENNESSEE STATE UNIVERSITY |
| 3799601 | UNIVERSITY OF TENNESSEE-KNOXVILLE |
| 3815201 | MEMPHIS STATE UNIVERSITY |
| 3823801 | UNIVERSITY OF TENNESSEE-MARTIN |
| 3850501 | TENNESSEE TECHNOLOGICAL UNIVERSITY |
| 3867701 | UNIVERSITY OF MISSISSIPPI |
| 390580 | MISSISSIPPI COLLEGE |
| 3921001 | MILLSAPS COLLEGE |
| 3940601 | UNIVERSITY OF SOUTHERN MISSISSIPPI |
| 3976201 | MISSISSIPPI STATE UNIVERSITY |
| 4020501 | BELLARMINE COLLEGE |
| 4029201 | UNIVERSITY OF LOUISVILLE |
| 4047501 | EASTERN KENTUCKY UNIVERSITY |
| 4050601 | UNIVERSITY OF KENTUCKY |
| 4060101 | KENTUCKY STATE UNIVERSITY |
| 4107601 | NORTHERN KENTUCKY UNIVERSITY |
| 4207101 | MURRAY STATE UNIVERSITY |
| 4210101 | WESTERN KENTUCKY UNIVERSITY |
| 4320901 | CAPITAL UNIVERSITY |
| 4321001 | THE OHIO STATE UNIVERSITY |
| 4321501 | FRANKLIN UNIVERSITY |
| 4340301 | BOWLING GREEN STATE UNIVERSITY |
| 4360601 | UNIVERSITY OF TOLEDO |
| 4410601 | CASE WESTERN RESERVE UNIVERSITY |
| 4411501 | CLEVELAND STATE UNIVERSITY |
| 4411801 | JOHN CARROLL UNIVERSITY |
| 4424201 | KENT STATE UNIVERSITY |
| 4432501 | UNIVERSITY OF AKRON |
| 4455501 | YOUNGSTOWN STATE UNIVERSITY |
| 4480501 | ASHLAND COLLEGE |

# ZIP CODE LISTING OF PARTICIPATING INSTITUTIONS

| | |
|---|---|
| 4488301 | HEIDELBERG COLLEGE |
| 4488302 | TIFFIN UNIVERSITY |
| 4505601 | MIAMI UNIVERSITY |
| 4520701 | XAVIER UNIVERSITY |
| 4522101 | UNIVERSITY OF CINCINNATI |
| 4538401 | CENTRAL STATE UNIVERSITY-OHIO |
| 4543501 | WRIGHT STATE UNIVERSITY |
| 4546901 | UNIVERSITY OF DAYTON |
| 4550101 | WITTENBERG UNIVERSITY |
| 4567401 | RIO GRANDE COLLEGE |
| 4570101 | OHIO UNIVERSITY |
| 4581001 | OHIO NORTHERN UNIVERSITY |
| 4622701 | UNIVERSITY OF INDIANAPOLIS |
| 4632301 | PURDUE UNIVERSITY CALUMET |
| 4638301 | VALPARAISO UNIVERSITY |
| 4640801 | INDIANA UNIVERSITY-NORTHWEST |
| 4655601 | UNIVERSITY OF NOTRE DAME |
| 4663401 | INDIANA UNIVERSITY AT SOUTH BEND |
| 4670301 | TRI-STATE UNIVERSITY |
| 4680501 | INDIANA UNIVERSITY-PURDUE UNIVERSITY AT FORT WAYNE |
| 46901401 | INDIANA UNIVERSITY AT KOKOMO |
| 4698901 | TAYLOR UNIVERSITY |
| 4715001 | INDIANA UNIVERSITY SOUTHEAST |
| 4730601 | BALL STATE UNIVERSITY |
| 4740501 | INDIANA UNIVERSITY-BLOOMINGTON |
| 4771201 | UNIVERSITY OF SOUTHERN INDIANA |
| 4772201 | UNIVERSITY OF EVANSVILLE |
| 4780901 | INDIANA STATE UNIVERSITY |
| 4790701 | PURDUE UNIVERSITY |
| 4808401 | WALSH COLLEGE OF ACCOUNTANCY AND BUSINESS ADMINISTRATION |
| 4810901 | UNIVERSITY OF MICHIGAN-ANN ARBOR |
| 4812801 | UNIVERSITY OF MICHIGAN-DEARBORN |
| 4815001 | MADONNA UNIVERSITY |
| 4819701 | EASTERN MICHIGAN UNIVERSITY |
| 4820201 | WAYNE STATE UNIVERSITY |
| 4822101 | UNIVERSITY OF DETROIT MERCY |
| 4850201 | UNIVERSITY OF MICHIGAN-FLINT |
| 4871001 | SAGINAW VALLEY STATE UNIVERSITY |
| 4882401 | MICHIGAN STATE UNIVERSITY |
| 4885901 | CENTRAL MICHIGAN UNIVERSITY |
| 4940101 | GRAND VALLEY STATE COLLEGE |
| 4985501 | NORTHERN MICHIGAN UNIVERSITY |
| 5001101 | IOWA STATE UNIVERSITY |
| 5031101 | DRAKE UNIVERSITY |
| 5224201 | UNIVERSITY OF IOWA |
| 5314101 | UNIVERSITY OF WISCONSIN-PARKSIDE |
| 5319001 | UNIVERSITY OF WISCONSIN-WHITEWATER |
| 5320101 | UNIVERSITY OF WISCONSIN-MILWAUKEE |
| 5323301 | MARQUETTE UNIVERSITY |
| 5370601 | UNIVERSITY OF WISCONSIN-MADISON |
| 5460101 | UNIVERSITY OF WISCONSIN-LA CROSSE |
| 5490101 | UNIVERSITY OF WISCONSIN-OSHKOSH |
| 5510101 | METROPOLITAN STATE UNIVERSITY |
| 5545501 | UNIVERSITY OF MINNESOTA-MINNEAPOLIS |
| 5581201 | UNIVERSITY OF MINNESOTA, DULUTH |
| 5598701 | WINONA STATE UNIVERSITY |
| 5600101 | MANKATO STATE UNIVERSITY |
| 5630101 | ST. CLOUD STATE UNIVERSITY |
| 5656001 | MOORHEAD STATE UNIVERSITY |
| 5656002 | CONCORDIA COLLEGE (MINNESOTA) |
| 5706901 | UNIVERSITY OF SOUTH DAKOTA |
| 5740101 | NORTHERN STATE COLLEGE |
| 5810501 | NORTH DAKOTA STATE UNIVERSITY |
| 5820201 | UNIVERSITY OF NORTH DAKOTA |
| 5971701 | MONTANA STATE UNIVERSITY |
| 5981201 | UNIVERSITY OF MONTANA |
| 6011501 | NORTHERN ILLINOIS UNIVERSITY |
| 6020801 | NORTHWESTERN UNIVERSITY |
| 6044101 | LEWIS UNIVERSITY |
| 6046601 | GOVERNORS STATE UNIVERSITY |
| 6050601 | AURORA UNIVERSITY |
| 6060401 | DEPAUL UNIVERSITY |
| 6060501 | ROOSEVELT UNIVERSITY |
| 6061101 | LOYOLA UNIVERSITY-CHICAGO |
| 6061601 | ILLINOIS INSTITUTE OF TECHNOLOGY |
| 6062501 | NORTHEASTERN ILLINOIS UNIVERSITY |
| 6068001 | UNIVERSITY OF ILLINOIS AT CHICAGO |
| 6145501 | WESTERN ILLINOIS UNIVERSITY |
| 6162501 | BRADLEY UNIVERSITY |
| 6170201 | ILLINOIS WESLEYAN UNIVERSITY |
| 6176101 | ILLINOIS STATE UNIVERSITY |
| 6182001 | UNIVERSITY OF ILLINOIS AT URBANA/CHAMPAIGN |
| 6192001 | EASTERN ILLINOIS UNIVERSITY |
| 6202601 | SOUTHERN ILLINOIS UNIVERSITY AT EDWARDSVILLE |
| 6252201 | MILLIKIN UNIVERSITY |

# ZIP CODE LISTING OF PARTICIPATING INSTITUTIONS

| | |
|---|---|
| 6290101 | SOUTHERN ILLINOIS UNIVERSITY AT CARBONDALE |
| 6310801 | ST. LOUIS UNIVERSITY |
| 6312101 | UNIVERSITY OF MISSOURI-ST. LOUIS |
| 6313001 | WASHINGTON UNIVERSITY |
| 6350101 | NORTHEAST MISSOURI STATE UNIVERSITY |
| 6370101 | SOUTHEAST MISSOURI STATE UNIVERSITY |
| 6409301 | CENTRAL MISSOURI ST UNIVERSITY |
| 6411001 | UNIVERSITY OF MISSOURI-KANSAS CITY |
| 6411002 | ROCKHURST COLLEGE |
| 6446801 | NORTHWEST MISSOURI STATE UNIVERSITY |
| 6521101 | UNIVERSITY OF MISSOURI-COLUMBIA |
| 6580201 | DRURY COLLEGE |
| 6580401 | SOUTHWEST MISSOURI STATE UNIVERSITY |
| 6604501 | UNIVERSITY OF KANSAS |
| 6650601 | KANSAS STATE UNIVERSITY |
| 6662101 | WASHBURN UNIVERSITY OF TOPEKA |
| 6676201 | PITTSBURG STATE UNIVERSITY |
| 6680101 | EMPORIA STATE UNIVERSITY |
| 6720801 | WICHITA STATE UNIVERSITY |
| 6760101 | FORT HAYS STATE UNIVERSITY |
| 6817801 | CREIGHTON UNIVERSITY |
| 6818201 | UNIVERSITY OF NEBRASKA AT OMAHA |
| 6858801 | UNIVERSITY OF NEBRASKA-LINCOLN |
| 7011801 | TULANE UNIVERSITY |
| 7011802 | LOYOLA UNIVERSITY-NEW ORLEANS |
| 7012601 | SOUTHERN UNIVERSITY AT NEW ORLEANS |
| 7014801 | UNIVERSITY OF NEW ORLEANS |
| 7031001 | NICHOLLS STATE UNIVERSITY |
| 7040201 | SOUTHEASTERN LOUISIANA UNIVERSITY |
| 7050401 | UNIVERSITY OF SOUTHWESTERN LOUISIANA |
| 7060901 | MCNEESE STATE UNIVERSITY |
| 7080301 | LOUISIANA STATE UNIVERSITY |
| 7111501 | LOUISIANA STATE UNIVERSITY IN SHREVEPORT |
| 7120901 | NORTHEAST LOUISIANA UNIVERSITY |
| 7127201 | LOUISIANA TECH UNIVERSITY |
| 7149701 | NORTHWESTERN STATE UNIVERSITY OF LOUISIANA |
| 7160101 | UNIVERSITY OF ARKANSAS AT PINE BLUFF |
| 7175301 | SOUTHERN ARKANSAS UNIVERSITY |
| 7192301 | HENDERSON STATE UNIVERSITY |
| 7203201 | UNIVERSITY OF CENTRAL ARKANSAS |
| 7220401 | UNIVERSITY OF ARKANSAS AT LITTLE ROCK |
| 7246701 | ARKANSAS STATE UNIVERSITY |
| 7270101 | UNIVERSITY OF ARKANSAS |
| 7280101 | ARKANSAS TECH UNIVERSITY |
| 7301901 | UNIVERSITY OF OKLAHOMA |
| 7303401 | UNIVERSITY OF CENTRAL OKLAHOMA |
| 7310601 | OKLAHOMA CITY UNIVERSITY |
| 7407801 | OKLAHOMA STATE UNIVERSITY |
| 7410401 | UNIVERSITY OF TULSA |
| 7417101 | ORAL ROBERTS UNIVERSITY |
| 7470101 | SOUTHEASTERN OKLAHOMA STATE UNIVERSITY |
| 7480101 | OKLAHOMA BAPTIST UNIVERSITY |
| 7482001 | EAST CENTRAL UNIVERSITY - OKLAHOMA |
| 7506201 | UNIVERSITY OF DALLAS |
| 7508301 | UNIVERSITY OF TEXAS AT DALLAS |
| 7527501 | SOUTHERN METHODIST UNIVERSITY |
| 7542801 | EAST TEXAS STATE UNIVERSITY |
| 7570101 | UNIVERSITY OF TEXAS AT TYLER |
| 7596201 | STEPHEN F. AUSTIN STATE UNIVERSITY |
| 7601901 | UNIVERSITY OF TEXAS AT ARLINGTON |
| 7612901 | TEXAS CHRISTIAN UNIVERSITY |
| 7620301 | UNIVERSITY OF NORTH TEXAS |
| 7620401 | TEXAS WOMAN'S UNIVERSITY |
| 7630801 | MIDWESTERN STATE UNIVERSITY |
| 7651301 | UMIVERSITY OF MARY HARDIN-BAYLOR |
| 7679801 | BAYLOR UNIVERSITY |
| 7700201 | UNIVERSITY OF HOUSTON-DOWNTOWN |
| 7705801 | UNIVERSITY OF HOUSTON-CLEAR LAKE |
| 7720401 | UNIVERSITY OF HOUSTON-UNIVERSITY PARK |
| 7725101 | RICE UNIVERSITY |
| 7734101 | SAM HOUSTON STATE UNIVERSITY |
| 7744601 | PRAIRIE VIEW A&M UNIVERSITY |
| 7771001 | LAMAR UNIVERSITY |
| 7784301 | TEXAS A&M UNIVERSITY |
| 7790101 | UNIVERSITY OF HOUSTON - VICTORIA |
| 7804001 | LAREDO STATE UNIVERSITY |
| 7821201 | TRINITY UNIVERSITY |
| 7828401 | ST. MARY'S UNIVERSITY |
| 7828501 | UNIVERSITY OF TEXAS AT SAN ANTONIO |
| 7836301 | TEXAS A&I UNIVERSITY |
| 7841201 | CORPUS CHRISTI STATE UNIVERSITY |

# ZIP CODE LISTING OF PARTICIPATING INSTITUTIONS

| | |
|---|---|
| 7853901 | UNIVERSITY OF TEXAS-PAN AMERICAN |
| 7871201 | UNIVERSITY OF TEXAS AT AUSTIN |
| 7901601 | WEST TEXAS STATE UNIVERSITY |
| 7940901 | TEXAS TECH UNIVERSITY |
| 7969901 | ABILENE CHRISTIAN UNIVERSITY |
| 7996801 | UNIVERSITY OF TEXAS AT EL PASO |
| 8020801 | UNIVERSITY OF DENVER |
| 8021701 | UNIVERSITY OF COLORADO AT DENVER |
| 8021702 | METROPOLITAN STATE COLLEGE OF DENVER |
| 8030901 | UNIVERSITY OF COLORADO AT BOULDER |
| 8052301 | COLORADO STATE UNIVERSITY |
| 8063901 | UNIVERSITY OF NORTHERN COLORADO |
| 8093301 | UNIVERSITY OF COLORADO AT COLORADO SPRINGS |
| 8100101 | UNIVERSITY OF SOUTHERN COLORADO |
| 8123001 | WESTERN STATE COLLEGE |
| 8130101 | FORT LEWIS COLLEGE |
| 8150201 | MESA STATE COLLEGE |
| 8207101 | UNIVERSITY OF WYOMING |
| 8320901 | IDAHO STATE UNIVERSITY |
| 8372501 | BOISE STATE UNIVERSITY |
| 8384301 | UNIVERSITY OF IDAHO |
| 8411201 | UNIVERSITY OF UTAH |
| 8432201 | UTAH STATE UNIVERSITY |
| 8440801 | WEBER STATE COLLEGE |
| 8460201 | BRIGHAM YOUNG UNIVERSITY |
| 8528701 | ARIZONA STATE UNIVERSITY |
| 8530601 | AMERICAN GRADUATE SCHOOL OF INTERNATIONAL MANAGEMENT |
| 8572101 | UNIVERSITY OF ARIZONA |
| 8601101 | NORTHERN ARIZONA UNIVERSITY |
| 8713101 | UNIVERSITY OF NEW MEXICO |
| 8800301 | NEW MEXICO STATE UNIVERSITY |
| 8806201 | WESTERN NEW MEXICO UNIVERSITY |
| 8813001 | EASTERN NEW MEXICO UNIVERSITY |
| 8915401 | UNIVERSITY OF NEVADA, LAS VEGAS |
| 8955701 | UNIVERSITY OF NEVADA, RENO |
| 9002401 | UNIVERSITY OF CALIFORNIA, LOS ANGELES |
| 9004501 | LOYOLA MARYMOUNT UNIVERSITY |
| 9008901 | UNIVERSITY OF SOUTHERN CALIFORNIA |
| 9023001 | PEPPERDINE UNIVERSITY |
| 9060801 | WHITTIER COLLEGE |
| 9074701 | CALIFORNIA STATE UNIVERSITY, DOMINGUEZ HILLS |
| 9084001 | CALIFORNIA STATE UNIVERSITY, LONG BEACH |
| 9133001 | CALIFORNIA STATE UNIVERSITY, NORTHRIDGE |
| 9151001 | WOODBURY UNIVERSITY |
| 9171101 | THE CLAREMONT GRADUATE SCHOOL |
| 9176801 | CALIFORNIA STATE POLYTECHNIC UNIVERSITY, POMONA |
| 9210801 | NATIONAL UNIVERSITY |
| 9211001 | UNIVERSITY OF SAN DIEGO |
| 9218201 | SAN DIEGO STATE UNIVERSITY |
| 9240701 | CALIFORNIA STATE UNIVERSITY, SAN BERNARDINO |
| 9251501 | LA SIERRA UNIVERSITY |
| 9252101 | UNIVERSITY OF CALIFORNIA, RIVERSIDE |
| 9263401 | CALIFORNIA STATE UNIVERSITY, FULLERTON |
| 9266601 | CHAPMAN COLLEGE |
| 9271701 | UNIVERSITY OF CALIFORNIA, IRVINE |
| 9331101 | CALIFORNIA STATE UNIVERSITY, BAKERSFIELD |
| 9340701 | CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO |
| 9374001 | CALIFORNIA STATE UNIVERSITY, FRESNO |
| 9394301 | NAVAL POSTGRADUATE SCHOOL |
| 9402501 | MENLO COLLEGE |
| 9411701 | UNIVERSITY OF SAN FRANCISCO |
| 9413201 | SAN FRANCISCO STATE UNIVERSITY |
| 9430501 | STANFORD UNIVERSITY |
| 9454291 | UNIVERSITY OF CALIFORNIA, HAYWARD |
| 9472001 | UNIVERSITY OF CALIFORNIA AT BERKELEY |
| 9492801 | SONOMA STATE UNIVERSITY |
| 9505301 | SANTA CLARA UNIVERSITY |
| 9519201 | SAN JOSE STATE UNIVERSITY |
| 9521101 | UNIVERSITY OF THE PACIFIC |
| 9538001 | CALIFORNIA STATE UNIVERSITY, STANISLAUS |
| 9552101 | HUMBOLDT STATE UNIVERSITY |
| 9561601 | UNIVERSITY OF CALIFORNIA, DAVIS |
| 9581901 | CALIFORNIA STATE UNIVERSITY, SACRAMENTO |
| 9592901 | CALIFORNIA STATE UNIVERSITY, CHICO |
| 9672001 | UNIVERSITY OF HAWAII AT HILO |
| 9682201 | UNIVERSITY OF HAWAII |
| 9720301 | UNIVERSITY OF PORTLAND |
| 9730101 | WILLAMETTE UNIVERSITY |
| 9733101 | OREGON STATE UNIVERSITY |

## ZIP CODE LISTING OF PARTICIPATING INSTITUTIONS

| | |
|---|---|
| 9740301 | UNIVERSITY OF OREGON |
| 9752001 | SOUTHERN OREGON STATE COLLEGE |
| 9800801 | CITY UNIVERSITY |
| 9811901 | SEATTLE PACIFIC UNIVERSITY |
| 9812201 | SEATTLE UNIVERSITY |
| 9819501 | UNIVERSITY OF WASHINGTON |
| 9822501 | WESTERN WASHINGTON UNIVERSITY |
| 9841601 | UNIVERSITY OF PUGET SOUND |
| 9844701 | PACIFIC LUTHERAN UNIVERSITY |
| 9892601 | CENTRAL WASHINGTON UNIVERSITY |
| 9900401 | EASTERN WASHINGTON UNIVERSITY |
| 9925801 | GONZAGA UNIVERSITY |
| 9950801 | UNIVERSITY OF ALASKA ANCHORAGE |
| 9977501 | UNIVERSITY OF ALASKA FAIRBANKS |

# 1991-92
# AACSB SALARY SURVEY INQUIRY SERVICE

## ORDER FORM

(Please print or type.)

Please prepare a special Salary Survey Inquiry Service report based on the following sample of schools (minimum of 10; maximum of 25). Refer to pages 67-72 of the Salary Survey publication for school codes.

| | Name(s) of School(s) | School Code(s) | | Name(s) of School(s) | School Code(s) |
|---|---|---|---|---|---|
| 1. | | | 14. | | |
| 2. | | | 15. | | |
| 3. | | | 16. | | |
| 4. | | | 17. | | |
| 5. | | | 18. | | |
| 6. | | | 19. | | |
| 7. | | | 20. | | |
| 8. | | | 21. | | |
| 9. | | | 22. | | |
| 10. | | | 23. | | |
| 11. | | | 24. | | |
| 12. | | | 25. | | |
| 13. | | | | | |

NOTE: *Selected institutions must have participated in current year's survey.*

Signature _____ Date _____

Check payable to AACSB is enclosed: ❑ $ 60* ❑ $120** Please bill me: ❑ $ 60* ❑ $120**

* Institutions participating in survey
** Institutions not participating in survey

*Shipping (and billing) information:*

Name/Title _____ Organization _____ ( ) Telephone _____

Address _____

City _____ State _____ Zip _____

Mail this form (along with check or purchase order) to:

Salary Survey Inquiry Service
AACSB
605 Old Ballas Road, Suite 220
St. Louis, MO 63141-7077

AACSB
AMERICAN ASSEMBLY OF COLLEGIATE SCHOOLS OF BUSINESS
605 Old Ballas Road • Suite 220 • St. Louis, MO 63141-7077 U.S.A. • (314) 872-8481 • Fax (314) 872-8495